# f Perugia

-Point Serie A Lead

dremadura gave Barcelona a joh in the dremadura gave Barcelona a job in the minute when it took the lead on a goal by Argentine forward Carlos Dure. But List que Martinez equalized for Barcelona a 29th minute and Patrick Kluiven of the relations was Barcelona's much in a 6 he victory was Barcelona's much in a ni ng it 40 points. Real Madral. Cela ad encin each trail by three points. Endrid, meanwhile, was booled off the pig shome crowd of 75,000 ununpressed by it

chome crowd of 75,000 unimpressed by a bry over lowly Valladolid. Raul score won penalties, in the 18th and 51st minus ladeled refused to give up Juan Vizelia and in 65th minute, and then three minus in the end, the Argentine striker Dispensions sied the score. But seconds base mowiez fied the score, But seconds being final whistle, Raul saved Madrid, gening t nat-trick of the season.

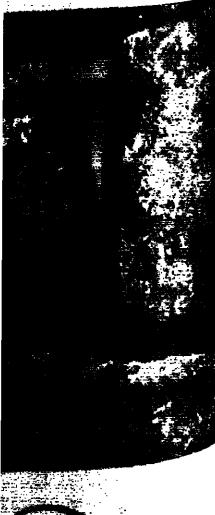
Moises Garcia put visiting Villarreal ahead 27th minute, but Juan Sanchez reving ita's hopes with an equalizer two minus ore the break. Michel Salgado pushed Ce ad with a goal in the 81st minute Bulgara bo Penev scored a third from the penalty sp he 87th and the Israeli Haim Revivo make two minutes into injury time. On Saturday, Valencia missed a chance,

min first place when it drew, 0.0, with the rtivo de La Coruna. PRANCE Playing at home. Auxerre [e]] p

aly Toplouse on Sunday, 2-1. Olympique Marseille, beaten and oversign Girondins Bordeaux last weekend bound ck to the top of the French first division we 3-1 home victory over Bastia on Salute bile Bordeany conceded a late goal and des 1 at Rennes

Patrizio Ravanelli, Matseille's los riker, scored twice and also took the treets interested the opening goal for Pietre bar e 3 ti minute







# Herald international Cribune.

Clinton Loses

An Intimate

**Mideast Friend** 

By Barton Gellman

his head before the flag-draped coffin of

The loss of Jordan's King Hussein deprives Mr. Clinton of an ally and

mentor whose influence far surpassed his modest kingdom. In two central for-

eign policy projects of his presidency, confronting Iraq and righting Arab-Is-raeli peace talks as they stumbled, Mr. Clinton leaned heavily on King Hussein

for practical and moral support.

The intimacy of these two friendships, with Mr. Rabin and King Hussein, came out in small stories told of

Mr. Clinton once recalled knotting

Mr. Rabin's necktie for a White House

ceremony because the old general had

on Monday, the national security adviser Samuel (Sandy) Berger described how the president, before embracing King Hussein during the Wye River summit talks in October, had to wash his

hands with special soap because of the king's susceptability to infection during

chemotherapy.

Mr. Clinton delivered no eulogy for King Hussein, as he had done for Mr. Rabin. The Islamic funeral provided no

occasion for that. Nor could Mr. Clinton

and other non-Muslims accompany the funeral bier to the white-washed Royal

evening before U.S. Embassy person-nel, recounting how King Hussein saved Israeh-Palestinian talks at Wye.

"This whole thing is about to come apart," Mr. Clinton said he had told King

Hussein. "I said, 'If you come down,

they won't have the courage to walk

away here without an agreement."
"Hillary and I have had many un-

believable experiences as a result of the

great honor of serving in the White Honse," Mr. Clinton said. "But among those I will treasure most, every day of my life, are the times we had with the

Much of the president's short day in

Amman passed in the diplomatic round robin that clings to the fringes of every state funeral. Mr. Clinton held conver-

sations of a few minutes each, enough

for signal-sending and temperature-tak-

ing, with a long list of foreign leaders -

Hafez Assad of Syria, Benjamin Net-anyahu of Israel, Jacques Chirac of France, Tony Blair of Britain, Suleyman Demirel of Turkey, Hosni Mubarak of

Egypt and Crown Prince Abdullah ibn Abdulaziz of Sandi Arabia, among oth-

He also met briefly with Boris Yeltsin of Russia, who required medical treat-ment soon after and left Jordan before

the funeral began.

"I'm glad you're here," Mr. Clinton told Mr. Assad, according to Mr. Berger. "I hope you'll help Jordan." The response? "He sort of said yes," Mr. Berger allowed, "but I couldn't see in

Just as carefully, Mr. Clinton steered

clear of others among the "motley crew," as one U.S. official called it, that

See JORDAN, Page 4

the second.

their time alone.

ashington Post Service

PUBLISHED WITH THE NEW YORK TIMES AND THE WASHINGTON POST

London, Tuesday, February 9, 1999

# Schroeder Faces Risk Of Policy **Paralysis**

The World's Daily Newspaper

Hesse Setback Gives **Opposition a Chance** To Produce Gridlock

> By William Drozdiak ashineton Post Service

BERLIN - With his government suddenly stripped of its majority in the upper house of Par-liament. Chancellor Gerhard Schroeder on Monday faced the dismal prospect that his legislative program may be paralyzed by the same kind of political gridlock that undermined his predecessor. Helmut Kohl

ing office, Mr. Schroeder's ruling Social Democrats and their partners, the Greens, were shocked Sunday when the opposition Christian Democrats scored an upset victory in the state of Hesse. The outcome tilts the balance of power in the upper house, the Bundesrat, in the opposition's favor and gives

when they want to pass a law," said Angela Merkel, general secretary of the Christian Democrats. "That applies both for tax reforms and

citizenship reform. During his successful campaign to oust Mr. Kohl from power after 16 years in office, Mr. Schroeder accused his rival of allowing Europe's most pivotal nation to stagnate by failing to enact leg-islation that would redress the country's most pressing problems. In his defense, Mr. Kohl claimed he was stymied by the Social Democrats, who held majority veto power in the Bundesse. In the wake of the surprising

now must cope with an agonizing dilemma. If he chooses to compromise with his opposents in the interest of pushing through some diluted reforms, he risks alienating. his core constituencies. But if he sticks to the ambitious platform approved by his ruling coalition, he could fall victim to Mr. Kohl's plight and see his opponents freeze his legislative program in its tracks.

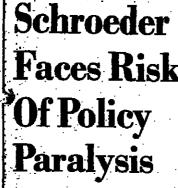
The first challenge seems likely to occur over Mr. Schroeder's con-troversial plan to offer the possibility of dual citizenship to the seven million foreigners living in Germany. The Christian Democrats displaced the Social Democrats as Hesse's largest party largely on the strength of a petition

accused their opponents of exploiting xenophobic sentiments to se-cure their winning margin because they were bereft of vote-winning arguments on the economic front. The Social Democrats and Greens achieved a relatively successful record in ruling Hesse over the past eight years — it now enjoys the

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AMMAN, Jordan — Only twice in this fractions part of the world has President Bill Clinton formed a truly personal bond, the kind that crossed from statecraft to something like love.

Three years ago he wept with one of those friends as they helped bury the other, the slain prime minister of Israel, Vitzhak Rahin, On Monday, he howed Yitzhak Rabin. On Monday, he bowed

Less than four months after tak-

them a blocking majority.

"They will have to talk to us now

campaign, signed by more than one inillion people, that objected to the dual citizenship plan.

The Social Democrats angrily highest incomes and highest level

See GERMANY, Page 5

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Even Bitter Enemies Come Together in Tribute

King Hussein Is Buried as Jordanians Grieve







mingled among America's friends at graveside. "He doesn't want to bump President Bill Clinton, center, flanked on his left by President Hosni Mubarak of Egypt and on his right by the sultan of Brunei, at the funeral. Among others behind them are President Jacques Chirac of France, left, and former President Jimmy Carter. Leading the procession is the royal family, including Prince Faisal at right.

## World Leaders Converge for The Funeral

By Howard Schneider

AMMAN --- King Hussein of Jordan was buried on Monday in a simple white shroud as international leaders, enemies and allies alike, gathered to honor one of the world's longest serving heads of state and a forceful advocate for peace in the Middle East.

The four-hour motorcade and burial service commemorating the king's 46-year reign first jammed the streets of Amman with hundreds of thousands of mournful Jordanians, then jammed the grounds of the Raghadan Palace with a remarkable assemblage of presidents, prime ministers, and princes, sheikhs, emirs, and tribal chiefs.

It was a rite that bridged the world's cultures and, for a short time at least, muted long-standing enmitties between

rivals like Syria and Israel.

As they filed past Hussein's coffin, which was attended at each corner by Circassian guards in lamb's-wool hats and black coats, the military men in the procession saluted, Roman Catholics made the sign of the cross, Japanese leaders bowed deeply, and Muslims raised their palms in prayer for one of their own.

President Bill Clinton and three former U.S. presidents - George Bush, Gerald Ford and Jimmy Carter — lowered their heads in unison for a man they all respected through periods of intense disagreement and equally in-

tense alliance.

Boris Yeltsin, Russia's ailing president, defied medical advice and summoned the strength to travel here to pay his respects, though he stumbled on his way into the palace and had to cut his

The Palestinian leader, Yasser Aratat, whose Palestine Liberation Uri nization guerrillas once battled Hussein's army, saluted the departed

Most notably, President Hafez Assad of Syria attended despite the presence of his bitter foes from Israel, including Prime Minister Benjamin Netanyahu. After a lifetime of disputes with the Jordanian king, the Syrian leader lifted his hands in supplication, and later em-braced and kissed Jordan's new monarch, Abdullah, Hussein's 37-year-old

The line took an hour to pass through the modestly decorated throne room where only three weeks ago Hussein greeted family and friends on his return from what was described then as successful treatment in the United States for lymphatic cancer. The disease recurred, however, and Hussein died Sunday in a local hospital at age 63.

After walking stoically to a palace mosque for prayers, it was left to the male members of the king's Hashemite family to lay their leader to rest. With the women restricted under Islamic custom to a separate mourning area, the men gathered under a green tent, accompanied in their march by a military band, plaintive bagpipers, and the king's favorite stallion, symbolically carrying a saddle with empty black

There, the king's body, wrapped in the traditional Islamic burial shroud, was taken from the coffin and placed into the ground near his father Talai, whose removal from the throne in the 1950s because of mental illness made Hussein monarch at age 19.

Passages from the Koran were re-peated in a lyrical chant. A military bugler sounded the last call. Attending

See HUSSEIN, Page 4

# Virtual Stores, Real Clout

Cyberspace Sales Pressure Traditional Retailers

By Stephanie Stoughton and Leslie Walker Washington Post Service

WASHINGTON — Sporting goods retailers were hardly pleased the day Nike Inc. opened its own factory ontiers, offering the swoosh-branded athletic shoes at discount prices. And their frustration grew when the manufacturer introduced its full-price NikeTown stores.

Today they are grappling with the company's latest plans: opening a Nike store in cyberspace where it will sell its hottest styles.

"It's all about control," said Kevin Kim, Internet manager for Wings Foot and Sports Corp., which also owns two stores in New York. "They're trying to get people to buy from Nike first."

Nike's bid to bypass retailers on-line underscores hose the Internet is com-

miderscores how the Internet is complicating long standing business relationships. In the United States, the world's most developed on-line marketoless. ketplace, it is already sending tremors

through the retailing and manufacturing industries, which have historically been close allies as well as competitors.

Clinique's World Wide Web site now

is competing with Macy's on-line site, which also sells the cosmetic company's products. The toy manufacturer Mattel Inc. and the retailer Toys 'R' Us Inc. offer Barbie dolls on line. And the retailer CompUSA Inc. proudly unveiled its own cyberstore, only to bump into supplier Compaq Computer Corp., which also is selling on the Web.

The tug of war that manufacturers and retailers have long played on the ground is spreading on-line and becom-ing more intense, potentially affecting all sectors of retail and manufacturing - and consumers as well. In the United States, for the more than 1.6 million retail outlets and more than 400,000 manufacturers, the stakes eventually will include market share and for some, perhaps even survival. For consumers,

See RETAIL, Page 3

### AGENDA

### Prosecutors Make Final Arguments

The 100 U.S. senators sitting as a jury heard a final, impassioned appeal Monday from all 13 of the House prosecutors to make Bill Clinton the first American president to be removed from office. Page 3.

### Iris Murdoch Dies; **Novelist Was 79**

LONDON (Renters) — The nov-elist Iris Murdoch, 79, died Monday, her family said. Miss Murdoch had been suffering from Alzheimer's disease. A full obituary will appear in Wednesday's editions.

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Crossword	Page 9.		
Opinion Pages 6-7.			
Sports	Pages 16-17.		
The IHT on-line	www.iht.com		

# Anwar, Taking the Stand, Calls Trial a Political Plot

By Mark Landler New York Times Service

KUALA LUMPUR - Five months after he was ousted and jailed on corruntion and sex-related charges, Malaysia's former deputy prime minister, Anwar Ibrahim, finally took the stand Monday in his defense.

Under questioning by his lead at-torney, Mr. Anwar laid the groundwork for his contention that he is the victim of a political conspiracy sanctioned by his former mentor, Prime Minister Mahathir bin Mohamad.

The government accused Mr. Anwar of quashing a police investigation of charges that he had illicit sexual relations with women and men.

But Mr. Anwar testified that he encouraged the police to look into the allegations, even though they were made in letters that he said were written

by his enemies.

"I wouldn't have done that if I had

the slightest worry or suspicion as regards the truth of the allegations," Mr.

Earlier, he noted, "I know I have political foes who would stop at nothing to achieve their agenda." In a trial that has mesmerized Malay-

sia and become a referendum on its government, the central player emerged as a relaxed witness — smiling easily and sprinkling his comments with sardonic observations about the police, high society figures, and even his own plight.

When the judge asked Mr. Anwar to run through his résumé, the 51-year-old politician listed a series of increasingly powerful government posts that culminated in the No. 2 post under Mr. Mahathir. Then Mr. Anwar switched from Malay to English to add a wry coda: "Now jobless."

The comment drew laughs from the gallery, which included foreign jour-

See ANWAR, Page 4

# On the Throne, A Man of Action

By William A. Orme Jr.

MMAN - The first clear sighting most Jordanians had of their new king came suddenly and dramatically last May, when gunnen who had murdered an Iraqi diplomat and at least 11 others were found holed up outside town.

With news cameras rolling, a squad of army commandos in bulletproof vests assaulted the hideout, their leader exchanging fire with the fugitives in a battle that left one of them dead and the three others in custody.
"It was like a Hollywood movie," said a Jordanian

iournalist who covers this usually sleepy capital. "We couldn't believe that it was really him out there, risking his

On Sunday afternoon, Jordanians saw a different side of the former commander of the Jordanian Special Forces, as a somber, dark-suited King Abdullah II took the eath of office as the fourth ruler of the Hashemite Kingdom of Jordan.

Seeming suddenly aged and speaking stiffly in the formal
Arabic he famously has not mastered, the new monarch sought to reassure Jordanians that he was confidently in charge, while at the same time acknowledging the deep grief they felt at the death of his beloved father

Inevitably, he was compared on Sunday to King Hussein, who in his 47-year reign essentially created the modern state that King Abdullah now rules. Jordanians noted that he shares his father's trim, athletic bearing and his huskily direct tone of voice. And his first move as king was seen as both astute and popular, in the Hussein style: the designation of his 18-year-old half-brother Hamzeh as crown prince.

Still, Jordanians barely know their new king, while the man who preceded him had been their unifying national

symbol for half a century. He remains in the still-unfocused popular view more military man than statesman, more the daredevil older brother than the benign but powerful father, a role Hussein played to perfection.

But like his father in his youth, the new king was seen before his 1993 marriage as a kind of modern man of action, a gentleman soldier who was an accomplished marksman, a helicopter and jet-fighter pilot, a deep-sea scuba diver and an avid collector of antique weaponry. As a bachelor he had a taste for fast cars, winning the Jordanian National Rally one year, and, reputedly, the lifestyle that often accom-

UT SINCE his marriage to Princess Rania, a West Bank Palestinian whose family had worked in Kuwait but fled to Jordan in the Gulf War of 1991, Abdullah has by all accounts been a contented and private family man.

He has kept himself and his family — he has two children, 4-year-old Hussein and 2-year old Iman — far from the public eye. Even a few weeks before his sudden elevation to the throne, few Jordanians would have recognized him in the street, despite his brief moment of

televised derring-do last year.

A product of elite British and American schooling, he went to Deerfield Academy in Massachusetts and the British military academy at Sandhurst, and took a yearlong course in international studies at Oxford and Georgetown.

Just a few days ago, he said he had anticipated continuing his life as a career military man, handling internal security matters and strategic relationships with foreign allies.

As Jordan's top counterterrorism specialist and a former troop leader with Britain's fabled Royal Hussars, he clearly enjoys his association with others in the close-knit Western



King Abdullah II, with one hand on the Koran, being sworn in Sunday before both houses of Parliament.

military world of special-forces professionals. "I have a lot of good friends in the Pentagon," he says, and he has enjoyed "the honor and the privilege" of collaborating closely with his counterparts in Israel's armed forces.

Within the palace, friends say, he had a reputation as a family peacemaker, an attentive uncle and a fierce protector of his father's interests. "I always felt that it would be a

great honor for me to work behind the scenes for my father and my family," he has said.

Yet he also says now that his father had been talking to the family since at least 1992 about reverting the line of succession to his own descendants. But though he was the eldest of the king's four sons, he said he did not expect to be named himself.

This took me slightly by surprise," he said with a wry smile of understatement. He said he was told of the decision. by his father just a day before the public announcement two

ETERAN palace observers say Abdullah did... have every reason to be surprised by the sudden, turn of events. Had Hussein's health deteriorated to the point of incapacitation just six months ago, there was little question that his duties and eventually his, throne would have been assumed by then-Crown Prince Hassan, the late king's younger brother, who had served as .. the constitutionally designated heir since 1965.

And had the 63-year-old king lived for another 10 or 15 years, as his family expected the vigorous monarch would, the widespread assumption was that the succession would, revert to the king's sons but not to Abdullah. Observers expected a battle for the father's loyalties between Prince Hamzeh, the new crown prince, and Prince Ali, the eldest son of Queen Alia, a widely beloved Palestinian who died in...

a 1977 helicopter crash.

Yet until he was 3, Abdullah had been the crown prince, of Jordan. He was the designated and logical heir in a dynasty that traced its lineage through 43 previous generations of eldest sons to the prophet Mohammed. But Middle East turbulence and rumored murder plots per-suaded his father — who had witnessed the 1951 assassination of his grandfather that propelled him to the throne a year later — to place his younger brother, Prince Hassan, in the line of succession.

Welcomed in the region as politically prudent, the designation of Hassan as crown prince was also favored by conservative Jordanians who were uneasy at the prospect of a British Christian's son sitting on the Hashemite throne, the traditional protector of the holy sites of Islam.

Abdullah is Hussein's eldest son, from his English-born

second wife, Toni Gardiner, who was divorced from the king in 1972. Prince Hamzeh is the eldest son of Hussein's widow, Queen Noor, who had made little secret of her desire to have him one day head the Hashemite dynasty.

But as a career military officer for 18 years, Abdullah has the army's unquestioned allegiance as one of their own. He, has climbed the ranks to major general without conspicuous favoritism. And for a political novice, he shows some early

signs of deftness and an easy common touch. His appointment of Hamzeh as crown prince was a sign that Abdullah had placed the highest priority on the healing of any rifts in the royal family, divisions that some Jordanians believed imperiled the country's political stability.

# In the Wings, a Target of Barbs

**Queen Noor Sometimes Too Outspoken for Conservatives** 

By Douglas Jehl

MMAN — For more than 20 years, she was his wife and confidante, an American-born beauty who became a Jordanian queen. And even with the death of King Hussein, no one here is expecting Queen Noor to go away. At age 47, she is now the honored widow of a monarch whose family includes his 11 children by four wives.

Queen Noor was at the king's side throughout his illness and is said to have been a buoying force as family members rathered around his hospital bed. And as the king lay dying, ne won hearts here by venturing into the rain Saturday evening, her head covered modestly in white chiffon, to circulate outside the hospital gates — the widow-to-be comforting the bereaved.

It was a graceful gesture from the queen, who has been a target of sniping in the past but whose strength and warmth have recently won her increasing affection and who is now seen as likely to endure as an important voice behind the Jordanian throne.

'She was a Jordanian standing there with her fellow Jordanians, sharing the moment and her emotion and feeling," said Sima Bahouf, who has worked closely with the queen since 1986.

Queen Noor was not seen in public Sunday. She had rarely left her husband's side during his treatment for cancer over the last six months and her confidentes said she was grieving in private.

The new king, Abdullah II, is not Queen Noor's son. He was born to Princess Muna, the king's second wife, who was originally Toni Gardiner. Queen Noor's own eldest son, Hamzeh, 18, was passed over last month when the king appointed a new heir. But in an arrangement that many here believe was a

parting gift from the late king, an enduring role for her family line was cemented Sunday when King Abdullah named Hamzeh as his crown prince.

Hussein's widow was born Lisa Najeeb Halaby to

Christian Arab-American family and raised in Washington, where her father was head of the Federal Aviation Administration and then of Pan American World Airways. She took the name Noor al-Hussein — the light of Hussein - when she converted to Islam and married the king on June 15, 1978.

The queen quickly became a warm stepmother to two of the king's chil-dren, Prince Ali and Princess Haya, the children of the king and his previous wife, Queen Alia, who died in a helicopter crash in 1977. Queen Noor and the king have had

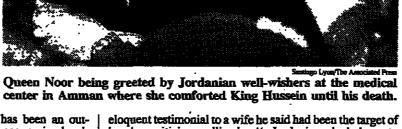
four children of their own, two boys and two girls, beginning with Prince Hamzeh, who was born in 1980. But the queen has not always been

regarded with favor in Jordan. A 1974 graduate of Princeton University, she has been an outspoken advocate for women's rights, economic development and environmental protection. She has been seen by some Jordanians as too ambitious, too forceful and too. foreign in what is a very conservative society.

HE SHOCKED some Jordanians several years ago when she posed for a magazine photograph with her husband on one of the king's Harley-Davidson motorcycles. More recently, during the internal palace jockeying over who would succeed the king, she was subjected to particularly harsh barbs from people close to the

king's brother, Hassan, who was then the crown prince. But her associates say she has tried to turn a deaf ear to criticism from people who saw her and her son as Hassan's rivals, recognizing as one of them put it, that, "If you want to attack a man in the Middle East, then the easiest target is

And in his last public statement, the angry letter Jan. 25 that dismissed Hassan as crown prince, the king offered an



baseless criticism, calling her "a Jordanian who belongs to this country with every fiber of her being."

There is no constitutional place for the king's widow in Jordan's monarchical system, but there is precedent for a powerful role. After Hussein was crowned in 1952, at age 16, his mother, Queen Zein, was a major force for well over a decade, advising her son as he matured as a statesman. Queen Noor almost certainly has more political ex-

perience than Abdullah, a career soldier. She has served as a roving ambassador for Jordan and was a frequent visitor to the White House at the king's side. On Sunday, President Bill Clinton, a good friend, called her "a daughter of America and a queen of Jordan" nations very proud.'

Well-connected Jordanians say they believe the new king may well turn to Queen Noor as a unifying source of institutional memory and as someone who can help to solidify a royal family that otherwise might find itself

darinsto Le**a** 

## **Battles Erupt on a 3d Front Between Ethiopia and Eritrea**

Geography in the Staff From Disputches

ADDIS ABABA, Ethiopia - Fighting has opened up on a third front on the border between Ethiopia and Eritrea and was continuing Monday, with heavy artillery fire being exchanged around Burie, in the east, diplomatic sources

The fighting spread to the third front ern front. Sunday, the sources said. Fighting on the western and central fronts along the 1,000-kilometer border reignited over the weekend.

Earlier Monday, Ethiopia announced that it had sent fighter planes to support ground troops undertaking "extensive counteroffensives" around Badme, on the counteroffensives and Tserona, on the combers that can reach the Ethiopian

Badme is 725 kilometers north of the Ethiopian capital, Addis Ababa, on the western stretch of the border separating the two countries. Tserona is about 8 about 40 kilometers inside Eritrea and about 100 kilometers south of the Eritrean capital, the two countries and about 100 cing thousands of people to flee, and the town, the spokesman insisted.

key military positions," a communiqué

The first shots of the war were fired last May in the Badme-Shiraro border area. An estimated total of 1,000 people were killed in two weeks of air and artillery attacks that followed. After the

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two sides signed, in June, a U.S.-brokered pact banning air strikes, fighting tapered off. The battles that began Saturday broke the stalemate.

Eritrea, which charged that Ethiopia was also using helicopter gunships, claimed to have killed more than 250 Ethiopian soldiers Sunday on the west-

In Asmara, the Eritrean Foreign Ministry spokesman, Moges Niazgy, called Monday's fighting "very intense and

Mr. Moges said eight civilians were killed Sunday and nine were wounded

forces had destroyed a radar installation at Adi Quala and that the area was un-

The charges by both sides could not be independently confirmed. (AFP, Reuters)

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### TRAVEL UPDATE

### **Flight Cancellations** At American Airlines

DALLAS (AP) - American Airlines canceled 30 flights Monday, increasing the number of cancellations to more than 300 since Friday amid a dispute with its pilots. American said it was booking passengers on additional flights or other carriers as hundreds of people were forced to change their travel plans.

Some 200 flights were canceled Sunday, or about 10 percent of the airline's cheduled flights, after many unexpected pilot absences. About 90 flights were canceled Saturday. Pilots were apparently staging a slowdown believed to be in reaction to sluggish talks on a work agreement over a recently acquired carrier.

### **Air Controllers Extend** Pay Strike in Finland

HELSINKI (Reuters) — A pay strike by Finnish air traffic controllers that has crippled domestic air travel entered its second week on Monday, with the coungovernment said that her country's try's small-business lobby calling on the government to intervene.

The Civil Aviation Administration said 17 percent of domestic flights and 91 percent of international fights were flown Monday. The Federation of Finnish Enterprises urged the government to step in, but the prime minister has refused.

### **SAS Cuts Paris Flights**

COPENHAGEN (AFP) - Scandingvian Airlines System will cancel 33 daily flights from Scandinavian capitals to Paris from Feb. 25 to March 14, the airline's internal newsletter reported Monday.

The cancellations, caused by a reorganization of France's air corridors, will also affect, to a lesser degree, flights from Copenhagen to Amsterdam, Brussels. Frankfurt and London.

= THG =

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# Snow and Icy Cold Blanket Much of Europe

VIENNA - Heavy snow and icy temperatures over the weekend caused chaos across Europe, as avalanches and traffic jams disrupted travel on Mon-

After the heaviest snowfall in decades, 6,000 people were trapped in ski resorts in western Austria on Monday, and in Switzerland an avalanche crushed a café in the Alpine resort of Wengen, killing the owner and his wife.

On Sunday, an 18-year-old German snowboarder in the Tyrolean resort of St. Johann, near Kitzbuehel, froze to death after falling into a river.

The popular resorts of St. Anton, Lech, Zuers and Ischgl were cut off as avalanches buried mountain passes, an Austrian automobile association said.

More than 1.7 meters (5.4 feet) of new snow blanketed the region during the weekend and more was forecast for the next few days.

Sweden, where two weeks ago temperatures plunged to a near-record minus 49 centigrade (minus 56.2 another cold spell on Monday.

registered minus 12 centigrade (10.40 Fahrenheit), and minus 20 centigrade (minus 4 Fahrenheit) in the north.

The freezing weather delayed trains from the north by up to five and a half event scheduled for Saturday had been hours in Stockholm. The fire brigade

ice at Drottningholm Castle.

Fahrenheit) in the north, was shaken by Morning temperatures in Stockholm

In the Czech Republic, up to 50 centimeters (20 inches) of snow cut short the World Cup ski-jumping event at Har-rachov in the north on Sunday. Another

scale icy hills.

scrapped due to gale-force winds. warned against standing on the ice-covered sea and lakes surrounding Stockholm after a man fell through the In Bosnia, the winter's heaviest snowfalls forced Sarajevo's international airport to close Monday and snarled traffic

In Belgium, the army was called out to

In the Netherlands, rush-hour traffic

jams were five times longer than usual.

A slippery runway at Amsterdam's Schiphol Airport caused an Israeli El Al

plane to land with its nose off the run-

clear the motorway linking Luxembourg

to Brussels after 300 trucks had failed to

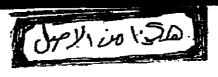
### WEATHER

ecast for Wednesday through Friday, as provided by AccuWeather, High Core w Core Europe North America Asia North America

Very mild from the central and southern Plains to the heavy rain and gusty winds southern Plains to the heavy rain and gusty winds southern with spread by the storm with spread rain from the Plains to the Midneaday and Thursday and colder Thursday, then windy west Thursday, Windy and colder for southeastern Europe, and child and mild end older and the southward into central and Tokyo Wadneaday, nainy with flurness deety. Rain will southeastern Europe, and child Thursday, then winds for the southeastern Europe, and child and manneach New York Friday. So through Friday, but showers of rain, snow and shet will continue in American. North America

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ny before both houses of Parliament

me to work behind the scenes for my father

ays now that his father had been talking is e at least 1992 about reverting the line of is own descendants. But though he was the ig's four sons, he said he did not expect toh

me slightly by surprise," he said with a way tatement. He said he was told of the decision a a day before the public announcementing

RAN palace observers say Abdullah da every reason to be surprised by the sudden of events. Had Hussem's health deteriorated point of incapacitation just six months ago. question that his duties and eventually he have been assumed by then-Crown Prize e king's younger brother, who had served a nally designated heir since 1965

:63-year-old king lived for another [flor]; mily expected the vigorous monarch would I assumption was that the succession would ing's sons but not to Abdullah Observer the for the father's loyalties between Prince new crown prince, and Prince All, the elder Maca widely beloved Palestini in who diedu

ner crash. was 3. Abdullah had been the crown pune was the designated and logical her me raced its lineage through in previous gadperbulence and rumoted munder plots prither - who had witnessed the 1951 as his grandfather that propelled him to be

later --- to place his younger brother, Print time of succession. in the region as politically process, heles strong as crown prince was also included lendamans who were uneasy at the prospected istian's aim ailling on the Hashenne home." protector of the holy success Islam.

Hussein's eldest sun, from his Englishbon Timi Gardiner, who was divorced from the Prince Hamreh is the eldest son of Husein's m Noor, who had made little secret of he shim one day head the Hasherme dynastimer military officer for 18 years, Abdullahas squestioned allegiance as one of their own lk he ranks to major general without conspictor ad for a political novice, he shows some ent gest and an easy common touch

timent of Hamsch as crown prince was a smil Phast placed the highest priority on the healer to the royal family, divisions that some loss ed imperiled the country's points a stability

# Much of Europe

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### THE AMERICAS

# House Prosecutors Make Final Appeal for Clinton's Removal From Office

By Brian Knowlton

WASHINGTON — The Senate heard the last time in the impeachment trial of Friday. President Bill Clinton, asserting that the tions" and should become the first pres- senators sitting as a jury. ident removed from office.

The White House legal team, making its own closing arguments, again denied the charges of perjury and obstruction of its own closing arguments, again denied the House team had been described as the charges of perjury and obstruction of institute built about Mr. Clinton's attraction of the House team had been described as "13 angry men," animated by political batted for Mr. Clinton. "We are angry,"

By Katharine Q. Seelye
New York Times Service

WASHINGTON - The Republi-

gressional majority in the elections next year, are urging House Republicans who have promised to limit their terms to go

All of the

cans, desperate to save their slim con-

back on their pledges and seek re-elec-

'There are nine House Republicans

who pledged that the 1998 election

would be their last. Six of those are

expected to retire. Republican leaders,

who never supported term limits, want

the other three to run, on the well-foun-

ded theory that incumbents tend to win

ighthau theory could be sorely

tested in the case of a candidate who has

The three are Representatives Tillie Fowler of Florida, Scott McInnis of Col-

orado and George Nethercutt Jr. of

The Republicans also will continue

handful of potential defectors failed to

Republicans also are trying to line up

Democratic support for their showcase

POLITICAL NOTES

In Post-Lewinsky Era

WASHINGTON - The Monica-mad

media are ready to move on. First, of

course, there are closing arguments, an impeachment verdict, the Barbara Wal-

But after a year of Lewinsky mania

that seemed to reduce everything else to

a blur, journalists are rejuctantly rec-

ognizing that the gravy train is running

Now that we have finally seen her

videotaped visage, what will the post-

Lewinsky media world look like? The

parade of cable shows, from "Hardball"

to "Hockenberry," will need a new top-ic. MSNBC will need a new identity. Jay

But what about the traditional media

— the "respectable" newspeople who

never descended to talk of thongs and

igars until a constitutional crisis forced

them, surely holding their noses, to en-lighten the masses? Will they be content

to return to the debate over Social Se-

Ken Auletta, media critic for the New

Yorker, puts it this way. "The people

who sign our checks will want to have more juicy stuff because it's good for circulation." He added, "The press

feels vindicated, that what we reported

was accurate: Clinton lied. The press is

emboldened to continue to be character

cops, to assume that 'they all do it,' that politicians are goniffs, liars. I don't think

The first sign of this no-holds-barred pentality surfaced last week, when po-

tential presidential candidates were in-

terviewed by New Hampshire's WMUR-TV and CNN. Governor

George Bush of Texas was asset of WMUR: "Have you ever used drugs?

Marijuana? Cocaine?" Mr. Bush

replied: "I'm not going to talk about -wast I did as a child," calling it "ir-

Senator John McCain, Republican of

Arizona, who has acknowledged an ex-

tramarital affair, was asked about that period. Mr. McCain said: "I am re-

sponsible for the breakup of my first

TV and CNN. Governor Bush of Texas was asked by

that's a healthy attitude."

curity reform and patients' rights?

Leno will need a new target.

of chatter about What It All Means.

Media Ponder Life

broken such a high-profile promise.

dition of anonymity.

**Drop Term-Limit Pledges,** 

Washington.

"'We're going to encourage them to back out of their pledge," said a top Republican aide who spoke on the con-

trying to persuade some Democrats to man of New York, chairman of the In-

switch parties. An initial sweep of a ternational Relations Committee, and

ters interview, the Monica book and lots suade Mr. Meehan to break his pledge,

enough.

publican conference.

пп in 2004.

publican of Pennsylvania.

pelling as it was.

As long as one party controls the House by just a handful of votes, mem-

bers who have promised to limit their

terms probably will become the target of

nervous leaders who want them to stay.

doesn't have the juice. It's not as com-

'People think term limits are a good

said Mark Mellman, a Demo-

Republicans Are Urged

that Mr. Clinton, with the help of perhaps all 45 Democrats, will prevail when familiar arguments but rare passion on final votes on the articles of impeach-Monday as House prosecutors spoke for ment against him are taken Thursday or

The prosecutors, all Republicans, president was "still in denial" about tried to draw on their frustration, gross misconduct and criminal ac- however, in their final appeal to the 100

One of the prosecutors, James Sensenbrenner of Wisconsin, noted that geompts to hide his affair with Monica he said, but "they are dead wrong about what we are angry about."

bills so that they will be able to impress

voters next year with a list of legislative

agenda, as well as their preoccupation

with impeaching President Bill Clinton,

cost Republicans dearly at the polls last

All of these measures demonstrate

how fierce the fight for control of the House is going to be. Republicans won control of the House in 1994 but have

lost seats in both of the elections since

then. They now hold one of the slimmest majorities in modern times, 222 seats to

211 for the Democrats, with one in-

the prospect that they may suffer a heavy

round of retirements before the next

election. When they took power in 1994,

Republicans limited their committee

chairmen to three terms. When these

members lose their chairmanships, many

nounced their retirements. Others, in-

cluding Representatives Benjamin Gil-

Jim Leach of Iowa, chairman of the

Banking Committee, could follow suit.

"If they decide to go, that's where we start to get in trouble," a Republican House strategist said. "We will need a

few of their guys in the South to retire,"

he said, referring to Democrats who rep-

resent conservative Southern districts.

pledged not to run again in 2000, and he

is considering changing his mind about

Mr. Mechan recently said that "ar-

mistake. Democratic aides said there had

been no effort by party leaders to per-

and he said that he had not made a final

Of the three Republicans, Mr. McIn-

mis most clearly has indicated that he will

run again. He has said that he did not

realize that members of Congress gained

power through seniority.

Mr. Nethercutt deposed Tom Foley,

the former speaker of the House, largely

on the strength of his advocacy of term

limits. He says he now understands that the issues Congress handles are so com-

plex that six years "is probably not

decision, nor has Ms. Fowler. She glided

to re-election last year with no Demo-

cratic challenger and recently was elect-

ed to a leadership post within the Re-

Although Congress has resisted term

Mr. Nethercutt has not made a final

Only one Democrat, Representative

Meehan of Massachusetts,

Adding to the Republicans' woes is

dependent and one vacant seat.

"We have not spent long hours poring

of them in anger, frustration or resignation. It has become increasingly clear with our families and subjected Charles Ruff, the further a political vendetta," Mr. theirs was "a vision more focused on Sensenbrenner said. "We have done so retribution, more designed to achieve because of our love for this country and respect for the office of the presidency, regardless of who may hold it."

Mr. Clinton's lawyers, Mr. Sensen-brenner said, had offered "a litany of

"He and his defenders are still in denial," he said. "They will not accept the consequences of his repeated and criminal attempts to defeat the judicial process. To keep a president in office whose gross misconduct and criminal actions are well-established fact will

Charles Ruff, the White House counourselves to intense political criticism to sel, criticized the managers, saying that

partisan ends, more uncaring about the future we face together." As Mr. Clinton's team has done since the House Judiciary Committee first opened hearings on impeachment, Mr.

Ruff insisted that the allegations against the president did not meet the high constitutional bar for removal from office. "When all is said and done," he said, 'the framers chose stability - they made impeachment and removal con-

stitutional recourses of last resort." "You must decide," Mr. Ruff told the

ident has so endangered the state that we important votes of their careers. It apcan no longer countenance his remaining in office.

The House managers face the virtual certainty that they cannot obtain the 67 votes needed to remove Mr. Clinton from office. Never has a president been so removed.

The challenge now, some Republicans conceded, was to secure at least a maiority - 51 votes if all 100 senators are present - on at least one of the articles, and save the face of the managers and the party leadership. That appeared more likely on the obstruction-of-justice

charge than on the perjury charge. With the legal teams' work done, senweaken the presidency, undermine the senators, "whether on these facts arising ators are to begin deliberating Tuesday

out of these circumstances, this pres- on what many have called the most peared likely that those debates would take place behind closed doors. A rule change to open the debate would require 67 votes. After the deliberations, the Senate will vote on each article.

Senator Tom Daschle of South Dakota, the minority leader, called for a vote on censuring Mr. Clinton to take place this week, immediately after votes on the articles. "We're trying to make a historic statement of record," he said Monday.

The failure of either article to secure a simple majority would represent a stinging loss of face to the House Republicans, who have been immersed in the case since the independent counsel, Kenneth Starr, delivered 36 cartons of transcripts and evidence to Congress in September. All but two of the 45 Democrats ap-

pear certain to vote to acquit Mr. Clinton on both counts, enough to block his conviction. Still undeclared is Senator Russ Feingold of Wisconsin, who was the only Democrat to vote against an earlier Democratic motion to dismiss the charges, and Senator Robert Byrd of Wesi Virginia.

Mr. Byrd said in a weekend interview that Mr. Clinton appeared guilty of "high crimes and misdemeanors," the constitutional standard for impeachment, but that the country might be better served by letting him timish out his two years in office.

The prospect emerged, uncertain but readily imaginable, that Mr. Clinton would escape the trial not only with acquittal but without even being cen-sured for conduct that nearly every senator has condemned as reprehensible.

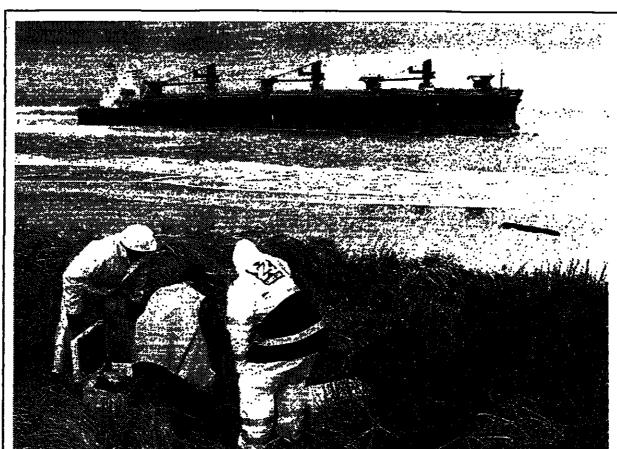
While a majority of senators seem to favor some form of censure, disagreements over its form, timing and constitutionality appear to be substantial.

While some Republicans have joined in bipartisan efforts to draft a censure proposal, their leaders have shown no interest. Senator Trent Lott, the majority leader, has called it "premature and inappropriate" to discuss censure now.

Senator Phil Gramm of Texas said Sunday that censure was not constitutional, and added that he was prepared to offer a series of amendments to block a censure. Other Republicans have threatened a filibuster.

The censure movement faces daunting challenges: Language weak enough to draw broad Democratic support is disdained by many Republicans; language strong enough to draw Republican backing raises Democratic hackles; some members of both parties consider censure unconstitutional; there is disagreement, too, about whether censure should come from both houses of Congress, and whether Mr. Clinton should have to sign it.

Mr. Daschle said Monday that he wanted a debate on censure by Friday, before the Senate adjourns for a week's recess. But he conceded that "Demo crats, I don't think, will be united on censure." He indicated that perhaps 5 of the 45 Democrats want to end the process with the votes on articles of impeachment.



IN A SPOT — Surveyors using a global-positioning satellite system to pinpoint the location of the New Carissa and help refloating efforts. The freighter ran aground near Coos Bay, Oregon, on Thursday.

### **Away From Politics**

 High blood pressure can be lowered significantly by a The father of the seven surviving Texas octuplets among black people, according to a study published in the high to high blood pressure.

• A spacecraft named Stardust rocketed away from Cape • A glutted gasoline market has driven prices down

healthy diet, without hypertension medication, particularly received two years probation after pleading no contest to charges he struck his mother-in-law in a domestic dispute. Archives of Internal Medicine, Researchers studied the Ikye Louis Udobi, 41, told the judge he had apologized to effects of three-diet patterns on 459 adults with normal-but- Janet Chukwu, whom he hit over the head with a chair in (AP) their Houston home.

Canaveral, Florida, on a 3 billion-mile quest to bring back nearly a penny per gallon as retailers scramble for cuscomet dust. A last-minute radar problem had delayed by one tomers, an industry analyst said. The average price, inday NASA's launch of Stardust on its seven-year comet- cluding all grades and taxes, was \$1.0141 per gallon last (AP) week, down .94 cents from two weeks earlier.

# Outfoxing Pursuers, Bin Laden Gains Hero Status

By Tim Weiner New York Times Service

Six months after the deadly bombings of two American embassies in Africa, the counterattack against the man suspected of being the mastermind, Osama bin Laden, has failed to weaken his ability to strike again but succeeded in making him a hero in the Islamic world, senior U.S. and foreign of-

ficials say. limits and courts have ruled that states Mr. bin Laden's most potent politcannot impose limits on federal lawical weapon, his violent oratory conmakers, many candidates are limiting demning the American presence in themselves. Five Republicans have pledged not to seek re-election in 2002. the Gulf, is winning sympathy and supand 32 members — 24 Republicans and port from North Africa to South Asia, eight Democrats --- have pledged not to U.S. officials say. That poses a growing

Some candidates who have broken policies abroad. "This is a political movement." said such pledges in the past, such as Alfonse a top American counterterrorism offi-D'Amato, the former Republican sen-'We have to have a political and ator from New York, have lost their rediplomatic strategy to attack him with-out aggrandizing him." But Washington election bids. But others have won, such as Representative Bill Goodling, Relacks one, the official said.

The United States has aimed cruise missiles, covert operations and criminal investigations against Mr. bin Laden. It has arrested men believed to be his political associates. It has thwarted two of his plans to attack more American embassies, U.S. officials say. cratic pollster. "But as an issue, it

But U.S. stratagems to block his access to bank accounts, cut his connec- officials say. tions to terrorist cells and sever his links

ican power, George Tenet, the CIA di-

rector, recently told Congress. strong political support even among American allies abroad is shared within been quietly released for lack of evidence

to political supporters have not suc- continuing to press foreign governments ceeded. Secure in his redoubts in Af- to arrest suspected supporters and asphanistan, Mr. bin Laden could strike sociates of his, Secret arrests and un-'at any time" against symbols of Amer- publicized detentions of several suspects took place three weeks ago, officials said. But the arrests do not always stick. Seven The sense that Mr. bin Laden has people detained in England and Albania at the behest of the United States have

A poster of Osama bin Laden hanging in Pakistan's oldest and largest religious school calls him a holy warrior.

the State Department, the CIA and the in recent weeks, officials said. National Security Council. Many officials there say their boldest

threat to American personnel and counterattack on Mr. bin Laden - firing cruise missiles at his guerrilla bases in Afghanistan and what they suspected was a chemical weapons factory in Su- MURDER." dan - may have backfired. The missiles inflicted little lasting damage but helped to make Mr. bin Laden "a revered figure" in the Islamic world, a senior counterterrorism official said.

Mr. bin Laden receives money and political support from princes of the Saudi royal family, whose king he has vowed to depose, and from powerful people and financial institutions in a leading Islamic politician who runs the Kuwait and Qatar, where there is a religious school. "Every young man strong American military presence, U.S. here wants to be like him." He said he

Senior American officials have argued fiercely about strategies against Mr. bin Laden. "Wanted" posters went out last month, with blood-red type read-"This is not politics. This is But now a different picture is gaining

force in the Islamic world. A poster of Mr. bin Laden hangs in Pakistan's oldest and largest religious school, on the old silk route to Afghanistan. He is smiling, holding an auto-matic rifle. The poster calls him a holy

"Osama is a hero," said Sami ul Haq,

was sending hundreds of his graduates to Administration officials say they are support Mr. bin Laden's allies in Af-

U.S. counterterrorism officials ruefully agree that Mr. bin Laden's oratory also rings true in Saudi Arabia. His attacks on the royal family's repression and corruption are factually similar to State Department human rights reports and CIA economic

ghanistan. This glorified image is spreading in Pakistan. the country the

United States is relying on the most to

help bring Mr. bin Laden to justice.

ing the aspirations of the people," said

Naseerullah Babar, a retired general who

recently served as Pakistan's interior

When bin Laden speaks, he is reflect-

analyses. But they differ sharply in blaming the United States for shoring up the House of Saud by stationing troops in the Arabian Peninsula. Some officials say the United States does not yet know its enemy well enough

to defeat him. The picture of Mr. bin Laden presented by the United States has been blurred by conflicting statements at the highest levels of the government. On Aug. 20, when the United States destroyed a pharmaceutical plant in Su-

dan with cruise missiles, President Bill Clinton's most senior national security aides said it was a secret chemical weapons factory financed by Mr. bin Laden. Those same officials later conceded that they had no definitive evidence of that. The same day, Mr. Clinton gave a

speech tying Mr. bin Laden to plots to kill the Pope and President Hosni Muharak of Egypt. But those plots were carried out by people to whom Mr. bin Laden may have peripheral connections. if any, according to available evidence. He has been blown beyond all pro-

portion," said Ghazi Salah el Din, the information minister of Sudan, where Mr. bin Laden lived from 1992 to 1996. "I know the guy, having met him. And sales movement that has transformed his he's not that mighty. He's being pumped up. I can understand that in the context of trying to personify terrorism. But the United States has created a hero out of

> American law enforcement, intelligence and national security officials are divided on some fundamental issues. For example, they disagree whether, as a federal indictment charges, Mr. bin Laden and his adherents helped train and arm the men who killed 18 American soldiers in Somalia in 1993.

> Mary Jo White, the U.S. attorney in Manhattan, said, "We are confident in the allegation." But senior officials, including some who served in Somalia. say they doubt the charge, which Mr. Clinton made hours after the cruise missile attacks.

narriage. I will not discuss or talk about that any more than that." And it's a year before the New Hampshire primary. Welfare Funds Pile Up

- WASHINGTON — Billions of dollars in federal welfare money is piling up

in the Treasury, unused by state officials, who won control of the money in 1996 by arguing that they knew best how to spend it for the benefit of poor people. More than half the states failed to use the full amounts of their federal welfare grants last year, officials say. Government data show states had not used \$3

billion out of \$12 billion made available in the first nine months of last year. State officials said the number of people on welfare had dropped much faster than they expected, making it difficult for them to use all the funds they

were entitled to. In addition, some states are saving money for use in a recession. States can allow money to accumulate, and draw it when their needs increase.

Continued from Page 1

This is a once in a lifetime opportunity for wholesalers and manufacturers to decide whether they are the true merchants in the game — if they want to take charge of selling the products directly to consumers," said Kenneth Seiff, chief executive of Bluefly Inc., an Internet retailer.

For manufacturers, the Internet presents a dilemma: Should they try to take advantage of the global computer network and sell directly to consumers, even if it alienates their sales forces and the stores that sell their products? Or should they support retailers who are struggling to develop the complicated technology behind Internet storefronts?

Perhaps the most telling illustration of this power struggle features the jeans maker Levi Strauss & Co., which decided it wanted to conquer cyberspace itself, at least for now. It banned all

retailers from selling its Dockers and Levi's brands on the Internet, then began the changing relationships are starting to affect selection and price.

selling at its own cyberstore a much wider selection of Levi's than are availwider selection of Levi's than are available at department stores. Even J.C. Penney Co., the No. 1 seller of Levi's jeans, was forced to pull the manufacturer's goods off its Web site.

came down," said Stephanie Brown, a spokeswoman for J.C. Penney. "It was like, 'Hold up, wait a minute, Levi's doesn't want us to sell it on-line.'

Levi Strauss and other manufacturers images of their brands on-line. Off-line, manufacturers have discovered that they can better control their brand image and selection by operating their own stores. Retailers, meanwhile, have determined that their private labels are more profitable. As a result, the lines between manufacturers and retailers have been blurring for years.

world's largest cosmetics companies, has ventured into direct Web sales with "When we were looking to expand our Web site, that's when the communication how widely its cosmetics and those of competitors will be distributed on-line. Corp. last year to start the on-line phar-

RETAIL: Spread of Cyberspace Stores Is Putting Big Pressure on Traditional Sellers

macy Drugstore.com, said it had been tough convincing makers of fragrances said it was crucial for them to control the and cosmetics that their wares will be cided they are not ready to sell on-line. well displayed in a Web superstore they do not own, on-line, that convenience really matters,

their own brands.

image," he said. J.C. Penney, for example, has been surfaced in the computer industry, where are selling at or near retail price.

Dell Computer Corp. and Gateway Inc. aggressive in marketing its Arizona have championed Internet sales, goading jeans not only at its department stores, but at a separate Internet site. Bloom-Compaq, which has a huge sales force ingdale's, Macy's and Hecht's also have and retail network to worry about, into doing the same. The president of Gate-While Estee Lauder Cos., one of the way, Jeffrey Weitzen, said the directindustry soon will roll through all sectors

its Clinique line, it remains to be seen of the retail economy. "There is no doubt in my mind that industry after industry will go through Peter Nempert, who left Microsoft this," he said. "I do believe everyone is going to have to go direct with their

customers. Still, some manufacturers have de-Tableware maker Oneida Ltd., for example, said it may have dared to open "One of our challenges is to convince outlet stores, but has no intention of the prestige folks that people will buy competing with its customers — the department stores.

Some manufacturers worry that lowthat we can create stores within the store to allow them to maintain their brand cost Internet operations will undercut traditional store sales. At least for now, most Some of the most visible conflicts have manufacturers that have ventured on-line

### *ASIA/PACIFIC*

# China Agrees to Allow Disney Show to Go On

Vashington Post Service

BELING — Ending a high-profile dispute between China's leaders and the corporate parent of Mickey Mouse, the authorities in Beijing have rescinded their ban on films produced by the Walt Disney Co. and will show "Mulan," based on a Chinese fable, in more than 100 cities beginning this month.

Sources close to Disney said the firm was also exploring plans to build a Disney theme park in southern China. contrary to speculation that Disney was considering Shanghai as a site.

Disney was locked out of the Chinese entertainment market after government officials in 1996 criticized the company's release of a film sympathetic to the Dalai Lama, the exiled spiritual leader of Tibet. Disney cited the artistic freedom of director Martin Scorsese in its decision to stand behind the film, "Kundun."

To get back in the government's good graces, Disney launched an aggressive damage-control effort that culminated with meetings in Beijing in October with senior Chinese leaders. Disney also bought the U.S. distribution rights to two Chinese films, one from a company run by Beijing film officials, and sponsored an acrobatic troupe in Europe.

your mistakes, your sentence gets re-duced," said a film industry source in Beijing. "You have to confess. I think that's what Disney did."

Getting "Mulan" into Chinese theaters was seen as an essential part of 1.3 billion, with a growing middle class and eager young customers. The film, about a courageous heroine who disguises herself as a man and secretly takes her ailing father's place in battle against was made by the Forbidden City Film. the invading Huns, is based on a 1,500-Co., which is run by film officials in year-old Chinese legend, and the story is Beijing and has close ties to propaganda year-old Chinese legend, and the story is

Beijing and has close ties to propaganda
as familiar in China as Cinderella or officials. The love story set during the Snow White in the United States. "Mulan" has earned \$299 million in ticket handed melodrama meant to stir Chinese sales worldwide, mostly from movie-patriotism and faith in the Communist goers who had never heard of the story.

In a letter to Disney's shareholders dated Dec. 8, the company's chairman, Michael Eisner, described seeing the golden arches of McDonald's everywhere he went in China and said Chinese citizens appeared hungry for American cultural imports.

He said the company "could be getting close to the time for a major Disney attraction" in China. Sources close to Disney said the southern Chinese cities of Zhuhai, Shenzhen and the island province of Hainan were under consideration for the theme park.

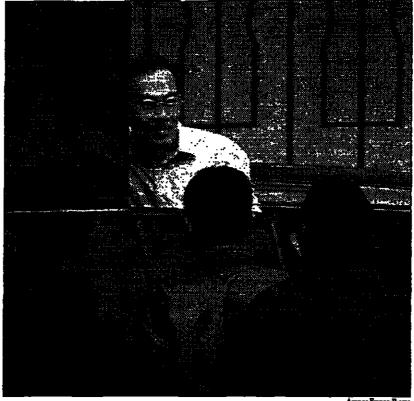
In an effort to promote homegrown films even while it is admitting "Mulan," China Film, the state-owned enterprise that has the monopoly on importing and distributing foreign films, decided unilaterally that "Mulan" would be screened in China beginning Feb. 23, two days after the week-long nationwide holiday for the Lunar New Year, according to Jin Zhongqiang, an official at China Film. During the peak holiday season, theaters can show only Chinese-made films, Mr. Jin said.

"This year, our main energies will be concentrated on distributing domestic films because it is the 50th anniversary Japanese Arrested on China Export Charges of China's founding." he said.

of China's founding," he said.
John Dreyer, a Disney spokesman. said the company's recent acquisition of 'In Chinese law, if you own up to two Chinese films was part of its longstanding effort to find and release foreign movies and show them in the United States.

"We buy films from other countries all the time for our distribution," he said, citing "Life is Beautiful," an Italian Disney's business plan for this nation of tragicomedy about Italy's Fascist past that has been nominated for an Academy

Communist revolution is a beavy-



Mr. Ibrahim arriving Monday at High Court in Kuala Lumpur.

The company also sent employees to assured Ryokosha that he would make

install equipment and train workers at a theapplications for permission to export

By Stephanie Strom
New York Times Service

former executive of a precision instru-

ment manufacturer over the weekend

and charged him with breaking laws

prohibiting the sale of certain types of

development of nuclear weapons to

Communist countries.

Isao Sasaki, who retired last year from

his job as senior managing director at

Ryokosha K.K., an affiliate of the elec-

tronics giant Hitachi Ltd., was arrested

on Saturday for selling telecomparators

to China by way of South Korea. Tele-

comparators are measuring devices used

in precision engineering.

equipment that could be used in the

TOKYO - The police arrested a

### ANWAR: He Takes Stand in His Defense

Continued from Page 1

nalists, diplomats and members of hu- promptly took charge. man rights organizations. If Mr. Anwar seemed to be playing to the gallery, political analysts here said that reflected how this trial had become as much a political battle as a criminal case.

Mr. Mahathir dismissed Mr. Anwar in September after the two feuded over Malaysia's economic policy. After re-moving his protege, Mr. Mahathir imposed strict controls on the country's currency and foreign investment, which effectively cut it off from the global

Mr. Anwar's onster galvanized people, who took to the streets calling for Mr. Mahathir to resign. Vice President Al Gore drew global attention to the unrest in a speech at an economic summit meeting in Kuala Lumour in November, when he praised the pro-testers and chided Malaysia for suppressing political freedom.

The political nature of the trial was underscored Monday when Malaysia's attorney general turned up unexpectedly to lead the prosecution team. The official, Mohiar Abdullah, had not ap-peared during the prosecution phase of trial because he was named by the de-

procedures," Mr. Koizumi said.

our requests and explanations."

of the law was wrong.

reached for comment.

Kazushige Kamiyama, went on to say

that the company had realized its mis-

take and tried to get the South Korean

agent to give it time to make the ap-

propriate requests for permission to ex-port the machines but "he did not accept

Mr. Kamiyama said the company had

dispatched personnel to give only the most basic instruction on the equipment,

thinking that such minimal level of dis-

closure fell outside the parameters es-

tablished under the law. He said the

Hitachi Electronics could not be

company now realized its interpretation

Ryokosha spokesman,

Another

plant in Harbin. China, in 1997 without the telecomparators on to China.

obtaining approvals from the Interna-tional Trade and Industry Ministry,

which administers the Foreign Exchange and Foreign Trade Law governing the

export of tools and machinery that could

The Japanese press is reporting that

the police are pursuing similar charges

against Hitachi Electronics Ltd., another

Hitachi affiliate, which manufactured the

known that machines it sold to a South

Korean agent were destined to be incorporated in a larger project that was headed for China. But he said the agent,

whom Ryokosha has declined to name,

instruments using Ryokosha's designs. Teruhito Koizumi, a Ryokosha spokesman, said the company had

be used to make nuclear weapons.

fense as a potential witness. But after Mr. Anwar's lawyers did not call him, he

Mr. Mohtar wasted no time in scoring a political point against Mr. Anwar. When Mr. Anwar began answering questions in English, he said, "May I just note that the champion of Bahasa is electing to speak in English." Bahasa Malaysia is the formal name of the Malay language.

Mr. Anwar came to prominence as a Muslim student leader who pressed for his country to cast off its British colonial roots, in part by using its native lan-guage. But most of Mr. Anwar's lawyers were trained in Britain and they are more comfortable speaking English.

Despite desultory efforts to conduct the trial in Malay, the judge and the defense attorneys typically lapse into For the most part, though, Mr. Anwar

was on the offensive. As head of a cabinet committee on government management, Mr. Anwar testified that he had heard lots of incriminating details about high-level officials. He implied that those officials would have ample reason to engineer his ouster.

Mr. Anwar also set out to rebut accusations that he interfered in an investigation of his alleged sexual affairs.

The prosecution claimed that he had misused his power to force his former driver, Azizan Abu Bakar, to retract an affidavit stating he had been sodomize by his boss. But Mr. Anwar said Mr. Azizan recanted on his own, and later "It was a mistake regarding export

begged for forgiveness.
Judge Augustine Paul dealt Mr. Auwer
a setback two weeks ago when he approved a motion to amend the corruption charges so that the government does not have to prove Mr. Anwar had illicit sex. That means Mr. Anwar's lawyers cannot contest the sexual evidence laid out earlier in the trial. As a result, they say they cannot clear their client's reputation.

Outside the High Court, about 300 supporters of Mr. Anwar unfurled a ban-ner that declared: "The People's Vertice: Anwar Not Guilty." Yet, milling around afterward, many seemed resigned to the outcome of the trial. "Either way, Anwar will go to jail," said Mohd Nadiman, a 29-year-old office worker. "But" the longer the trial runs, the more the conspiracy is obvious to people."

and's Doctor

### A King Is Buried / A Day of Tributes and Mourning

## Yeltsin Goes to the Funeral **But Flies Back Home Quickly**

Compiled by Our Staff From Dispatches

AMMAN, Jordan — The ailing Rusvisit to Jordan for King Hussein's funeral Monday and received unspecified medical aid before flying back to Russia, Jordanian officials said.

arting abruptly from : to pay last respects.

As other world dignitaries were filing past King Hussein's coffin, Mr. Yeltsin emerged, walking stiffly, got into his car and was driven away.

Mr. Yeltsin held brief talks with several leaders, including President Bill Clinton of the United States and President Jacques Chirac of France, before

A Kremlin spokesman said Mr. Yeltsin and Mr. Chirac had discussed the diplomatic effort under way in France to bring peace to the troubled Serbian province of Kosovo.

Russia is a member of the six-nation Contact Group on the former Yugoslavia, which is trying to oversee a peace agreement between Serbs and eth-

Mr. Yeltsin also discussed with Mr. Chirac his planned state visit to France, sian president, Boris Yeltsin, cut short a which was postponed last month because of the Russian leader's latest round of illness. No new date has yet

Mr. Yeltsin's conversation with Mr. Mr. Yeltsin spent only about two and Clinton focused on planned talks bea half hours on the ground before de- tween the Russian prime minister, Yev-Gore in March, the Interfax news agency

> Jordanian Foreign Ministry officials, speaking on condition of anonymity, said the Russian leader had been given some form of medical treatment, but they did not disclose its nature. Mr. Yeltsin then was driven to the airport, and his plane took off for Moscow.

Mr. Yeltsin, 68, who is recuperating from an nicer and has been ill several times in recent months, was accompanied on the trip by his wife, Naina, Foreign Minister Igor Ivanov and a number of aides, the president's press service

Arriving at the Amman airport, the Russian leader moved haltingly down



the steps from the plane, his face puffy.

But he walked unassisted. (AP, Reuters)

President Clinton, right, standing with former Presidents Bush, Carter and Ford, from left, at Hussein's coffin.

### JORDAN: Clinton Weeps for a 2d Mideast Friend, a Mentor and Ally Whose Influence Surpassed His Kingdom

Continued from Page 1

into Gadhafi or anyone who's representing Iraq," the official said, referring to Colonel Moammar Gadhafi of Libya. King Hussein's close bond with Mr. Clinton arose in part from bilateral interests that have usually coincided since an April day in 1957 when the king asked Washington to help ward off a military coup attempt backed by Egypt and Syria. Robert Satloff, a Middle East expert, recalled that President Dwight Eisenhower, 'made the fastest-ever U.S. decision on foreign aid" the next day, and his press secretary issued a statement describing Jordan as "a vital interest of the United States.

In the Black September of 1970, when Syrian armor crossed into Jordan during the Palestine Liberation Organization's civil war against the king, the United States dispatched an aircraft carrier and Israel mobilized on the Golan Heights. That combination turned back the Syrian thrust and allowed King Hussein to crush Yasser Arafat's irregular troops.

King Hussein's decision to back Iraq's 1990 invasion of Kuwait damaged Jordan's ties with President George Bush, who had known the king for decades and felt betrayed.

As Mr. Clinton came to office, King Hussein was looking for a second

"Jordan must survive and endure," the king told an Arabic daily in the early days of Mr. Clinton's first term. "Un-fortunately, Jordan has no support be-hind it except God Almighty. No great powers, and it does not even have the upport it needs in the region." The Clinton administration inclined

to change that, for reasons of geography and demography.

"Jordan is a weak buffer state wedged

between three of the region's powers: Iraq, Syria and Israel," said one U.S. policymaker traveling with Mr. Clinton. "Instability in Jordan can therefore create problems and opportunities. Demoinextricably linked with the Arab-Israeli press.

By October 1994, a year after the first accord between Mr. Arafat and Mr. Rabin, King Hussein defied Mr. Assad and other Arab leaders by signing a peace interview Monday. "They had a compact with Israel. It was Israel's first monenemy, so to speak, who was spoilward peace with an Arab state, "born ing their plan and a constant irritation." "I looked in his face and I saw that he with a kiss" as the columnist Nahum Barnea put it then.

Mr. Clinton celebrated at King Hussein's seaside palace in Aqaba, and the same day he praised Jordan's "signal to the entire Arab world" in the first address by a U.S. president to Jordan's

Though he backed Mr. Netanyahu ta-citly in Israel's 1996 election, King Hussein soon joined Mr. Clinton in outrage at the new prime minister's hard line. The two leaders often commiserated by telephone, and after serious Israeli-Palestinian violence in September 1996. King Hussein erupted in calculated fury at Mr. Netanyahu at a Washington sumgraphically Jordan has a Palestinian ma-mit meeting. The Clinton administration jority, and its fate is therefore made sure to leak an account to the

power in Israel drove the king and Mr. killed seven young Israeli girls, a mon-Clinton together," Radwan Abdallah, a arch who counted himself the 42d direct

By January 1997, with the two sides on the brink of their first deal under Mr. Netanyahu, King Hussein swooped in on his helicopter to give Mr. Arafat political cover for the last required compromise.

An emotional and flamboyant man, King Hussein liked to use drama for effect. Frustrated again with Mr. Net-anyahu in March 1997 after the Israeli

government began building a controversial new Jewish neighborhood on expropriated land in East Jerusalem, King Hussein sent — and leaked — a letter of extraordinary anguish. Warning Mr. Netanyahu of "an abyss

of bloodshed and disaster," he wrote: "I sense an intent to destroy all I worked to build between our peoples and states." Less than a week later, the same king pulled a stunning reversal of tone. When

"The ascendance of Mr. Netanyahu to a Jordanian soldier went berserk and

was ashamed, and he had tears in his eyes," said an accountant named Miri Meiri, whose 13-year-old daughter Yaela was among the dead. "I'm not a young girl anymore. I can see the truth in

people's eyes."
To help save October's Wye summit talks, King Hussein interrupted the battle for his life against non-Hodgkins lymphoma at Mayo Clinic in Minnesota. Yoel Singer, a former-chief Israeli ne-gotiator, said of King Hussein's role with Mr. Netanyahu and Mr. Arafat; Someone needs to stand behind them and give them a kick in the pants to overcome this fear of jumping.

"He said this agreement is not just for you but for your children and children's children, and he called upon both sides to make the final push," recalled Mar-wan Muasher, Jordan's U.S. ambassa-dor, who witnessed the speech.

between the grim-faced principals, Mr. Arafat and Mr. Netanyaha.

There is no ready substitute for King Hussein's experience and persona, for Jordan or for Mr. Clinton.

We had two pillars, the king and the former crown prince," said Mr. Abdallah, the political scientist, referring to King Hussein and his brother Hassan. "One specialized in foreign policy and security. The other specialized in economic development and the like. Suddenly the two pillars disappear together at the same time. We have a totally inexperienced. a political noncatity I call him."

### BRIEFLY

### Hong Kong Ruling Criticized in China

BEUING - A top Chinese cabinet official criticized on Monday, a Hong Kong court ruling that opens the way to mass immigration from the mainland, saying that it was wrong, dangerous should be re-

"The decision of the Hong Kong court was a mistake and against the Basic Law," said Zhao Qizheng, director of the State Council Information Office. The Basic Law acts as Hong Kong's postcolonial Beijing. "This

decision should changed," Mr. Zhao said at a Lunar New Year reception. "It is a very serious matter."

It was the first official Chinese comment on a ruling last month by the Court of Final Appeal that gave illegitimate children of Hong Kong residents and children born before either of their parents became Hong Kong residents the right to live in the territory.

### Vote in East Timor A Face-Saver'

UNITED NATIONS, N.Y. Indonesia and Portugal have agreed in principle to a vote, organized by the United Nations, in East Timor that could lead to independence, the foreign minister of Portugal has de-

The vote, on whether to remain a part of Indonesia with wide-ranging autonomy, is expected to be held before August, according to the official, Jaime Gama. If the Timorese, as expected, re-

ject staying with Indonesia, Jakana would give up the territory it annexed in 1976 and Portugal, the former colonial power, and the United Nations could usher in independence, he said.
"It is face-saving for everyone,"

Mr. Gama remarked Sunday. "Face-saving for Indonesia, face-saving for us, face-saving for the (Reuters)

# A Singapore Critic Is Facing New Trial

SINGAPORE - An opposition activist, Chee Soon Juan, left a Singapore prison Monday after he served a seven-day sentence for speaking publicly without a police

if he is convicted in a second trial, which is to begin on Tuesday. Prison life is harsh and demean-

ing, Mr. Chee said after his release. 'It drains the body of energy and the mind of spirit."

But, he added, "If anything, it's

made me more resolute and more determined to carry on fighting and to speak out and speak up for the people of Singapore.

The head of the 200-member

Singapore Democratic Party, Mr. Chee, 36, is challenging the constitutionality of the Public Entertainments Act and the way it is used against opposition parties. (AP)

### HUSSEIN: King Is Buried in Amman as Allies and Enemies Alike Pay Their Respects Bald and gaunt with chemotherapy, King Hussein managed to hold himself year and carried out on the streets of them from the speeding VIP limousines outstretched, recited Arabic poetry. That rocketed through town as dignitaries when the motorcade was spo permit. erect through the Oct. 23 White House Continued from Page 1 He faces another prison sentence When the motorcade was spotted signing ceremony the following day, As Security was tight, as Mr. Clinton and arrived. Overhead, three helicopters, other leaders landed one by one at the choreographed to sit behind, atop, and in however, a cry went up, as people he had done several times before, he ositioned himself as a human buffer shouted and chanted and threw flowers Amman airport, many of them, like the front of the motorcade, kept watch from to their king. As it passed, with the

guards fired a salute. Abdullah, who must now sustain his father's work, kept a stern face, though cousins around him

It was a day that eschewed eulogies and other elaborate rituals for simpler Islamic traditions. But it was a day that was also long on emotional impact, and proved, if there was any doubt, the force dinner. of Hussein's personality in international circles, and the strength of the bond he created with his people.

Not only were Mr. Assad and Israeli leaders attending the same event for the first time, also present was the target of

U.S. president, planning to leave the the air. Still, that did not keep the passion same evening. Although no leaders of what Hussein called his "Jordanian spoke during the ceremonies, Mr. Clin-family" from spilling over. ton and the former U.S. presidents were to address U.S. Embassy employees at a

Mr. Clinton also planned to meet with King Abdullah, and he spent time ming- a winter chill; women held black mournling briefly with several other leaders, including Mr. Assad.

The motorcade route was lined end to end with soldiers, who tried to keep an unsuccessful Israeli assassination attempt ordered by Mr. Netanyahu last security precaution and partly to protect shuttered tight. A young girl, her arms motorcade.

Along the route, there was an almost unearthly silence in advance of the motorcade's arrival. Men pulled scarves tight around their heads to protect against ing coats tight around their necks.

casket resting atop a trailer amid a colorful collection of trucks and wreaths and formally dressed guards, the crowd followed in its wake, creating an impromptu parade that shouted and sang for Hussein. "Malak Hussein habib Allah," they sang, "King Hussein is the love of God."

"I cannot eat or drink" out of sorrow People waved black flags against the for the king's death, said Jamal gray sky or tied black bands around their Masharkah, 30, a bank employee who heads and arms. Throughout the city, awoke at dawn and drove early to Am-

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## s Stand in His Defense

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### BRIEFLY

### Hong Kong Ruling Criticized in China

BELING -- A top Chinese cal net official criticized on Monday Hong Kong court ruling that ope the way to mass immeration in the mainland, aring that it we consider the control of the control

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### *EUROPE*

# Poland's Doctors Feel They Are the Ailing Ones in Anemic Medical System

By Peter Finn Washington Post Service

Acz, is on duty nearly 24 hours a day, getting sleep aged care to a woefully inefficient socialized whenever he can and earning little more than grief for his efforts.

refuses most of their entreaties, and he acknowlrisedges that relations within the hospital are a severely strained.

Officials of the anesthesiologists' union are also calling Dr. Rawicz and telling him to accept that, in some cases, he cannot handle even the

The wear is showing on the drawn face of the 75.,25-year veteran. "Soon, I will be in a straitjacket or have a heart attack, or both, 's said Dr. Rawicz, usuon a 10-month-old girl.

Since Jan. 1, as many as 1,800 of Poland's 1,200 of Poland's 1,200 anesthesiologists have quit work to protest

the Union of Anesthesiologists. The protests, which have been held on and off

for years, were touched off again by national WARSAW—At the Litewska Street Hospital health-care reform, which was introduced this here, the chief anesthesiologist, Dr. Marcin Rawyear and will usher in elements of private mansystem untouched since the collapse of Communist rule 10 years ago.

> and that they are saddled with standards of living that even under communism were pitiful and now, in the new capitalist Poland, are a joke.

Under the new system, hospitals and physicians would be subject to controls like those of only true emergencies. He banks back at them a managed-care system, although patients are supposed to be free to choose their doctors. But no pay increases are planned to raise the Com-

"The sweeper at the Ministry of Health earns more than I do," said Dr. Przemyslaw Jak-ubowski, an anesthesiologist and a leading figure

His monthly base salary as a professor of

taking extra 24-hour shifts and for on-call duty.
"It's bloody ridiculous, really," he said.

The anesthesiologists' protest may escalate, as an umbrella organization for about 70 percent of Poland's 600,000 health-care workers called last land's main facilities for children, the number of week for a general medical strike, beginning Feb.

Nurses, despite the settlement of a strike they The hospital's surgeons call him constantly, But some physicians and other health-care declared late last year, remain militant over sallight of the hospital's 11 anesthesiologists workers argue that it is reform without reward aries that rise to the equivalent of only \$130 a have resigned, leaving Dr. Rawicz with a skellight of the hospital's 11 anesthesiologists.

> Leszek Balcerowicz, a deputy prime minister who is also minister of finance, said the protests harmed patients and were therefore unethical by the physicians' own professional code.

> He said government spending on health care would rise by 14 percent this year even as Poland's budget was likely to be squeezed by a slowing economy.

'Under no circumstances should we give in to such pressures," he said. The government began talks Wednesday with

the doctors' umbrella organization to try to prevent a general strike. But the anesthesiologists' 2.700 anesthesiologists have quit work to protest anesthesiology at a teaching hospital is, he said, protests show no sign of abating. In some regions space salaries as low as \$225 a month, according to \$225. He earns an additional \$250 each month by of the country, particularly the southeast and

cies are taken elsewhere.

surgeries has dropped by 90 percent since Jan. 1. People don't even ask now if they can schedule,

for example, the removal of a child's tonsils.

on staff and tough decisions. Until introduction of the new health care system, patients here had three payment options — public, private and "black." In the latter, bribes, gifts and favors are provided physicians and staff to obtain better treatment.

In the public system, the government paid the bills, spending about 4.5 percent of gross national product on health care.

The reform — funded by direct employee contributions to 16 new nonprofit insurance funds, one for each region -would spin off public hospitals and clinics into autonomous units, which would have to be managed like enterprises.

The better the service, the more patients, lead-

parts of the west, no anesthesiologists are working, and patients with life-threatening emergenannual fee from the insurance funds for each

> In Warsaw, for instance, the fee is set at about \$23 per patient per year, which is intended to pay

> for all visits, lab tests and X-rays. The government is trying to promote health-care efficiency and an end to unnecessary hos-

> pital stays and treatment. But, as with the debate on managed care in the United States, physicians here say the new system encourages them to avoid treatment, and the

> temptation to do so is all the greater, they say, because fees are so small. About 25 percent of Poland's 120,000 physicians practice privately, and many are refusing to sign contracts with the new funds because of

> the fee structures, according to the National Chamber of Polish Physicians and Dentists. Thus, the reform's principal selling point -

patient's freedom to choose any doctor — is in

Some doctors in private practice are thriving because well-to-do Poles are willing to pay for

# Serbs and Kosovars Get Nudge From Their Hosts To Speed Up Peace Talks

By Charles Trueheart Washington Post Service

PARIS — Diplomatic screws on the Secretary of State Madeleine Albright, Kosovo negotiations were gently are expected in Rambouillet to assess the One tightened on Monday with an expression of caution from the French foreign minresiduation from the French foreign initiation and pressure to close a peace deal by the end of next week.

Next Conference's other co-host, Robin Cook, in the British foreign secretary, would re-The time Tuesday.

talks, joined the negotiators at a pres-idential chatean in Rambouillet, where the talks began on Saturday.

The two antagonists at the conference the Yugoslav Federation and its Ser-bian Republic on one side, a medley of new constitution, for elections to choose independence-minded Kosovo repre- a representative assembly for 2 million sentatives on the other — continued to Kosovars, and for an international "omreview less contentions elements of a budsman" force to guarantee respect for draft peace plan for the Serbian the interim accord, Western sources in-

### BRIEFLY

### Vatican Shuts Case Of Guard Murters

ROME - Nine months after the commander of the Swiss Guards was killed inside the Holy See, the Vatican on Monday closed the case, concluding that the church investigators' initial hypothesis, that he was murdered by a disgruntled sub-

ordinate, was correct.
On May 4, only a few hours after he was appointed to lead the Vatican guards. Alois Estermann and his wife, Gladys Meza Romero, were found shot to death in their Vatican apartment. The body of a 23-yearold Swiss guard, Cedric Tornay,

was discovered nearby.
"The conclusion has been reached that the Estermanns were killed by vice-corporal Cedric Tor-nay, who then took his own life with the same ordnance pistol," a 10-page report concluded. The report said that drugs and mental illness may have also played a part in the

### Marine Pilot Flew Too Low, Too Fast'

CAMP LEJEUNE, North Carolina — A Marine pilot whose jet severed an Italian gondola cable, killing 20 people, was "a good stick" but flew too low and too fast whenever he could the day of the tragedy, a prosecutor said Monday at his court-martial.

Captain Richard Ashby was on his last training flight in Italy before redeployment when his jet hit the cable, Lieutenant Carol Joyce said

in opening arguments.
"Whenever he had the opportunity to fly too low and too fast, he did it," she said of his conduct that day. Lieutenant Joyce said a backseat crewman will testify Captain Asaby even performed a 360-degree barrel roll during the flight, against regulations.

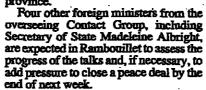
### Holocaust Offer 'Flatly Rejected'

WASHINGTON - Holocaust survivors and their families suing German firms for compensation for Nazi-era slave labor have rejected a \$1.3 billion settlement offer, a source close to the negotiations said

The rejection deals a setback to the proposed merger between the U.S. firm Banker's Trust and Deutsche Bank, one of the German companies

targeted by the plaintiffs.

The source said the offer, made. 10 days ago, was "flatly rejected." Deutsche Bank had offered \$280 million and the other German firms in the case had offered between \$500 million and \$1 billion, the source said. News of the refusal came as talks between the different players in the case were to begin Monday in Washington. (AFP)



long struggle for self-government by Mr. Vedrine, after saying "Icannot be Kosovars, more than 90 percent of optimistic" about the outcome of the whom are ethnic Albanians, a Muslim minority in predominantly Eastern Orthodox Yugoslavia.

At Rambouillet on Monday, the two sides, still meeting with intermediaries, went over proposed plans for Kosovo's side the chateau said.

One participant said the talks were going in a "reasonable, rational atmo-sphere." "No one is rushing out of rooms," he said. "There are no contrived incidents.'

A stipulated review of the agreement in three years allows the diplomate and
The control princes to defer potentially
The control of whether and the how of Kosovo's eventual independence — and still proclaim a

success in Rambonillet. The conference is supposed to last no more than two weeks.

In the coming days, sources said, negotiators will take up an increasingly contentions list of issues. One will cover how Yugoslav and Serbian army and police forces will be withdrawn from the province, and the provisional disarmament of the guerrilla Kosovo Liberation Army, whose representatives are among the delegates in Rambouillet.

federal forces and new Kosovo security forces will be allowed to use.

Renters quoted an unnamed member of the Serbian delegation as declaring because it would take Serbia out of Kosovo completely.

That is precisely what the Kosovar negotiators want.

Not yet under formal discussion, sources said, is a pivotal piece of the diplomatic puzzle — the deployment of at least 30,000 troops in a multinational force to maintain peace and security during the interim period.

The United States would contribute as many as 5,000 troops to a force dominated by European military contingents and commanded by a British NATO general — all operating under the su-preme authority of General Wesley Clark, the American who is the NATO

NATO's renewed January threat to carry out air strikes on Kosovo and Serbia infinenced the antagonists' decision to attend the peace talks here.

Foreign ministers of all six Kosovo "contact group" nations — the United States, France, Britain, Italy, Germany and Russia — are expected in Ram-bouillet this weekend, at the midpoint of

the scheduled negotiating period.
On Monday, the Kosovo Albanians won a small tactical victory when their American advisers, initially barred by conference hosts, were allowed to visit them at the chateau. They included two former U.S. diplomats, Morton Abramowitz and Paul Williams.

The night before, they lost a maneuver when the three Western mediators - the American envoy Christopher Hill; an Austrian, Wolfgang Petritsch, and a Russian, Boris Mayorsky — refused to entertain a Kosovo motion to call an immediate cease-fire in the province.

A cease-fire theoretically has been in place since the October accord between chiefs on a new peace plan. the U.S. negotiator Richard Holbrooke and President Slobodan Milosevic.

■ Talks Resume on Bosnian City Arbitrators began a new round of talks Monday on the status of Brcko, a disputed Bosnian city, with Bosnian Serbs and the Muslim-Croat Federation both

pressing for a long-delayed decision, The Associated Press reported from Vienna. U.S. mediators, Bosnian Serbs and leading members of the federation arrived Sunday for the conference at a Vienna hotel - the third round of talks on the explosive issue of Brcko in three



Defense Minister Rudolf Scharping, left, escorting the U.S. defense secretary, William they would go to agitate the whip up anti-foreign sentiment Cohen, by guards at the Foreign Ministry in Bonn on Monday. They discussed Kosovo. people.

## **GERMANY:** Coalition's Loss

Continued from Page 1

of foreign investments of Germany's 16 states. become alarmed by the growing influx of foreigners who have slowly transformed the now account for up to one-

third of the population. The Christian Democrats effectively played on those fears by insisting the dual citizenship law would provide unfair advantages to the foreign population and encourage a further wave of immiwho settled here.

"It was completely irresponsible, the way the conservatives manipulated the voters on the citizenship reform issue with their campaign of fear," said Ottmar find a compromise that can Schreiner, the party manager satisfy the needs of millions of of the Social Democrats. long-term foreign residents,

Mr. Schreiner said the Christian Democrats were fanning xenophobic sentiermany's 16 states. ments by pushing a petition But many Germans, in drive that was endorsed by Hesse and elsewhere, have rightist extremist parties that are connected to neo-Nazi

Gunda Roestel, a leader of identity of the country. Ger-many now plays host to more suffered a 4 percent drop in foreigners than any other support in Hesse, charged the country in Europe; in some Christian Democrats with cities, such as the financial waging "a highly immoral cities, such as the financial waging 'a highly immoral capital Frankfurt, foreigners campaign" and warned that its slide to the right on the citizenship issue could end up legitimizing extremist and anti-democratic tendencies.

But Oskar Lafontaine, the leader of the Social Democrats, said the party needed to absorb the lessons of the Hesse election — the first of grants by attracting the seven state elections this year extended families of Turks in Germany — and, if necand other foreign workers essary, carry out a course correction in dealing with volatile issues like immigration and citizenship.

"We need to draw the consequences from this," Mr. Lafontaine said. "We need to 'We underestimated how far but at the same time does not among native Germans.'

### INTERNATIONAL

# Mugabe Assails Press and Judges

### He Appears to Support Zimbabwe Army's Torture of Reporters

By Donald G. McNeil Jr. New York Times Service

The draft plan goes so far as to specify the size of the firearms the remaining address, President Robert Mugabe of Zimbabwe pushed his country toward a constitutional crisis over the weekend.

The president suggested that the Supreme Court resign, threatened "very stern measures" against that the draft text was "horrifying for us the independent press and appeared to support the army's decision to arrest and then apparently torture two journalists and to defy court orders that

they be released. He also suggested that the article that led to the arrests — which said that 23 army officers had been arrested for plotting a coup — had been planted by British agents. Although the two journalists for The Zimbabwe Standard who wrote the Jan. 10 article horrified by the article. are black, he accused white journalists and human rights activists of plotting against him and warned that "they have pushed our sense of racial tolerance

[Meanwhile, the police arrested three more Zi-mbabwean journalists on Monday, The Associated

Press reported from Harare. Detectives took Grace Kwinjeh, a reporter with the independent weekly Zimbabwe Mirror, from the newspaper's offices, said the chief editor, Ibbo Mandaza. The detectives said they wanted to question her over an October report on the return of the bodies of Zimbabwean soldiers from Congo. Some 8,000 Zimbabwean troops are backing the Con-

golese president, Laurent Kabila. [Later, the Mirror's news editor, Fernando Goncalves, and Farai Mungazi, who worked on the paper when Miss Kwinjeh's article appeared, were

["This is designed to intimidate the media from

doing its work," Mr. Mandaza said. "We are not afraid, and we will confront and resist this in-

timidation.''] In his televised address, which was shown on state television Saturday night and again Sunday morning, Mr. Mugabe was reacting to a letter sent to him on Jan. 25 by three Supreme Court justices. It asked that the president "confirm that the rule of law is accepted as a necessary ingredient of a

democratic Zimbabwe." It also asked that he confirm that the army had no power to arrest civilians and that the government rould not tolerate torture, and to reassure the judiciary that the government would act in ac-

cordance with the constitution. In his reply, a visibly angry Mr. Mugabe defended the army's actions, saying it had been

"Propelled by the unquestionable loyalty and commitment to the defense and security of the state, they wanted to establish the source of the falsehood and so they proceeded in the manner they did," Mr. Mugabe said, according to an Agence France-Presse account of the speech.

The two journalists, Ray Choto and Mark Chavanduka, said they were tortured with electric shocks applied to their genitals by intelligence officers demanding the names of their sources. The Defense Ministry dismissed them as liars, but a doctor who examined them said they had been

'If The Standard had not behaved in such a blatantly dishonest and unethical manner, the army would not have acted the way they did," Mr. Mugabe said. He accused the judges of "an outrageous and deliberate act of impudence," and said that since they were meddling in politics, they should "quit the bench and join the political forum."

# Sierra Leone President to Talk to Rebels

FREETOWN, Sierra Leone - Sierra Leone's embattled president has announced a dramatic policy change, agreeing to talk to the rebels who unleashed a reign of terror to try to topple him. President Ahmad Tejan Kabbah said in a broad-

Sankoh, the detained leader of the Revolutionary United Front, to travel for talks with his guerrilla But Mr. Kabbah said any talks with rebels must

be held under the framework of a 1996 accord he signed with Mr. Sankoh in Abidjan, Ivory Coast, on ending civil war in the West African country. "The rebels must recognize the legitimacy of my government," Mr. Kabbah said, referring to the

The rebels also must halt all armed attacks on

central provision of that accord.

civilians and present no preconditions for talks, Mr. Kabbah added. Other key points in the Abidjan accord call for recognition of the Revolutionary United Front as a political party, amnesty for its guerrillas and their integration into Sierra Leone society once they have been disarmed and demobilized.

of the RUF at a suitable venue to be determined, Mr. Kabbah said. Corporal Sankoh is in the custody of the Nigerian-led West African intervention force, Eco-

to have a face-to-face meeting with other members

mog, which is defending Mr. Kabbah's governcast Sunday night that he would allow Foday ment against rebels who ousted the elected president for 10 months in 1997. The rebel leader was sentenced to death last year in connection with the 1997 coup and atrocities

blamed on the military junta that supplanted Mr. Kabbah's government in that year. Sierra Leone's civil war, which dates to 1991, intensified late last year when the RUF and renegade soldiers launched an offensive in a bid to free Mr. Sankoh.

They stormed Freetown on Jan. 6, catching Ecomog forces by surprise.

Hospital sources and aid workers say at least 3,000 people died in two weeks of mayhem when rebels went on a killing and burning campaign in

Mr. Kabbah offered to free Mr. Sankoh at the height of the latest fighting but later hardened his policy toward rebels as Ecomog appeared to retake "I have agreed to allow Corporal Foday Sankon the initiative in the fighting.

### BRIEFLY

### Albanian King Remanded

JOHANNESBURG — Albania's exiled King Leka was remanded in custody Monday for a further week by a South African court. King Leka, 60, and four bodyguards were arrested after police seized more than 70 weapons and 14,000 rounds of ammunition at his home. (AFP)

### More Clout Urged for Women

THE HAGUE — Nafis Sadik, director of the UN Population Fund, on Monday opened a conference focused on checking world population growth by giving women more clout in society and improving reproductive health care. Since the first International Conference on Population and Development held in Cairo in 1994. Mrs. Sadik told delegates, "you have moved decisively toward a holistic approach to primary health care, and especially toward reproductive health."

(AFP)

### Mixed Vote for Mexican Party

CHILPANCINGO, Mexico - Mexico's ruling party appeared to have split governors' races with the nation's main leftist party in two Pacific Coast states, preliminary results showed Monday. The ruling Institutional Revolutionary Party seemed to have narrowly held back a challenge in Guerrero state, but in Baja California Sur state, Leonel Cota of the Democratic Revolution Party led Antonio Manriquez, 51 percent to 45 percent.

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### **Mideast After Hussein**

durable ruler and most determined peacemaker, King Hussein. Filling the ominous void left by his departure may be the Middle East's most urgent challenge. Thanks in large measure to King Hussein, a just and lasting peace be-tween Israel and its Arab neighbors is a realistic possibility.

The king was not always on the same side of Middle East conflicts as Israel and the United States. But the two main exceptions, his participation in the June 1967 war against Israel and his diplomatic support for Iraq during the 1991 Gulf War, were based on misplaced calculations of immediate Jordanian interests. In 1967 he feared that Jordan's large Palestinian population would revolt if he tried to stay out of the conflict. In 1991 he worried that Jordan could be shattered economically by the air and ground war against its largest trading partner, Iraq. Both blunders cost Jordan dearly.

More emblematic of his 47-year reign was his pursuit of peace with Israel. Early on, he followed the ex-ample of his grandfather, King Ab-dullah, and met secretly with Israeli leaders. For many decades Jordan was the only Arab country interested in a peaceful relationship with Israel. Later, Egypt and then the Palestinians

The Middle East has lost its most moved in the same direction. But while all three now have formal peace agreements with Israel, King Hussein continued to play a special role. By his courageous personal interventions, he captured the trust of Israel's people.

There is good reason to believe that the special friendship between Jordan and Israel will continue under King Abdullah. But at least until the new heir consolidates his position, other Arab leaders will have to nudge along the peace process and rescue it from

The logical candidate is Egypt's president, Hosni Mubarak. Egypt was the first Arab country to sign a peace treaty with Israel, and Cairo enjoys good relations with the Palestinian leader Yasser Arafat. In the early phases of the Oslo peace agreement, Mr. Mubarak helped work out arrangements between Mr. Arafat and the Israeli prime ministers Yitzhak Rabin and Shimon Peres. Since Benjamin Netanyahu was elected three years ago, a chill has crept into the relationship between Egypt and Israel. But Egypt's fundamental interests lie in leading the rest of the Arab world toward peace with Israel, and Israel's lie in helping any Arab leader brave

-THE NEW YORK TIMES.

## Eritrea and Ethiopia

ish and unnecessary war. These two countries share a recent history of close cooperation in fighting and defeating a Marxist regime that long oppressed them both and then in creating a small, independent Eritrea out of territory previously held by the old regime in Ethiopia. The two states are bound to each other by geography and broad common interests. The international banks have looked upon them as development models. Prime Minister Meles Zenawi of Ethiopia and President Issaias Afewerki of Eritrea, have known each other over time as friends. They exemplify what President Bill Clinton has hailed as a new breed of progressive no-nonsense leadership in Africa.

How is it that two countries enjoying such a good and promising relationship could be brought first to relatively light battle and now, after a pause, to the weekend's ominous spurt of extremely heavy battle? In that pause, they mobilized large numbers of troops and made outlandish arms purchases, thereby burdening their already strained budgets and tempting the actual use of the newly acquired military capabilities. True, some scratchy economic and territorial tensions lay between them, but these were not of an

Ethiopia and Eritrea, in East Africa's order to justify the kind of war that the Horn, seem determined to pursue a fooltwo countries then began equipping themselves to fight. The escalation of hostilities last spring, for instance, has been attributed to the pursuit of cattle rustlers across a certain line.

Since then, the two countries have launched mutual deportations, uprooting tens of thousands of people. The sweep and harshness of these expulsions fuel the fire. In particular, the extensive deportations that Ethiopia conducted have cost it much of the international political advantage it had gained from seeming to be the injured party in dealing with a pushy Eritrea on the territorial issue.

All the right people, including the Organization of African Unity, the United Nations, the United States and Amnesty International, have urged the two parties to leave the mischievous world of perceived national slight and look realistically at the predicament they have hatched for themselves. An OAU "framework agreement" is the consensus vehicle for mediation; the Ethiopians have accepted it, and the Eritreans need to as well. It calls for the cessation of hostilities, territorial withdrawal and arbitration of the border. This is fair and just. Who can induce the parties to come to their senses?

— THE WASHINGTON POST.

### **Acquittal and Censure**

The airing of Monica Lewinsky's videotaped testimony before the Senate on Saturday was less a legal than a political exercise. Her comments and those of Vernon Jordan and Sidney Blumenthal added little to the evidentiary record. What the testimony did provide, apart from the chance for the nation to see Ms. Lewinsky address the affair, was another opportunity for the House prosecutors to try to give renewed velocity to what everyone now knows is a losing case for removal.

When historians someday consider the impeachment proceedings against Bill Clinton, they will no doubt be struck by the political and temperamental ravine that divided the House and the Senate in this case. That gap has widened with the House impeachment managers' failure to convince a skeptical Senate that President Clinton's offenses are large enough to warrant discharging him from office. The isolation and fervor of the House team were underscored by the effort to paint the latest comments by Ms. Lewinsky, Mr. Jordan and Mr. Blumenthal as crucial new evidence that strengthened the case against Mr. Clinton.

Representative Asa Hutchinson skillfully used videotape excerpts to rein-Clinton did his best to keep his affair with Ms. Lewinsky hidden and to impede the gathering of testimony and evidence in the Paula Jones civil suit. But Ms. Lewinsky, who parried many of Representative Ed Bryant's questions, once again denied that Mr. Clinton had directly instructed her to file a false affidavit in the Jones case. Mr. Jordan

ridiculed the idea that he instructed Ms. Lewinsky to destroy romantic letters she had written to Clinton.

It has been clear from the opening days of the trial that the partisan passions that stirred the House to impeach Mr. Clinton never migrated across the Capitol to the Senate. That is as the framers hoped when they constructed legislative bodies with such different constituent bases and election rhythms, and required a two-thirds majority to remove a president. But it also says something about this group of House Republicans.

The problem with their impeachment case is not, as the House managers would have it, that the Senate has denied the prosecution a fair chance to present the evidence and witnesses. The problem is that House Republicans misused the power of impeachment to deal with presidential misconduct that deserves formal rebuke but not the ultimate constitutional sanction of overturning an election.

As the trial enters its fifth and probably final week, the only drama left is whether the Senate will find a way to censure Mr. Clinton as it acquits him of impeachable offenses. This whole affair must not end without a stinging condemnation of Mr. Clinton's behavior by the Senate. Senator Dianne Feinstein, a Democrat, has drafted such a resolution with the assistance of Robert Bennett, a Republican. It is gaining support among Democrats. It will need a handful of Republican votes to pass, and a solid bipartisan

majority to be meaningful.

— THE NEW YORK TIMES.

### Herald Tribune

KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER

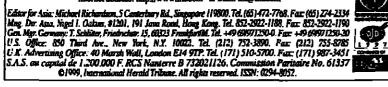
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# Starving North Koreans Need the World to Help

TUMEN, China — Famine is dev-astating North Korea, refugees along its northern border say. The government is trying to keep the extent of the disaster hidden. The world should wake up to this terrible drama.

In interviews, refugees describe a land where social order has largely broken down and life is a desperate struggle for survival. People are eating a gruel made from stalks and leaves; the lucky ones have a few potatoes. Refugees talk about official ruses to

prevent Pyongyang-based diplomats and aid workers from seeing the real situation. Hungry children are ordered off streets so that foreigners will not see begging and stealing.

From the refugees' testimony, it

seems likely that one of the major famines of the century is taking place, and that as many as 3 million people may have died so far. I covered Cambodian and African famines, but this may be even worse. It could be comparable to the aftermath of Mao's failed Great Leap Forward of 1958-1959 in China,

By James Pringle

or Stalin's forced collectivization in Ukraine in the 1930s.

Relief agencies say that six of every 10 North Korean children are stunted. Certainly all the refugee children I saw in a 200-kilometer drive along the frozen Tumen River that forms the border with North Korea in China's Jilin Province were. A 16-year-old refugee girl was the same size as a 10year-old on the Chinese side; a 15year-old boy looked about 9.

In one small town on the North Korean side, there was no smoke from any of the houses or its six factories, even though the weather was bitterly cold. Only a few people trudged on the desolate main street. There were no vehicles to be seen.

The refugees say that in cities grim

food for babies. There are said to be no anesthetics or medicines in hospitals. Mothers abandon their homes be-

cause they do not know how to feed their families and keep them warm in bitter winter temperatures, refugees say. There is sometimes electric power for two hours a day, yet few bother to switch on television. There is only one station, and this mocks them with endless paeans praising "Great Leader" Kim Jong II and exclaiming that citizens live in "a paradise on earth."

Temporary problems will be solved when the "starving people of South Korea are liberated," Pyongyang says. North Koreav and "righten their belts until 2004" and propagate for war. U.S. Defense Secretary William Perry is completing a review of future options, after apparently concluding that current American policies on North Korea have failed. Washington's considerations appear to be based mainly on concern about nuclear weapons and ballistic missiles. The United States fears that North Korea may soon pos-

General John Tilelli Jr., commander of U.S. forces in South Korea, has reportedly told the Joint Chiefs of Staff that he expects an "emergency" in KoWelations for

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rea this spring. That is entirely possible. The security situation in the region is certainly grave and unpredictable, The tragedy is that there is already an emergency in North Korea — that of a helpless people who are dying daily in a failed Stalinist industrialized state in

which industry, except for munitions and missiles, has ground to a halt. The international pop stars and politicians who drew attention to the Ethiopian and Cambodian famines have paid little heed to North Korea. The behavior of North Korea's leaders is bizarre, but that is no reason to abandon its suffering people.

The writer is Beijing correspondent of The Times of London. He contributed this comment to the International Her-

# Starr's Results? Failure, and Repudiation by Americans

General Robert Kennedy set the

Justice Department on a ruth-

less crusade against Jimmy

Hoffa, unleashing the FBI and

other investigators to uncover

anything that would allow the government to "get" the con-troversial teamster leader. Hof-

fa was finally convicted on rel-

arively minor charges of jury

tampering and fraud.
Mr. Starr's investigation, like

 $\mathbf{O}^{\mathrm{XFORD}}$ , England — I recently finished revising a college textbook on American history. The task required me to incorporate very recent events into a historical narrative that begins in the pre-Columbian era.

I found myself trying to describe
this most unusual of political moments, and to characterize the curious figure who stands at

its center, Kenneth Starr. I did not, I confess, make any serious effort to discuss Mr. Starr's place in history. His time in the limelight is not yet over. I identified him as the independent counsel, gave a spare nar-rative of the Monica Lewinsky scandal and left it at that.

But his name will likely be appearing in textbooks for a long time to come. While it is clear that President Bill Clinton will, for better or worse, remain a significant historical figure, it is less apparent how prominent a place in history Mr. Starr will deserve. Will he be remembered as an emblem of our times, the personification of a harsh, puritanical trend in American politics, or as a footnote?

Some of his critics have already tried to answer this question by using the phrase "sexual McCarthyism" to describe his tactics. The similarities between the senator from Wisconsin and the prosecutor from Texas are certainly not exact.

Culturally and stylistically, the prim Mr. Starr could hardly be more different from the swaggering, gregarious and utterly amoral Joseph McCarthy. Nor crusade against Mr. Clinton been comparable to McCarthy's talk about "Starrism" in the almost arbitrary strikes against any target that looked tempting. But, like McCarthy, Mr. Starr has used a public institution to conduct an excruciatingly personal investigation.

McCarthy and his minions used the power of a Senate

HOUSTON — The passing of King Hussein

generates many thoughts and feelings. As a personal friend,

I will forever remember my

meetings with him, whether in

Washington or in Amman,

where he was always su-

premely courteous, under-standing and helpful as he pushed for peace.

States, King Hussein brought

extraordinarily able steward-

ship to his fragile country in a

region of conflict and instabil-

ity. And through the years he

paid a price, in terms of op-

position from the radical pan-Arab regimes, for his close

political and military relation-ships with the United States

I remember the help he

gave President George Bush

and me in our efforts leading

up to the Madrid peace con-ference. And in 1994 he and

Prime Minister Yitzhak Rabin

directly negotiated the peace

agreement between Jordan

and Israel themselves, with

of opening secret channels of

communication to various Is-

raeli governments at times

when that was a dangerous

Perhaps that is why the

former Israeli prime minister,

Yitzhak Shamir, known not to

be enthusiastic about trading land for peace, always insisted

that the United States should

do everything possible to keep King Hussein in power, even

after the king made one of the

few mistakes of his long reign, supporting Iraq in the period

leading up to the Gulf War. A

stable Jordan, Mr. Shamir told

me, was crucial to long-term

King Hussein took the risks

little or no outside help.

and the West.

thing to do.

As a friend of the United

By Alan Brinkley

committee to subpoena private records, investigate personal habits, raid libraries, exploit minor inconsistencies in the testimony of witnesses, and describe vague possibilities of wrongdoing as hard certainties. McCarthy justified his inves-tigation by insisting that larger crimes (disloyalty and treason) were his real concern. Mr. Start has done much the same.

There are other figures in America's past to whom historians may someday compare Mr. Starr. One is Anthony Comstock, the late 19th century moral crusader who gave his name to a series of state and national laws regulating "obscenity." As secretary of the New York Society for the Suppression of Vice, he organized raids that destroyed 200 tons of allegedly pornographic literat-ure, and stamped his grim, puritanical profile onto the public life of his age.

Many of Mr. Starr's critics

have seen him, too, as a puritanical zealot trying to impose a new morality on public life. Perhaps for Mr. Starr, unlike Comstock, policing personal morality is only a means to an end. not an end in itself. Whatever his intentions, the result of his efforts, as with Comstock's, has been to thrust the issue of private sexual morality into the center of

public discourse. The names of McCarthy and Cornstock have become symbols of something larger than the struction of justice. men themselves. But it seems way they talk about McCarthyism and Comstockery. Mr. Starr seems jarringly out of tune with American popular culture. He represents, rather, a particular way of using official power. To me, at least, the most

Hussein Has Left Jordan on Track

A consistent voice of mod-

eration in Arab-Israeli peace-

making, King Hussein made

the necessary political accom-

modations with the Palestin-

ians, who share a close geo-

political destiny with Jordan

and today represent some 60 percent of its population.

The king made a bold and

intelligent decision in grant-

ing them Jordanian citizen-

ship, rather than maintaining

the harsh refugee status they

endured in the neighboring Arab states of Syria, Lebanon and Egypt, and elsewhere.

King Hussein also read the regional dynamics of change

correctly, with the growing role of the Palestine Liberation

Organization as the represen-

tative of the Palestinian people,

and during the intifada, when he put political distance be-tween Jordan and the West Bank, thereby permitting Pal-estinians to lead in determining

their own destiny.

Today, Israel and Jordan have their 1994 peace treaty.
But it has yet to be fully con-

solidated, not only bilaterally

between Israel and Jordan but

also in the larger Arab-Israeli

context. The slow and uneven

pace of peace negotiations since 1993 has caused bitter

feelings on both sides, and a

lack of trust has poisoned at-

titudes, especially among the

scored the fragility of the Is-

rael-Jordan peace treaty,

which cannot stand alone. In-

deed, the core concept to which the 1991 Madrid peace

conference gave birth was

face-to-face negotiations be-

This, in turn, has under-

Palestinians.

المحال المالامل

prospects for peace. That was tween Israel and all its im-

true then, and it is true today. mediate neighbors.

The By James A. Baker 3d

lawyers, each a master of Southern down-homeyness, came to grips last week on the core issue of the Clinton impeachment, First Friend Vernon Jordan, as witness, used the rich dialect phrase "mother wit," defining it as "common sense, judgment," and one of the House managers, Asa Hutchin-

son, as prosecutor, picked it up to help make his case of ob-Mr. Jordan is the unlikely that historians will ever who connects Mr. Clinton's successful cover-up of Whitewater to his unsuccessful cover-

up of the Lewinsky affair. It was Mr. Jordan who sent the potential witness, Webster Hubbell, to Revlon in New York to get a \$100,000 retainer, widely described as "hush distinctive characteristic of the money." It was Mr. Jordan who

With a total lack of move-

ment on the Syrian and Leb-

anese negotiating tracks since 1996, this strategically impor-tant dimension of peace has been neglected. This puts ad-

ditional pressure on the Israe-

li-Jordanian relationship. In

the absence of progress on the

peace agreements, Jordan re-

mains vulnerable to regional

pressures and instability.
As Crown Prince Abdullah,

King Hussein's oldest son,

comes to power in Jordan, he

will immediately be put to the

test in this larger geopolitical context. I believe that King Hussein's recent shifting of

power from his brother,

former Crown Prince Hassan,

to Prince Abdullah demon-

strated his continued concern

Crown Prince Abdullah comes straight from the mil-

itary tradition of Jordan's

monarchy. He therefore will have the support of the

Bedouin tribes, which make up most of that military. The

prince is married to a Pales-

tinian from the West Bank a

fact that will not hurt him with

the Jordanian population that

is Palestinian. And he should

be popular with the growing

For all these reasons, I be-

lieve that the transition from

father to son will succeed, not-

withstanding Crown Prince

Abduilah's relative inexperi-

ence. When King Hussein real-

ized that he might not survive

his illness, he acted once more

with foresight and determina-

tion in the best interests of

Jordan and of peace and sta-bility in the Middle East.

during the Bush administra-

tion, contributed this comment

to The New York Times.

The writer, secretary of state

middle class in Jordan, too.

for the stability of Jordan.

of criminal prosecution. The kind of crusade at least a temhas transformed an arm of the federal government into a powerful force committed to destroying a single many of the distribution of the destroying a single many of the distribution of th destroying a single man. For that, there seems to be only one equivalent of a racketeering inrecent historical analogy, and it vestigation against a mob leader — the kind of investigation that is an uncomfortable one for many of Mr. Starr's opponents. the crusade against Hoffa In the early 1960s, Attorney helped legitimize.

Even admirers of Robert Kennedy, of whom I am one, have found his relentless assault on a single man troubling, even frightening.

In the end, however, Mr. Starr's place in history will largely depend on the results of his efforts. To justify his critics' placement of him on the roster of great and largely reviled in-quisitors, he would have to suc-Kennedy's, has been uncon-strained by the normal standards from office, and in making his

porary norm of American life. It is all but certain that Mr. Clinton will survive Mr. Starr's. assault. And it seems probable that Mr. Starr's unpopularity will doom the independent counsel statute to extinction. Mr. Starr's principal result

may be to persuade Americans to shun such heavy-handed uses of official power in the future. In that case, he will be remembered by history, to the degree he is remembered at all, as a strange and ultimately ineffectual figure. most notable for his repudiation. by the American public.

The writer is a professor of history at Columbia University and author of "The Unfinished Nation: A Concise History of the American People." He contributed this comment to The-New York Times.

### **But Truth About Clinton Will Emerge** WASHINGTON — Two shrewdly folksy political

By William Safire

took another potential witness, Monica Lewinsky, to Revlon to get her a job as she was preparing a false affidavit to protect Mr. Clinton in his Paula Jones lawsuit. Indeed, that previous Jordan succor induced the attorney general, Janet Reno, to let Kenneth Starr, the independent counsel, investigate Mr. Clinton's witness-tampering with Ms. Lewinsky.

NODOGY GIS Clinton enlisted Mr. Jordan's aid in finding a lucrative job away from Washington for a woman whose truthful testimony in the Paula Jones case surely would have been embarrassing and might have cost him a million dollars. Or that Mr. Jordan took her to a lawyer who would help prepare the affidavit to avoid testifying. Or that Mr. Jordan called the top man at Revion to make sure she got the job offer, and reported to Mr. Clinton 'Mission accomplished.''

The obstruction charge is plain: To impede justice in a civil rights suit, Mr. Clinton used Mr. Jordan as his agent to make it worth Ms. Lewinsky's while to lie under oath.

The defense boils down to this: The events are unrelated. Mr. Jordan helps a lot of young people and has introduced other White House aides to lawyers.

As a longtime acquaintance of Mr. Jordan, I consult my mother wit to conclude (1) that because Mr. Jordan is, as he likes to say, "no fool," he gave no direction to Ms. Lewinsky to break the law, (2) that he knew the legal importance of separating himself and the president from her affidavit, which is why he drove her over to another lawyer's office, and (3) that his assertion that he asked Mr. Clinton if he was having sexual

relations with this young wom-an, and was assured he was not;

These guys tell each other everything about women. When asked what he talks to the president about, Mr. Jordan has replied frequently and famously with a single feline noun. Why, then, was he eager to testify that he sought out Mr. Clinton to ask about sexual relations with Ms., Lewinsky, and was told "no"?

Answer: Because he needed not to know specifically about heir affair. In order to act as M Clinton's agent in getting Ms. Lewinsky to retain a lawyerfriend for the affidavit, and to allow himself to arrange for 3 something of value to her in the form of a job, Mr. Jordan needed not to be privy to the lying that was being sought and

rewarded. Accordingly, he probably said he assumed that no hanky: panky was going on, and the, president took his cue to say of course not. Mr. Jordan was then, free to act unburdened by guilty: knowledge of the president's intent to obstruct justice.

That is the logical explanation for Mr. Clinton not boasting as usual about his latest conquest when alone late at night with his best male friend. These two attorneys, having practiced with taking care of Mr. Hubbell,

know how to play the game.

Mr. Hutchinson is also no gradient fool. When "mother wit" is applied to the testimony he elicited from Mr. Jordan, what: emerges is the clear intent of the person who masterminded and benefited from the acts of his agents — Obstructer-in-Chief Bill Clinton.

This speedy trial is serving its limited but historic purpose of making public what the public wants to ignore. The president will stay in, but truth will out.

### IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1899: Army Cronyism PARIS — [The Herald says in an

Editorial: The mitigation of the sentence on Brigadier-General Eagan, the United States Commissary-General, by President McKinley tends to confirm all that has been alleged magnificant that has been alleged regarding corruption in the War Department through favored contractors and the keeping of incompetent officials in their places. It is a discredit to the Administration and to the civil branch of the army organization.

1924: Undying Vanity

PARIS -- [The Herald says in an Editorial:] "There is nothing new under the sun." Carthagenian women had their lip-sticks and their rouge powder. Both of these munitions of the toilet have been found in the ruins of the ancient Phenician town. But this discovery is not at all surprising

habits of humankind in the various epochs of history. The lowest savages paint their faces and so do some of the gentlest and most highly cultivated women. Paint, powder and perfume mean little except that the feminine appeal of one age is sometimes effective in succeeding ages and that vanity is undying.

### 1949: Treason Charge

BUDAPEST - Joseph Cardinal Mindszenty, Roman Catholic Primate of Hungary, was convicted of treason by a Communist people's court and sentenced to life imprisonment. The court held Cardinal Mindszenty guilty on three charges: treason, attempting to overthrow the republic and foreign currency speculations. Dr. Olthys discussed the charges. He said: "The head of the Church became a political leadto those who have studied the racy are impossible together."

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a weapons of mass destruction and mastles to deliver them. General John Tilelli Jr., commander U.S. forces in South Korea, has reredly told the Joint Chiefs of Staff a he expects an "emergency" in Ko. this spring. That is entirely possible. tainly grave and unpredictable. The tragedy is that there is already an

nergency in North Korea - that of a inless people who are dying daily in failed Stalinist industrialized state in hich industry, except for munitions nd missiles, has ground to a half. The international pop stars and diviciens who drew attention to the thiopian and Cambodian famines ave paid little heed to North Korea he behavior of North Korea's leaders i bizarre, but that is no reason to handon its suffering people.

The writer is Beijing correspondent The Times of London. He contributed his comment to the International Her-

# by Americans

1. The kind of crusade at least a tenporary norm of American life (sanuo: It is all but certain that Mr Clinton will survive Mr. Star's. racd to assault. And it seems probables gdoing that Mr. Starr's unpopularity m. Mr. will doom the independent into the counsel statute to extinction. ring in-

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> The writer is a professor of history at Columbia University and author of "The Unfinished Nation: A Concise History of the American People' Heintributed this comment to The New York Times

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tent to obstruct paster That is the logical cycle tion for Mi Chilon not bes ing as usual about his land of quest when alone late a se with his best made friend he two afterneys, having frach with taking care of Mr Highel know how to play the same.

Mr. Hutchmann is also fool When mather way applied to the testimon hed

card from M. Jordan of card from M. Jordan of card from M. Jordan of cardinate cardinate from the card from the ca person who mademined benefited from the act of agents ... (politiciera) Bill Clinton

This speech trial is series inched but he tors pured making public what he for wants to arrive The full will stay in, but truth when

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1949: Treason (but MIDAPES I hard to restant of financial in the emailed the state of the state The cent held should Present Brills out the there the telephone true Church be arread and

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### **OPINION/LETTERS**

### Ne Relations for Iran and America

WASHINON — Cyrus R. Vance: former U.S. secretary of str dropped a diplo-matic bombil last month when he called foe re-establishment the United es. Coming from a of Central Asia. man who astretary of state was directly inved in the ruptire of those relate during the 1979 hostage cri Mr. Vances call

should be hed.

Speaking the Asia Society in
New York Jan. 13 in alecture
co-hosted the Americantranian Council, I Vance set to conditions on newing ties simply calling one leadership in both cussed. Iran has its own concerns, countries put the par behind not least about U.S. economic them and k to the funte.

Aside in an account in The Washing Post, Mr. Vince's surprising conents were ssentially ignored the media ad seem to have gottonly passing notice by the Clint chrimistraton.

The Imm regimeappears to have brind his speth aside as well, pelar not surnisingly given the ogoig contestmong leadership emots in Teran and the rigidity about any ontact with is to complicate its strategic interests throughout the region.

All of with is rerettable at a time when merica interests in the broader entral sian-Gulf region are vermuch stake.

2 Mr. Vancwas ging a kind of And two decades of confron-5!wake-up ca notig that the two tation have deprived the United

By L. Bruce Laingen

mon interests in the fight against drugs, instability in Afghanistan and concerns about Iraq, security in of diplomaties between Iran and the Gulf and the future of the states

> diplomatic relations at the outset need not be at the ambassadorial level, nor necessarily friendly. But once relations were re-established, the legitimate concerns of the United States concerning terrorand the Middle East peace process could begin to be seriously discussed. Iran has its own concerns, to show that spirit.
> not least about U.S. economic Secretary of State Madeleine Al-

Mr. Vance is right. Both governments surely know that the is-sues dividing them cannot possibly be dealt with except by dialogue.

sanctions.

That Iran and the United States continue, after 20 long years, to hold each other at arm's length while publicly reciting respective grievances makes no sense for

American business interests are

(countries stred inportant com- States of contact with an entire

generation, Iran's young people, who — as Mr. Vance pointed out - clearly want to be integrated into the world community.

All of which, of course, is easily said. Action is something else. Two decades of accumulated public emotions, encrusted official pro-Mr. Vance wisely observed that nouncements and legislated pro-hibitions of one kind or another burden the record; they cannot easily be set aside.

As Mr. Vance put it, his proposal requires political will and a leap ism, weapons of mass destruction of faith" by leadership in both

Let the United States be the first

bright said last month, without apparent reference to Mr. Vance's speech, that Iran should not be in isolation forever and reiterated that the United States was prepared for a dialogue. The Iranian foreign minister, Kamal Kharrazi, responded that concrete steps were

opportunity currently presents itself in an American company that wants to respond to an framian opening for imports of agricultural commodities, where a special license would be needed because of the U.S. embargo on trade with Iran.

Granting that license would be a step of material interest to both

. Follow that up, for example, can suggest behind-the-scenes con- Angeles Times.



By PANCHO in Le Monde (Panel, CAN Syndron

with an offer to assign an American vice consul to the U.S. interests section of the Swiss Embassy in which President Mohammed need to talk.

Khatami speaks. Then the United States should

versations between trusted emissaries in a place like Geneva or Oslo. It is well past time for both Tehran, to facilitate the handling of Iran and the United States to recthe people-to-people contacts of ognize reality. The two countries

The writer, president of the make concrete its stated readiness American Academy of Diplomacy for dialogue by a specific, even in Washington, was the senior dippublic, offer to do so, possibly at the United Nations in New York.

I the United Nations in New York.

Tehran when it was seized by Ira-And if that is too much for nian militants in 1979. He con-Tehran to bear, the United States tributed this comment to The Los

### 20 Years Later, Images From the Revolution

By Brad Spurgeon

trative assistant in a new instead. private boarding school. Soon, week, was on its way.

sugary pears that grew in an the hallways of the hospital. orchard belonging to the orchard belonging to the school's proprietor, in a valley the school had a plan (which northwest of Tehran near Ka-

### MEANWHILE

shah's sister's palace. I re-member the proprietor's 18-year-old daughter asking me in her charming broken English if I would like to "sleep" with her in the sun, meaning sunbathing. I remember the wonderful echoing chant of religious men somewhere off in the Persian night while stars lit the valley in the cool air.

Schoolchildren with cherubic faces asked me about life where I came from. In the tators in a cinema my highschool-aged Iranian friends whispered to me the name of a

savior called Khomeini. One night I went to a party in the rich northern residential part of Tehran with those same high school kids and found the women standing on one side of the room and the men on the other. On the ride home from that party, my young Iranian companion had a disagreement with the taxi driver over the fare. He broke the driver's nose, and we ended up at a police station. I remember the silvery steel

I walked home through dark streets while my friend spent the night in the jail. I managed to get off the streets before 5 A.M. That night, the shah imposed martial law, and that morning, Sept. 8, his soldiers were ordered to fire on demonstrators in Jaleh Square, and

DARIS - It was early Au- was said, refused to fire on gust 1978 when I arrived in their countrymen and turned Iran to work as an adminis- their weapons on themselves

I remember being sent the city after city was falling under next day on an errand to a martial law as the shah cracked hospital, and thinking how big down on demonstrations. The the tanks looked in the streets revolution, 20 years old this when you knew they were not there for a parade. I remember I remember the taste of the the wailing of the women in

he was dissuaded from carrai, just up the road from the rying out) to house some 200 boys and girls in a single large room, in what was supposed to be an elite boarding school. The crowding would have been not much different from the shah's housing development under construction beside the Karaj highway out of Tehran, high-rise apartments that went on for miles, one building crammed next to another. Housing was needed for the stream of people com-

ing in from the rural areas. One who came in from the south was a military man. He arrived one evening at the middle of August — around the time of an Aug. 19 arson attack that killed 400 spec with a child of about 8. He came from a city seven hours' drive away, and he had to return immediately. He was not known to the Englishman, but he asked him to keep the boy. "Whatever happens, keep my son. If you leave the country,

take my son with you. 1 only understood the full \* significance of his visit when, after I had left the country, the shah fled in mid-January 1979. Khomeini returned from exile in France on Feb. 1 and overthrew the government two weeks later.

It was a strange, sad time. To a 20-year-old, slightly adrift, it showed that a whole country could be as sick as an individual. When I returned to Canada from Iran in 1978. I felt as if every day was a good one, and any problems I might ever have were of no importance by comparison.

I had grown up thinking that society was a rock. Iran showed us all that a country more than 200 people were can fall to pieces in no time. killed. Some of the soldiers, it

### LETTERS TO THE EDITOR

### Hybrid Corrights

Regarding Famers Accused of Piro it a Landmark Gene Ce (Feb. 4):

The article sel many im-

every year oday, over percent of the cotton plant

tice in other ndustries, stas computer siftware, enteinment and publishing, there

in India cons from hybris 'Second, Monsanto's 😁 proach to ptecting our restment idudes purche agreements price incentis for repeat customers, id monitoring four agreems and patents. hese protecns atlew companies te Monsanto i recover theilhons of dollars invested tesearch and development. While theseare standardsc-

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Third, as business people,

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Several adiqual facts If some farmers are pershould be add to give read-nitted to gain advantage by ers a more copiete picture. using technology without
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farm equippent and hybrir seed with Monsanto technol- much as they possibly can. seeds. Even mers in the de ogy has been available, developing wid increasing mand from farmers for these tributes of a woman and yet, find sufficie value in choo. products has exceeded sup despite having a new baby. I political opportunists make it value farmers see in this pur-

> HUGH GRANT. St. Louis, Missouri. The writer is president of Monsanto Agriculture.

Italy's Fiscal Rigor

Regarding "EU Warns Italy on Deficit Criteria for Single Currency" (Feb. 4): The European Commission said that although Italy made great efforts to become one of the 11 countries adopting the euro, concerns were

The commission does not

of the deficit was obtained through over-taxation. This excess of taxes is one, and the slowing of Italian economic growth. PIETRO IMPERIA.

### Rome.

Women and Careers Regarding "Delaying a Career May Be a Good Choice for Women" (Meanwhile, Feb. 4) by George F.

Danielle Crittenden and Mr. Will say that feminism has forgotten that women are women and that mothers want to be with their children as

the end of my three-month maternity leave. Feminism, properly prac-

choice. I promise not to write a book or column about how Ms. Crittenden and Mr. Will promise not to badger me

LAURETTE TUCKERMAN.

### Fiscal Conservatives?

Who ever characterized Republicans as fiscal conservatives? After racking up a \$4 ed about the high level of trillion debt during Ronald spend-spend years, and then court will act as a deterrent to say that the efforts were sticking American taxpayers future abuses.

wrong. Italy did not cut struc- with another \$1.5 trillion debt tural costs and the reduction during President George Bush's savings & loan default, they now are calling for cutting taxes and increasing perhaps the main, reason for defense spending. What about paying down the debt. which costs us taxpayers over 20 percent of the annual federal budget? And what real defense improvement will be achieved by larding on more pork-barrel contracts for nuclear submarines, F-22s and B-2 bombers? Fiscal conser-

vatives? In a pig's eye! BRUCE JOFFE. Piedmont, California.

### On Trying Despots

Regarding "Punish the Murderers? It Isn't as Clear-Cut as It Seems" (Opinion, I believe I have all the at- Feb. 2) by David Fromkin:

Mr. Fromkin points out how sponsible for their atrocities. That is why it is necessary to support the prompt ratification ticed, is supposed to be about of the International Criminal Court treaty. This court will minimize political interference and manipulation and should live their lives if they move the investigation and prosecution of individuals responsible for human rights atrocities entirely into the legal

The court seeks to establish clear rules: substantive definitions of crimes and peaalties and procedural guarantees that countries can agree to in advance. Moreover, by establishing clear definitions Reagan's borrow-borrow- of prosecutable crimes, the

In the meantime, domestic als did not punish the Soviet courts like the one in Spain are criminals, and only visited simply fulfilling their duty un-der international law to pursue their judgment on the Ger-mans. Nevertheless, as an perpetrators of gross human ethnic German, born in Ger-rights abuses, such as General many, I have had to struggle Augusto Pinochet of Chile, with this issue my whole life when local remedies are not and I can still not deny the value of the trials in laying the available. Justice for victims reinforces, rather than foundation for modern interdestabilizes, democracy. national human rights law. Most Chileans agree: Recent polls show that 76 percent of Mr. Fromkin then proceeds

them favor some form of prosecution for General Pinochet. JOSÉ MIGUEL VIVANCO. Washington.

rector of the Americas Division of Human Rights Watch.

states, that the Nuremberg tri-

The writer is executive dithat could be caused by punishing the guilty and implies, It is true, as Mr. Fromkin

without actually saying it, that we should not rock this boat. J. STEFAN LUPP.

submachine gun of the poto imply that since we can not liceman at the station's gates. punish all the killers in places like Yugoslavia, we should not even try to punish the most guilty. He then wrestles with the possible social upheaval

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and beautiful parties to an improve a proper of the con-

International Herald Tribune.



INTROUCING THE TRULY ENDLESS WEEKEND.

Shiton, Weim, Pour Points Hotels and the Luxury Collection, a part of Starwood Hotels and Resorts Working Inc., hav got together to make the all-too-short weekend that little bit longer. If you book at one of our superbriels anywere in Europe (using your Visa card of course) you don't have to check out until midnight on Suray. There even a complimentary breakfast. All of which makes a pleasant change from spending a perfect good Suday packing your bags. And with our new Frequent Loyalty Programme, Starwood Prefeed Guest, ach trip you make will be even more rewarding.

why not eend that business trip, invite a partner and enjoy a long, luxurious weekend at any one of our 100 Hels in over) cities throughout Europe? Of course, you'll need a Visa card.

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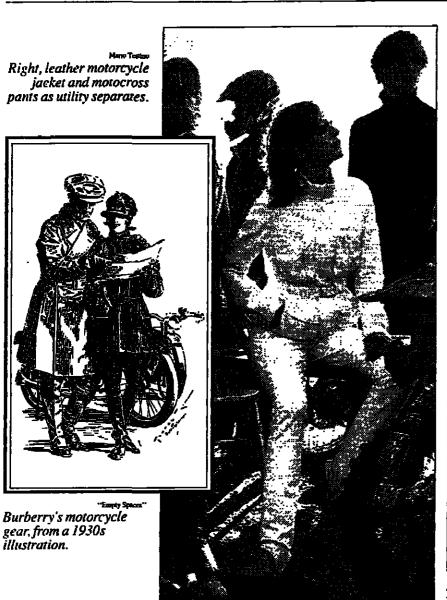
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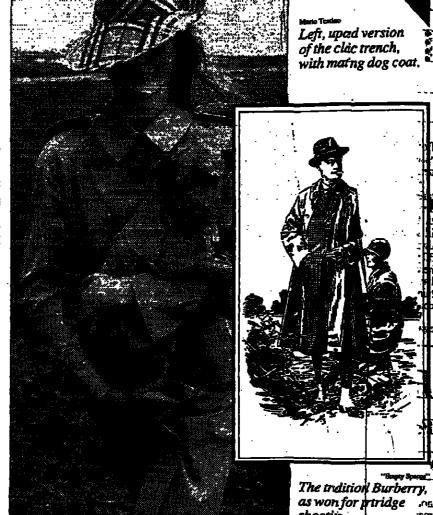
For further information, please contact: Phone: + 49-221-456 1013, Fax: + 49-221-456 1094,







Trio in a motocross leather jacket, a leather coat and a Burberry plaid raincoat, layered with check and cream dresses or a kilt skirt, and with gaiters and golf shoes.



# Stodginess in Check, a Classic Sports Sophistication

By Suzy Menkes international Herald Tribun

ONDON --- Imagine Queen Elizabeth hiking up her Highland kilt, swapping her sweater-set for a moto-cross jacket and launching herself on the club scene — you'll get some idea of the impact of Burberry hitting the British fashion week runway this month. The dowager label, a fashion refuge for country matrons, retired colonels, stolid business executives and tourists on the

heritage beat, has had a spiffy makeover. After a year of major surgery, the new look gleams on the pale, sanded floor of its spruced-up headquarters in London's Haymarket, it glows in an ink-blue version of the famous

Burberry check; it beams from the tough leather jackets, cute stretch skirts and brief versions of the familiar raincoat. And what you see now in the stores for spring is nothing compared with the new fall collection to be shown Feb. 22

during London Fashion Week, said Rose Marie Bravo, who is burnishing the brand.

do, this is just the DNA. We are aiming for an international luxury brand with a British sensibility," said Bravo, who was president of Saks Fifth Avenue in New York before taking over as chief executive officer at Burberry in October 1997. That was exactly 150 years after Thomas Burberry founded a business built on keeping rain-soaked British weather in

Like the gale-force winds that are famously repelled by the house's signature gabardine, Bravo has swept through the house, appointing a new designer, the Italian-born Roberto Menichetti, and an American management team. She has dusted down the iconic plaid cashmere scarf, cleansed the 'gray' market of discount sales and taken the 1912 flagship store back to its original grandeur, thus literally and metaphorically lightening things up.

"This particular store is blessed with beautiful bones," Bravo said, relishing the sight of a group of young Italian women descending on Menichetti's high fashion collection, while Japanese customers browsed through the more traditional golf jackets, kilt skirts and blazers in the Burberry

Surely "Burberry's of London"? No - the "s" and the stuffiness have gone, with a streamlined new logo and an advertising campaign by the photographer Mario Testino (of Gucci and Diana, Princess of Wales, fame). The new ads are enough to make the old guard run for cover: motorcyclists in a wild bunch of sexually charged, body-hugging clothing and couples cavorting on a wind-swept shore.

That is a far cry from the intrepid spirit of the original Burberry wearers. In the glory days of the British colonial empire, they set off on flying expeditions, military campaigns, big game safaris in Africa and through the monsoons of India, confident that a Burberry would keep them and their powder

Their letters, published in a 1931 book, "Open Spaces," offer hilarious and hair-raising testimony to the derring-do of an officer, dying of thirst in the African bush, who used his coat to catch raindrops, and another, in the Indian Army, who rushed into the breach in waterproof breeches. This was then

'For safety on land; in the air, or afloat,

There is nothing to equal the Burberry coat." Protection, Bravo said, is still the essence of the brand, and outerwear is its core product. Yet this has to mean more than the raincoats -- especially since Burberry's competitors have accessible key items, from Louis Vuitton's purses to Hermes headsquares and Gucci belts. Accessories are a projected growth area and so is sportswear.

Functional clothing is a universal look. And Menichetti has dug into the adventure heritage and introduced ergonomic and utility elements (think pouch pockets, high-tech wadding and spats). His background at Jil Sander menswear makes him interested in modern fabric research. An "explosion" cotton, its filaments developed for NASA space missions, is used for ate (in fact a F classic) are made from cotton impregnated with oil.

Since Bravo has deliberately concentrated on women's wear ("You have to for an international luxury brand today, she said) the changes seem dramatic, with the check printed on gauzy fabrics layered into long dresses.

To a British eye, the country roots that the brand had put down over the last 30 years, have been brutally dug up and replaced with an urban sophistication that looks as foreign as the dark-background check and the tone-on-tone vinyl bags.

'If we marketed ourselves as strictly country," Bravo said, "I would think it wouldn't be as international, it should be more sportive, more weekend wear." She explained how traditional silhouettes have been re-proportioned, and how the accessories, from quilted reversible purses through generous plaid throws, have been developed.

AYBE it takes "someone from the outside," as Bravo put it, to create a modern distillation of the brand's essence. Menichetti said that growing up in Italy, "my memory is of every old man I know wanting one piece of Burberry - it means modern class and

Bravo defines Burberry as "a certain classicism, a raincoat and the iconic scarf, but with wit, a bit of the unexpected that it's tricky to put your finger on."

Neither sees Burberry, as the British would, as entrenched in an old class structure of codes and symbols, which was rejected, along with the beige trench and the check scarf, in the social revolution of the 1960s. That is when, and why, the label went out of fashion with a new generation unwilling to genuflect to the gentry and to an antiquated aristocratic system that Burberry seemed to represent. Ironically, it is just that class status which still appeals to foreigners.

With heavy fashion irony, Cool Britannia rock stars like

Burberry check, but it will take a lot to win the Brits back.

Bravo admitted that British shoppers showed up only during the biannual sales. She wants to get a better balance of customers by age and from different continents, increasing the American market share, which is currently one-third of total sales. Over-reliance on the now troubled Asian market has hit recent sales, which dropped to £90 million (\$147 million) in 1998 from £127 million in the previous year, while profits fell to £2 million, from £19.9 million, according to figures published by Burberry's parent company, Great Universal Stores

Some analysts have suggested that Bravo mix have been brought in by Great Universi Stores to "I a Gucci," meaning to fatten up the busines to sell it. But store Barnett. Burberry's American-based preident, deniedly.

"What we have to do is to puon revenue-caing items to produce additional income," Basett said. "Thereat success; in business is sticking with a usiness, not! buying and selling if you think you've got around asset."

selling if you think you've got agood asset."

If Burberry's show during budon Fashn Week cap reinforce the brand's identity whe giving it modern spin, Bravo will have begun to capture shionable buts and minds. and imprint on them the iconic cick

### **BOOKS**

THE AGE OF TERROR

By David Plante. Illustrated. 224 pages.

Reviewed by Richard Bernstein

DAVID PLANTE'S new novel takes place mostly in the Soviet Union. during its bedraggled and dissipated final years, but also in the feverish mind of its main character, called, with American simplicity, Joe. A shy and uncertain 23-year-old man who lives in a house somewhere in the American woods, Joe sees in a magazine a picture of the corpse of one Zoya Kosmodemyanskaya (a photograph reproduced at the beginning of Plante's book), a Russian martyr to

wartime German cruelty. Kosmodemyanskaya was "a Soviet partisan who had fought for her belief in the Soviet Union and was captured and tortured and hanged by the enemy Germans." Joe, looking at her picture, is seized by "a profound helplessness" and a need somehow to redeem the suf-

fering that is visible in the photograph. The next thing we know, he is in eningrad during a snowstorm. Wandering in the streets, he meets a beautiful woman whose name is also Zoya, and, for the remainder of Plante's dark and mysterious tale, it is in her that Joe invests the vague obsession awakened by the

photo of Zoya's murdered namesake. This book by Plante, who has written

similarity to "The White Hotel," by D.M. Thomas, especially in its exploration of the themes of historical evil and seemingly unlated historial fables of contemporary madness. It is often power-life in Russia I the Sovic Union. But; ful and disturbing, but also conceptually vague, fraught with its own Gothic qualities — the unexplained coincidence in Zoya's name, the very pathological hapessness of Joe, a wanderer in the fields of late Soviet moral collapse.

And while this kind of strangeness might normally be commended in a novel, in this instance it weakens it. This is because the themes that Plante seems to want to explore - the struggle of the human soul in the face of spiritual disintegration — are overwhelmed by Joe's very pathology. He is helpless beyond normal understanding, almost inert, and these individual characteristics seem almost irrelevant to the solid presences surrounding him.

At the center of the book is an insalubrious triangle formed by Joe, Zoya and a second American, a kind of cynical foil to Joe who maintains a Svengali-like hold on Zoya. This is Gerald, the son of a Southern senator, who is dissolute. cynical, alcoholic and evilly prescient, a man with an unerring sense of the corrupt heart of things. With Gerald a dominant and scary figure in Zoya's life, Joe is pressed to engage in three intermingled struggles. One is against his own sluggish nature, another is an Oedipal battle with Gerald and the third is a 13 previous novels, including "Annunciation" and "The Native," bears some his love for Zoya against the soulless

environs of tillate-era Sciet Union. Parallel to is main stry are brief, these matters re not mile clear in Plante's story ough this s not a fault in itself. "Thage of Teror" can be read as an allory of the incompresent the sublity of than suffering, and tries. to achieve its a by minging several seemingly unred elements. But the elements, someles suggesive, always' edged with psyclogical terror, seem

grantitously cryc in Plante's book-Still, "The A of Terro" contains powerful imager spiritual and ma-terial decay in a liety whose fiber has terial decay in a liety whole fiber has been corroded. Ane point, Gerald tells Joe why he were the Soviet Union, "Because I kneverything I was ever capable of imaging that was true had already happened documented black and white, in Ria, because Russia was, is and will the country of the greatest suffering the world, beyond anyone's imaginat."

inyone's imaginat"

What is documed in black and white, of course, see to be that photo of the martyred Zoyo Gerald and Joe have some common ound aside from their competition of the living Zoya, Both are drawn to kin because it is a blank terrain where the dividual has the chance to draw soming indelible of the map of human extence. Despite the vagueness that slows this novel

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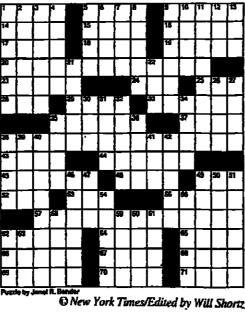
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See our International Franchises every Wednesday in The Intermarket By Robert Byrne

T MUST NOT be assumed that op-Lponents are in a conciliatory mood when they adopt a slow-paced opening. They generally reserve their subtleties for the middle game or the endgame. This strategy was employed by the

international master Igor Ivanov of California against the Pittsburgh grandmaster Alexander Shabalov in the third round of the 1998 United States Championship in Denver, and it worked.

IVANOV/WHITE

Position after 35 . . . Kg7

**CHESS** 

Lately, several grandmasters, led by Boris Gulko, are trying out this rarely seen Smyslov System. Its object, more visible after 6 e3, is to hold the dark squares in the center and play a conservative positional game where Black's counterattacks are kept to a minimum.

In such positions as arise after 7 Bh4, Mikhail Botvinnik always used to go for the bishop pair with 7...g5 8 Bg3 Nh5 in his marvelously dogmatic way. But if 9 Bd3 e6 10 Qe2 f5 11 O-O-O Nd7, it is very much up to White to demonstrate a flaw in the black formation.

Shabalov's activity on the queenside with 9...b5, which chips away at the white center, has been recommended, but Ivanov sets it up for a fall in this game. After 14 h3, it was not appetizing to rive Ivanov the bishop pair with 14. Bf3 15 Bf3, so Shabalov retreated with 14...Be6. And Ivanov confronted him

with the guileful 15 b5!? Probably the best defense would have been 15...Rc8 and if 16 Rc1, then 16...cb, when 17 d5 Rc3! 18 Rc3 Nd5 19 Rc1 Nc3 20 Od2 Ne2 21 Qe2 Bc4 costs White a pawn. But Shabalov routinely played 15...cb and after 16 d5! Bf5 17 Nd4!, Ivanov threatened to wreck the black kingside with 18 Nf5 and recover the sacrificed pawn any time he liked.

After 20... Ne4, Ivanov had to sacrifice a rook for a bishop and pawn with 21 No4 Bai 22 Qal Be4 23 Qd4! Bg6 24 ba, but he had clear positional superi-

ority that tipped theces in his favor In this line; counterted with 23. Nf6? would lose another ave to 24 Bd6! ed 25 Qf6 Kh7 26 bocause 26. Bd5

proves to be blung after 27 Qf5.

After 33 Qf5, Ivav lad won another pawn and hadbe ency ling in his sights. Bringing anoter pie at the attack with 36 No4! was ecisive 36...Rf4, then 37. Ne6! Qe6 38 e Rh4) Ba8 Ra4 40 Bc6 Ra5 41 e7 and the coing 42 e8/Q will cost Black hibishop.

After 39 e5, Shalov gave up in view of 39...h7 40 h5, winning the

KING INDIAN EFENSE Ivanov . . 30 fe 31 Q6 32 B6 33 Q6 34 Re. 35 Qh 36 Nd4 37 Nef 38 Be4 39 Q5 Ng5 hg Kh7 Rd5 Kg7 Rf7 Rg8 Rb7 Restgns Builds

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# Pressure Builds on BMW to Keep Rover Plant Open

By Alan Cowell

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New York Program

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LONGBRIDGE, England - H over Group PLC's sprawling auto sembly plant here had a middle me, it would be trouble.

Strewn over 430 acres (172 hecto factories: It first produced a car 1906. In more modern times, the cility, the biggest of three Rover starred facility has not broken its wn production record in more than — the Rover 200 and 400 eve sold poorly, doomed by Briin's high pound to poor exports and

of the people who work here said But as the shock waves spread trade and industry minister, Stephen they had no idea how long they from BMW's Munich headquarters,

BMW shares surge. Page 11.

assembly plants, has become a persistent nightmare. On Friday, its 30 years. The midrange models built lack of profitability and a bitter boardroom dispute over strategy to-ward Rover's future forced the ouster of BMW's top two execuso, too, are jobs, bringing the politi-tives in corporate bloodletting that class into the discussion. Prime Minwith their collars, named up stunned the usually consensual nst gusting snow Monday, some world of German busine

the Longbridge plant came to mean a Britain, which BMW helped strengthen with its 1994 acquisition

of Rover for about \$1.2 billion. When times are good, foreign inrestment bolsters balance sheets. But when times turn tough, the outsiders may be tempted to lead the retreat, as Siemens AG proved with its closure of a major semiconductor plant last autumn.

And when investment is trimmed, ister Tony Blair called Chancellor Gerhard Schroeder. The British

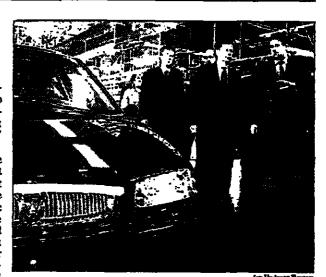
Byers, spoke to both BMW's new bosses and its principle shareholder, It is not surprising, then, that for its owners — Bayerische Motoren meant for international investment in traveling here Monday to talk with Werke AG — the Longbridge fa
Britain, which BMW helped management. British labor union representatives petitioned BMW to keep the plant open.

Britain stepped up the pressure on BMW Monday to keep open its troubled Longbridge plant, Reuters reported. Mr. Byers, visiting the fac-tory on the outskirts of Birmingham. said he had made "the strongest possible representations" to BMW about the importance the govern-ment attached to Longbridge and to

Rover in general.] BMW, seen as vulnerable to a takeover in the cutthroat, merger-

driven automotive industry, reportedly gave itself two weeks to decide between various options, including the continuing development of Rover and a quest for a "partner" to share the burden.

The upshot, a labor representative said, was "cantious optimism" that Longbridge would be spared. But the episode has reinforced the oatchiness of Rover's record. While its niche market successes include sport-utility vehicles, the Mini and the MG sports car, its mass-market 200 and 400 models have been poor performers. Its newest executiverange model, the Rover 75, the first created and produced wholly under BMW ownership, has just been un-veiled to generally good reviews.



Stephen Byers, Britain's industry minister, center, visiting the plant Monday with Kevin Howe, right, managing director of one of Rover's car divisions.

# Brazilian Fallout or Argentina, Clouds in the North

By Clifford Krauss

CONCEPCION DEL URUGUAY, Argentina — The main north-south highway running through Entre Rios, this languid, marshy province of gauchos and cattle, is still clogged with trucks carrying Brazilian, Paraguayan and Uruguayan license plates. Workers continue widening the roads and improving bridges, suggesting a limitless future tied to expanding in-

But clouds are looming ever larger just to the north, over Brazil's economy. Brazil is the main engine of the regional trade union, Mercosur, that means so much to the 1.1 million people who live in Entre Rios.

Perhaps no Argentine province has benefited more from Mercosur than Entre Rios, mainly because of its excellent roads linking Buenos Aires with Paraguay and Brazil and its three busy bridges connecting Argentina with Uruguay. The province's unique position is immediately apparent from the turn of a radio dial, revealing sambas interspersed with tangos, or at the truck stops on Route 14 where Brazilian drivers practice their broken Spanish over Argentine steaks.

But now rice and milk producers across Entre Rios are complaining that Brazilian companies are breaking their purchase contracts because they cannot pay their bills. Local poultry managers are complaining that Brazilians are selling cheaper chickens to supermarkets in Buenos Aires. And local politicians are pressing the central government to raise trade baniers.

"The whole province is nervous," said Horacio Roca, president of a local rice cooperative. "If Brazil declines and

Mercosiir falls, we have no future." The international economic slowdown has slashed the prices of local beef, soy, fruit juice, cheese and wood. Low prices and reduced demand led to the closing last year of a Vestle plant in Nogoya that made penudesed milk. The closing

See ARGENTINA, Page 10



# **EU Accepts Rome's Budget Promises**

By Barry James

BRUSSELS - European Union finance ministers said Monday that Italy's three-year budget forecasts were "clearly too optimistic," but they ac-cepted Rome's assurance that it would take any measures needed to meet commitments made when adopting the euro. Europe's single currency.

With most of them defending entrenched national interests, the ministers bogged down in discussions about reform of the EU's annual budget of 85 billion euros (\$95.98 billion). Several ministers predicted that changes would mean severe cuts in aid to farmers.

The review of Italy's budget plan is part of a procedure to ensure that all countries in the single-currency zone comply with the terms of a stability and growth pact designed to keep the euro strong.

Italy's treasury minister, Carlo Azeglio Ciampi, said he would present revised figures in May, trimming the prediction of Italian economic growth

this year to 2 percent from 2.5 percent. But at the same time, he said, a reduction in interest rates — from the current 4.75 percent to the 3 percent set by the European central bank - would help compensate for lower growth by reducing the cost of servicing of Italy's massive public debt.

Italy was accepted as a member of the single currency zone on the condition that it make stremous efforts to bring down its Commission, the EU executive, revived ture of its common agricultural policy.

product not exceed 60 percent. Italy's debt was more than double the required proportion, but the government has pledged to bring the level down to less than 100 percent by 2003.

It aimed to do this by reducing its public deficit to 1 percent of GDP in 2001 and maintaining a high primary budget surplus — one in which income exceeds expenditure before debt repayments are taken into account.

The ministers said Italy should "seize all opportunities to secure a faster decline in the debt ratio." They also suggested that any budgetary savings from lower interest payments should be used to "confirm and possibly tighten the announced budgetary targets, even in a

scenario of weaker economic growth." They also called on Italy to speed up its privatization plans and study ways of reducing its pension commitments.

The Italian budget forecasts were based on a macroeconomic framework used for the government's economic and financial planning document last May. Mr. Ciampi said he realized the figures were out of date because of the slowdown in the economy, but that changing them would have required parliamentary approval, and there was insufficient time to obtain this. He said the slowdown would be reflected in the next planning

document to be presented by May. A report last week by the European

Private Banking

International

debt. The criteria for the euro demand that the ratio of public debt to gross domestic pattern of deficit spending that marked the three decades before it joined the single currency. But Mr. Ciampi said Italy had made valiant efforts to join the euro, and no one should doubt its commitment to ensuring the stability of the

new currency.

He said only one other minister had spoken in the debate about the Italian situation. Asked if this was the Dutch finance minister, Gerrit Zalm, a prominent opponent of Italy's entry into the euro zone, Mr. Ciampi threw up his hands and said, "Don't mention Zalm." But he quickly added, "He's a good friend." For his part, Mr. Zalm said, "I have confidence in Ciampi. He keeps his

The ministers also urged Portugal to stem inflationary pressures by resisting wage demands and limiting budgets. They said the Portuguese economy allowed too narrow a margin "to provide for unforeseen shocks in economic ac-

tivity or in government finances." As a condition of membership in the single-currency zone, all countries must submit their budgets for review by the commission and by other members. France and Germany are to submit their budgets next month, and Mr. Ciampi suggested they may face similar criticism.

The ministers spent most of the day discussing the reform of the budget, on which depends the EU's enlargement in Eastern and Central Europe and the fu-

### Thinking Ahead /Commentary

## U.S. Trade Leadership on the Mend hand as an allow of the service of t

of a WTO summit.

President Bill Clinton's often excruciating impeachment trial in the Senate, there has been at least one ray of light: The United States has finally begun to reclaim its traditional leadership role in the world trading system, after shirking it for the past four

First came Mr. Clinton's support in his State of the Union America close their markets. speech in January for a new round of

and other top trading powers.
Then Charlene Barshefsky, the U.S.

with an unusually forthright acceptance of U.S. responsibilities to the even worse dispute is looming over inultilateral system — after a period in which America's the EU's ban on imports of hormone-treated beef. Washtrading partners have been more accustomed to threats of

of the global game.

One surely unintended consequence of the more cooperative U.S. approach was to vindicate a new French drive to enmesh the United States more deeply in the multilateral system, so as to deter what Hubert Vedrine, the French foreign minister, now calls the world's lone 'hy-

perpower' from unilateralist behavior. One reason for Mr. Clinton's new enthusiasm for trade is his coming role as host at a summit meeting of the World Trade Organization in Seattle in November, a meeting he vants to make a big success. An enduring attachment to J.S. unilateralism would not be the way to achieve that. In much the same way, the imminence of the summit meeting of the North Atlantic Treaty Organization in Wash-

ington in April is putting pressure on the United States to resolve the crisis in Kosovo. It would not look good if Kosovo was exploding just as Mr. Clinton took the chair in Washington. Perhaps all future summit meetings should be

But the Scattle meeting is not the whole explanation for the U.S. trade initiative. Washington is waking up to the dangers of protectionism, not least on its own doorstep as the U.S. trade deficit rises, at a time when hopes of world economic recovery will be dashed if Europe and North

> Experience has shown that the best way to thwart protectionist pressures is to keep trade liberalization rolling

But a new trade round is far from a done deal. Idiotically, the United States and the EU are still at daggers drawn over trade in bananas, and an

ington and Brussels still disagree over how the Millennium Round would be organized. Mr. Clinton is also still far from achieving the new political consensus on trade he called for in his speech — a consensus he will need both to launch the new round and to

Mr. Clinton seems to believe that to win approval for new liberalization efforts he will have to show how tough he is

gerous tactic that could easily backfire.

But Mr. Clinton will have to show greater courage than he has in the recent past in standing up to opponents of trade liberalization, many of whom just happen to be the same hard-core Democrats who loyally backed him throughout his impeachment ordeal.

By Reginald Dale International Herald Tribuna

ASHINGTON — In the gloomy weeks of

world trade negotiations, dubbed by many the Millennium Round, long of the European Union One reason for Clinton's new enthusiasm for trade

trade representative, followed through

ferading partners have been more accusabled to unears of similateral sanctions from Washington.

On a visit to Europe, Ms. Barshefsky accurately stated that Americans would be "playing with fire" if they raised thew barriers to imports during the current period of international economic and financial uncertainty. She ternational economic architectural action and play by the rules pledged to renounce unilateral action and play by the rules

held in America.

is his coming role as host

win fast-track negotiating authority from Congress to con-

against trade partners that buck America's interests. It is a

The EU could help by complying more energetically with WTO rulings against it, and in favor of the United States, such as those on hormones and bananas.

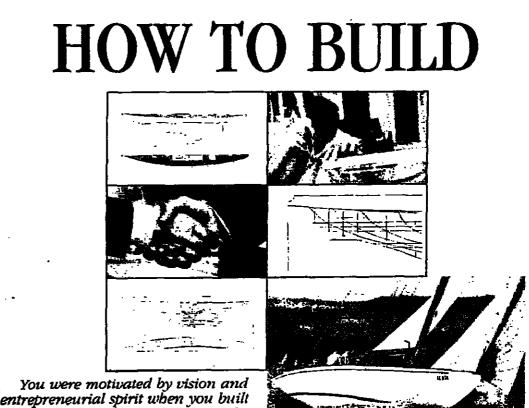
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step of the way to assure your project's success. When you're navigating the world's financial markets, you'll benefit from the same close personal relationships built on dialogue at Crédit Lyonnais Private Banking. We listen well to our clients' investment priorities before we respond with precise answers based on over 120 years of know-how. You can count on this total commitment to make sure you get where you want to go.

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### Very briefly:

• International Business Machines Corp. will join with Sony Corp., EMI Group PLC, the Warner Music unit of Time Warner Inc., Universal Studios Inc. and Bertelsmann AG of Germany to test software that allows music sales

• Stroh Brewery Co., the No. 4 U.S. brewer, is to sell its beer brands to rivals Pabst Brewing Co., and Miller Brewing Co., exiting the business after 149 years to concentrate on real-estate interests. Analysts valued the transaction at \$400 million

• William Hambrecht, a California investment banker, will introduce a system for underwriting initial public stock offerings through the Internet: an on-line auction in which potential investors would indicate the highest price they would pay for a given number of shares.

• Chubb Corp. has agreed to buy specialty insurer Executive Risk Inc. in a stock swap valued at about \$850 million.

• ImmuLogic Pharmaceutical Corp., a biopharmaceutical company in Waltham, Massachusetts, has decided to close its business and is preparing a plan to distribute company assets to stockholders. The company did not elaborate on the reasons for the closure. Bloomberg, Reuters, NYT

**Weekend Box Office** 

LOS ANGELES - "Payback" dominated the U.S. box

office over the weekend, with a gross of \$21.4 million. curb the yen's rise, both of which would Following are the Top 10 moneymakers, based on Saturday's ticket sales and estimated sales for Sunday:

U. S. STOCK MARKET DIARY

Monday, Feb. 8

and the state of t
2. She's All That
3, Patch Adams
4. Versity Blues
5. Saving Private Ryan
5. Shakespeare in Love
7. A Civil Action
8. Stepmon
9. Skingly Irresistible
10. You've Got Molf
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**Dividends** 

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**Most Actives** 

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# Microsoft to Reorganize Into 4 Units

businesses into four groups and bring back a top programming wizard who led the development of Windows 95 and the Internet Explorer Web

An announcement on the reorganization, one of the most sweeping shake-ups in Microsoft's history, could come as early as this week, the Seattle Times reported Monday. The Times the worldwide cellular phone market of lighter, sleeker digital plant said Brad Silverberg, 44, a former Milast year, passing Motorola Inc. to be United States and Europe. crosoft executive now on leave, would be invited back to head the newly formed consumer group. Mr. Silver-berg and Microsoft officials were not immediately available for comment. It was not known whether Mr. Silverberg had accepted Microsoft's invitation.

The reorganization and Mr. Silverberg's role are seen as a major effort to focus on the Internet and Microsoft's customers. The three other customer groups are: corporations; home office or telecommuters; and developers or maker of wireless communications AT&T Corp., for instance, already ofsoftware programmers. The decision follows a review of company operations by Steve Ballmer, the president and No. 2 executive under Bill Gates.

nected from customers, organized around technologies and not customers," said Rob Enderle, an analyst with Giga Information Group, who is familiar with the reorganization plans.

Mr. Ballmer has headed Microsoft's

crosoft's network of Web sites, since November when Pete Higgins resigned as vice president for that group.

Jim Allchin, senior vice president for personal and business systems, would probably head the newly formed rate customers and agencies, the

bond yields to encourage borrowing and

help lift Japan from its worst recession in

ernment bonds to halt the surge in long-

Monday, Feb. 8

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PLATINUM (NAER)

against the yen for a second day Monday senior analyst at Thomson Global Mar-

as Japanese officials called for lower kets in Boston. The call by Mr. Miyaza-

over from Bill, making fixes that have come the No. 1 cell phone maker, ac-REDMOND, Washington — Miosoft Corp. plans to reorganize its on the customer," Mr. Enderle said. cording to a Dataquest Inc. survey reported Monday by Bloomberg News crosoft Corp. plans to reorganize its on the customer," Mr. Enderle said. He added that the shakeup would be from New York

as important as those following Mr. Gates's 1995 speech outlining the company's initial push into the Internet ted for 14.6 percent, Dataquest said. ternational Business Machines Corp.

■ Nokia Moves to No. 1 Spot

Motorola held on to 19.8 percent of the market, while Ericsson AB accounand the early 1990s break with In- Overall, 162.9 million cell phones were sold last year, 51 percent more than in 1997, the company said. Nokia boosted its cell phone shipments 82 percent, Nokia Oy controlled 22.9 percent of the worldwide cellular phone market of lighter, sleeker digital phones in the

## And Now, the Wireless Web?

Motorola and Cisco Seek to Join 2 Booming Technologies

By David Barboza New York Times Service

CHICAGO — Motorola Corp., a products, and Cisco Systems Inc., which provides Internet equipment, said Monday they would form an alliance that would build the world's

would enable businesses and concess to e-mail and faxes without the The plan, announced at a cellular

plans to offer new services or upgrade their wireless communications operations so that businesses and consumers may have some access to the Internet. fers wireless service that taps into electronic mail and Internet information.

"This is part of a trend," said Roberta Wiggins, a wireless-communications analyst at Yankee Group in Boston. "People have been saying, There are all these people with cell phones and all at some point people are going to put these two things together."

Separately, Microsoft Corp. and
British Telecommunications PLC said

they would develop wireless Internet and corporate data services outside North America, Bloomberg News reported from London.

The companies will begin testing the services in Britain within the next few mouths and plan to make them available around the world early next year. BT, Microsoft and Concert, a BT venture that targets global corporate cli-"This is fallout from Steve taking munications companies have announced ents, will market the services.

Europe. Against other currencies, the

dollar fell to 1.4158 Swiss francs from 1.4218 francs Friday, while the pound

yen and losses against the euro amid

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# Bearish Analysts Undermine Stocks

NEW YORK — U.S. stocks were mixed Monday antid concern that the outlook for corporate earnings did not justify price levels. Gains in Microsoft and other computer-related shares buoyed the Nasdaq Composite index.

The market is too rich and there are a significant number of stocks that have gotten ahead of themselves," said Douglas Cliggott, chief investment strategist at J.P. Morgan Securities.

The Dow Jones industrial average closed 13.13 points lower at 9,291.11, while the broader Standard & Poor's 500 index was 4.37 points higher at 1,243.77. The Nasdag rose 31.28 points to 2,404.9.

On the New York Stock Exchange, declining issues outnumbered advancers by an 8-to-7 ratio. Losses in the Dow were

sparked, at least in part, by a warning from one of Wall Street's most persistently Securities, said a correction of 5 to 10 percent in the Dow was likely.

Separately, Richard Mc-Cabe, chief market analyst at million. Merrill Lynch & Co., said he the 7,500-8,000 range.

ernment economic reports or cent.

major earnings announcements, the analysts' cautious outlooks were enough to end the brief buying spree that occurred when the market

opened. Microsoft rose 51/4 to 1651/4 after the world's biggest software maker said it would develop wireless Internet ser

### U.S. STOCKS

vices with British Telecommunications PLC. Some

equipment stocks rose after Mark Fitzgerald, an analyst at Merrill Lynch, raised his intermediate-term ratings. Mr. Fitzgerald raised Applied Materials, Cymer, KLA Tencor and Novellus Systems

Applied Materials rose 64 to 67 7/16, Cymer rose 2% to 28, KLA-Tencor rose 4 1/16 to 57 15/16 and Novellus rose

31/s to 6934. Computer Management Sciences rose 4 1/16 to 27 bullish analysts. Ralph 9/16 after Computer Associ-Acampora, director of tech-ates International Inc., the nical research at Prudential No. 4 U.S. software com-

The benchmark 30-year expected the Dow to drop to Treasury bond fell 1/32 to 98

### **ARGENTINA:** Trade Trouble

After Brazil floated its currency last month, the real

increasing the pressure on President Carlos Saul Menem to raise tariffs on Brazilian goods, a move that would jeopardize a regional free-trade zone that, it is hoped, will someday include all of South America.

of subsidies Brazilian exporters receive, such as tax breaks and preferential foreign-exchange rates, that put Argentine producers at a disadvantage. The Argentines said they wanted the subsidies cut. Brazilian officials refused to make any

March 1 — a bureaucratic device aimed at slowing the pace of Brazilian goods entering the country. Mr. Menem is expected to use the list as leverage for a cut in Brazilian export subsidies when he meets with President Fernando Henrique Cardoso of

"We could erect a wall or put barbed wires between the two countries or even dynamite bridges," Jorge Campbell, Aggentina's top trade negotiator, said jokingly recently. But he said the government preferred to negotiate.

Since Argentina, Brazil, Uruguay and Paraguay signed he treaty in 1991 aimed at creating a free-trade zone, with no import bans or quotas for local products, trade among the four countries has climbed from \$4 billion to more than \$20 billion a year. A full 30 percent of Argentina's international trade is a year. A full 30 percent of Argentina's international trade is with Brazil, with a \$1 billion surplus for the Argentine account

With the opening of the regional trade union, Entre Rios farmers decided to take advantage of their river wetlands to grow rice, not a major ingredient in the Argentine diet. Ris Brazilian consumers.

Brazilian consumers.

Entre Rios now produces 55 percent of Argentina's rice output. Rice represents much of the province's \$600 millionin annual exports, with two-thirds of it going to Brazil.

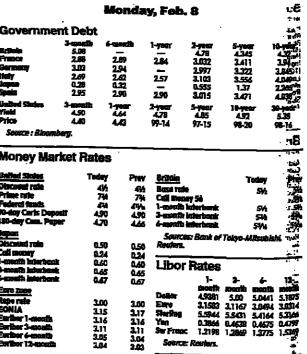
Rice produced few jobs directly, but it generated tax revenues for the provincial and local governments, spurring an expansion of public universities, improvements in river pers and the extension of telephone and electricity lines to the most remote villages. A boom in seed-processing plants, granaries and silos produced thousands of construction and service jobs.

With prices rising through the 1990s, rice looked likesa winner. But Brazilian consumers began tightening their belts last year.

the order was being loaded on trucks.

exchange rates to settle before retrieving dollars to complete the purchase.

### INTEREST RATES



Forward Rates

Acco to intermediate-term

jeday, Feb 😃

ates International Inc., the pany, agreed to acquire the information technology con-sulting company, for \$28 share in cash, or about \$435

18/32, nudging the yield up to In the absence of any gov- 5.35 percent from 5.34 per-

Continued from Page 9 plant shutdowns in the coming months.

plummeted 40 percent before reviving somewhat. The drop in the real is beginning to undercut Argentine exports - particularly cars, steel, rice and fruit - that compete with Brazilian ones, since the Argentine peso remains pegged to the strong U.S. dollar. Argentina has made some modest policy changes, such as The dollar extended gains against the cutting taxes for exporters, in response.

But Argentine industrialists and opposition politicians are

Argentine officials recently handed Brazilian officials a list

Trade officials have put together a list of scores of Brazilian oods for which import licenses may be required beginning

last year.

Mr. Roca, the rice-cooperative president, said one of this Brazilian buyers had canceled a \$250,000 purchase even its

The buyer, he said, either ran out of credit or was waiting fel

Japan Discount raie Cali money 1-month interior 3-month interior 6-month interior 20-day 1.6304 1.4879 1.12730 113.19

### When Ballmer did his review, he largest wireless Internet system, in realized the organization was discon- what is being billed as the next giant step in the Internet revolution. The project is the most ambitious these people accessing the Internet, and effort yet to build a global network that

sumers to have high-speed Internet acinteractive media, which include Mi- burden of wires, cables or even walls.

telephone conference in New Orleans, makes Motorola and Cisco Systems the latest communications and networking giants to join forces in an attempt to capitalize on the increasing popularity enterprise group, in charge of corpo- of the Internet and the rapid growth of wireless communications products. Over the past year, several telecom-

Dollar Rises as Japan Tries to Curb Yen's Ascent

FOREIGN EXCHANGE

Finance Minister Kiichi Miyazawa benefit of getting borrowing costs down wants the Bank of Japan to buy govand weakening the yen." In 4 P.M. trading in New York the dollar was at 114.545 yen, up from 112.300 yen Friday.
The euro rose to \$1.1322 from

sales of yen for euros. Such trades are often executed by selling yen for dollars, then selling those dollars for euros. "This is a leftover effect from a big euro-yen order," said Grant Wilson, a trader at Pittsburgh's Mellon Bank. Still,

"Rates have essentially tripled in the expectations for lower interest rates in

sider purchasing bonds," Japan's chief \$1.1292 even though a slowdown in the euro is down 3 percent from its initial

wa and others would have the "double rose to \$1.6399 from \$1.6333.

cabinet secretary, Hiromin Nonaka, said. German industrial production bolstered rate of \$1.17, set Dec. 31. INTERNATIONAL FUTURES

15,000 Rs.- cards per b.

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9/16 after Computer Associates International Inc., the No. 4 U.S. software com-Predential serrection in the Dow pany, agreed to acquire the information technology consulting company, for \$28 share in cash, or about \$435

million.

Continued from Page 9

at before reviving somewhat The dropm to undercor Argentine exports - parrice and fruit - that compete with has the Argentine peso remains regged to be

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Microsoft rose 5% to 165% Microson rose 224 to 165% after the world's biggest soft ware maker said it would de-

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Applied Materials rose 64 to 67 7/16. Cymer rose 2% to

The benchmark 30-year Treasury bond fell 1/32 to 48 18/32, nudging the yield up to 5.35 percent from 5.34 percent (Bloomberg, AP) te reports of cent

### TINA: Trade Trouble

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REST RATES

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### **EUROPE**

# To Acquire Hotel Rival

Compiled by Our Stall Plant Do. LONDON -The hotels and

Ladbroke

gambling company Ladbroke iGroup PLC said Monday it had chnade a friendly cash-and-stock offer Monday for a rival hotelier. Stakis PLC. If completed, the deal, which

values Glasgow-based Stakis at £1.16 billion (\$1.90 billion),

will push Ladbroke's Hilton International division to the No. 2 spot in the British hotel industry and make it the country's largest Huxury hotel chain. Granada Group PLC's Forte hotel divicsion is the largest in Britain, Awith more than 30,000 rooms. The offer values each Stakis share at 144,25 pence, a 2.3 percent premium to their closof 57.7 pence in cash and the irest in stock. Ladbroke, which said it intended to rebrand Stakis hotels as Hilton hotels to astrengthen the brand in Britain, Said it foresaw savings of at cleast £16 million a year by next dyear. It added that the deal would contribute to earnings in

dits current financial year. n: "This is a fabulous deal for Ladbroke," said Fraser Ramz-Can, an analyst at Lehman Brothers. "The issue is whether £16 emillion isn'i a conservative es-

?tunate.' a Ladbroke's chief executive \*Peter George, said the deal 9 would combine Ladbroke's 38 Hilton hotels in Britain with 53 "Stakis hotels and Ladbroke's five London casinos with 22 Stakis casinos. Stakis also has 67 LivingWell health clubs, some in Hilton properties.

Stakis's chief executive, David Michels, will become chief executive of Ladbroke's Hilton International division and join Ladbroke's executive board. Ladbroke shares rose 15.2 percent Monday, to £2.69, on the London Stock Exchange. Stakis shares rose 11.3 percent,

to 157 pence. (Reuters, Bloomberg)

# Financing for World's Poor Countries Declines

PARIS - Financing from the world's richest countries to developing nations is declining for the first time this decade, the OECD said Monday, a trend the agency said jeopardized efforts to reduce global poverty.

The Organization for Economic Cooperation and Development, which attributed most of the 11 percent drop to financial turnoil in Asia, now fears that the United Nations' goal of cutting by half the proportion of people living in extreme poverty by 2015 could be at risk.

"If the present trend continues, we won't make it," said James Michel, outgoing chairman of the OECD's development assistance

The OECD divided financing into government aid and private investreduced direct aid to developing nations to \$76.8 billion in 1997 from \$78.1 billion in 1996.

Private financing — commercial the same period.

"All projections suggest that this 1998," the OECD said.

The figures released Monday were from 1997.

hotel operator in Europe, agreed Monday to buy 65 percent of Fran-

tour, a French hotel and travel-

agency company, from France's na-

tional railway operator.

Accor said it also had opened a

tender offer for the other 35 percent

Accor did not disclose the price it

the railway company, Societe Na-

MOSCOW - Russia is sinking in

a quagmire of foreign debt, but the

International Monetary Fund is not

yet ready to come to the rescue, and

analysts said Monday that a com-

promise may not be reached until the

A first deputy prime minister,

Yuri Maslynkov, was quoted by In-

terfax as saying that the government

would draft a policy memorandum

for the IMF this week outlining anti-

crisis plans. He also said Monday

debt payments crunch intensifies.

of Frantour's equity.

investment rather than aid - fell to \$252.1 billion from \$282.6 billion in That translates into a total reduction of 11 percent in absolute

terms, the first such fall in the 1990s.

decline continued and widened in The OECD identified Asia's financial crisis as the main reason for the reduction in private funding.

contracts; 86 travel agencies operating under the Frantour and Sud-

French and European tour compa-

nies that handled a total of 620,000

A Frantour spokesman said the

company had tourism-related rev-

enue of about 1.54 billion French

with of 1.14 billion francs coming

The biggest single factor was bank lending, which was slashed to \$20 billion from \$86 billion, the

PARIS - Accor SA, the largest full ownership, rental or franchise

paid to buy its Frantour stake from francs (\$264.4 million) in 1997,

tionale des Chemins de Fer Fran- from tour operations, 313 million

cais. The transaction brings Accor francs from hotels and 90 million

clients in 1998.

The cut in government aid, however, "is political," Mr. Michel ment. Its 29 member governments said. "It's a matter of political priority for donor countries " "The decline suggests that de-

velopment is not getting the same percent. priority it used to in donor countries," he said.

Figures show that private investment is continuing to dwarf the amount of aid from governments, Private investment grew to its 1996 high from only \$43.6 billion in 1990. But private investment rarely

reaches the world's poorest coun-

tries, Mr. Michel said. Israel, which was the richest of recipients, also benefited from the largest amount of aid. \$1.89 bil-

Only four countries - Denmark, Norway, the Netherlands and Sweden — met the United Nations

CEO Ouster Accor Agrees to Acquire Frantour Lifts BMW

Reuters.

1992 and 1997.

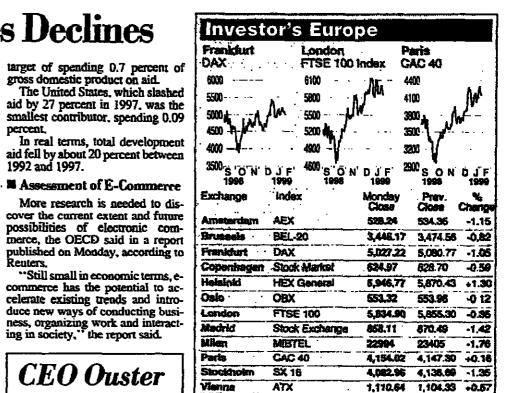
30 hotels with 4,500 rooms under francs from travel agencies, full ownership, rental or franchise "This operation is part of a larger FRANKFURT — Bay-erische Motoren Werke AG strategic business partnership with SNCF that will be announced that will be announced shares rose 8.6 percent Monday Ouest Voyages brands, and seven shortly," Accor said SNCF has sought to sell all or part of Frantour after the German luxury carto focus on its rail activities and raise maker replaced its chief exec-

utive, triggering speculation that it could be sold after it slashes costs at its unprofitable Rover unit. Bernd Pischetsrieder was re-placed Friday by Joachim Mil-berg after failing to stem losses at Rover. Analysts said the

change could herald job cuts or even a plant closure at Rover. The fifth-largest German carmaker could then be sold to a larger rival to help distribution of Rovers and BMWs in a market

dominated by giant companies.
"BMW is just too small to remain independent," said Robert Halver, an analyst at Bank Delbrueck & Co.

BMW shares surged 57.49 euros (\$64.92) to close at 726.49 euros, a one-month high, Volkswagen AG has said it was interested in buying a stake in BMW. Analysts said General Motors Corp., Fiat SpA and Toyota Motor Corp. also were potential suitors.



### Very briefly:

SPL

Zurich

 Royal Dutch/Shell Group, the world's biggest publicly traded oil company, is negotiating to invest an additional \$8.5 billion to expand a natural-gas project in Nigeria and develop new oil fields there during the next five years.

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Schering AG, the world's largest maker of contraceptive pills, said 1998 net income rose 7.2 percent, to 478 million Deutsche marks (\$275 million), in line with estimates, as higher profit in the U.S. and Europe outweighed lower Assan and Latin American income

 Deutsche Telekom AG, Europe's largest phone company. received permission from the German phone regulator to charge competitors 25.40 DM a month to use its local phone connections. The company had asked for 37,30 DM a month. The Czech Republic's jobless rate rose for the third month in

January, to 8.1 percent - the highest since the fall of communism in 1989 — as the country's recession prompted companies to cut jobs to reduce costs and improve efficiency. British industrial output fell 0.8 percent in December. sparking fresh fears that the economy may sink into recession this year despite aggressive interest-rate cuts by the central

• Thomson-CSF, Europe's biggest defense-electronics maker, said 1998 sales rose 5 percent, to 6.18 billion euros (\$6.92 billion), helped by growing export orders.

 Du Pont Co., the largest U.S. chemical company, won European Union approval to buy the paintmaker Herberts from Germany's Hoechst AG. The purchase will make DuPont the world's No. 1 maker of auto paints. • German industrial output was flat in December after a 2.1

percent fall in the previous month. Blumberg, Reuters

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IMF in No Rush to Help Russia on Debt could return to Moscow next week. munity can support and that would resentative, Martin Gilman, said it next mission would be or when the IMF managing director, Michel Camdessus, might visit Russia.

The IMF's latest mission to Moscow ended Saturday after two weeks of talks failed to result in an agreement on a program that would lead to new IMF credits.

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But the IMF's top Moscow rep- be convincing for the Russian population as well as the international was difficult to predict when the community," Mr. Gilman said. Russia's total foreign debt, excluding interest, is about \$145 bil-lion. This year's payments should total \$17.5 billion, but only \$9.5

funds to expand that part of its busi-

ness. Last week, it sold Frantour's

train-station restaurant unit to

Accor shares rose 8.3 percent to 204.8 euros (\$231.26) on the Paris

(Bridge News, Bloomberg)

Autogrill of Italy for \$55 million.

Bourse, climbing 15.7 euros.

"There are fairly large payments coming due in July to the IMF and others, so I would say they really "What we're looking for is a have to have an agreement by the comprehensive policy package that summer," said Peter Boone, head of that he believed a Fund mission the IMF and the international com- research for Brunswick Warburg.

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ter is a professor of Columbia University r of "The Unfinished Concise History of can People "He cos his comment to The

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Monday's 4 P.M. Close The 150 most traded stocks of the day, up to the closing on Wall Street.

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Very briefly:

Commerce Asset-Holding Bhd. agreed to buy state-owned

much as 1.58 billion ringgit (\$415.8 million) that will combine

the debt-laden Bumiputra, Malaysia's second-largest bank

with Commerce Asset-Holding and give the government a 30 percent stake in the new Burniputra Commerce Bank.

• LG Semicon Co. of South Korea said its employees had

returned to work after accepting an offer of six months' wages

in return for an agreement to let Hyundai Electronics In-

dustries Co. take over the company, ending a 16-day strike.

• New Zealand's central bank has abandoned its much-

criticized monetary index, based on the trade-weighted value

of the country's currency and the 90-day bank bill yield, and

plans to adopt the more conventional practice of setting a

yen (\$311.7 million) for this financial year and said it would

close its Estate Mycal real-estate and finance subsidiary and

take a charge of 60.59 billion yen for the year to Feb. 28,

remove the country, the world's largest rubber producer, from

the price-supporting international Natural Rubber Organi-

zation in one year, saying membership is not beneficial to Thai

selling securities to offset that amount.

rubber producers.

# Kuala Lumpur Shares Slide Ahead of New Tax

Compiled by Our Stuff From Dispatches

KUALA LUMPUR — Share prices plunged Monday as foreign investors pulled their money out before an exit tax on repatriated capital takes effect next week.

The 100-stock Kuala Lumpur Composite Index slumped 32.70 points, or 5.9 percent, to 526.10, its biggest one-day drop since Sept. 8.

On Thursday, Malaysia lifted its five-month-old ban on foreign portfolio investors taking money out of the country in a bid to restore international confidence and attract the funds it needs to rebuild its slumping economy. Malaysia's first recession in 13 years has pushed scores of companies to the brink of bankruptcy.

Under the new rules, fund man- attract foreign funds, some investors

agers will be able to take their pulled out because of concern that they get taxed after the 15th," said money out of Malaysia if they pay a some banks and companies were still Peter Tai, a dealer at Kuala Lumpur graduated exit tax of as much as 30 posting losses amid the recession.

"It's some funds probably rush-

The levy would apply to the principal amount of repatriated foreign next Monday.

within 12 months will not be taxed. Profits on all investments held for Malaysia. more than 12 months will be subject

to a 10 percent levy.

The rule replaces a 12-month holding period for principal amounts imposed last Sept. 1 as part of a set of capital controls.

While the move was intended to restore international confidence and sen to 6.25 ringgit.

ing to do what they had predetermined, sell and get out as their cliportfolio investments made before ents want," said Ian Lui, a manager at Indocam Singapore Ltd. Mr. Lui Profits on portfolio investments said that Indocam, which holds made before then that are repatriated about 5 percent of its investments in the country, was not selling stocks in

> Telekom, the biggest-capitalized Malaysian stock, fell 60 sen to 8.10 ringgit (\$2.13). Telekom accounts for 12.1 percent of the composite index. The power utility Tenaga Nasional Bhd., another favorite of foreign investors, also fell, losing 20

> > 'Foreigners are getting out before

City Securities. But others said the

fall was a buying opportunity.

Despite signs of stability in its struggling economy, Malaysia must hasten the pace of banking and corporate reforms if it wants to fully restore investor confidence, ana-

The imposition of restrictive capital controls last September has paid off, with all economic data now indicating that the recession is bottoming out.

But whether foreign investors return depends in a large part on the government's overall economic policy and efforts at banking and corporate reform, analysts say.

(Reuters, Bloomberg, AFP)

# IMF Weighs Further Aid To Jakarta:

JAKARTA - The International Monetary Fund is considering adding to its \$49 billion aid package for Indonesia to make up for a lack of private capital, Hubert Neiss, tile Fund's Asia-Pacific director, said Monday.

"Indonesia needs outside money — we cannot expect. during this election period, and inflow of private money," he inflow of private money," he said in Jakarta after meeting President B. J. Habibie.

Indonesia plans a general election June 7, and there is concern that it could trigger more riots in the world's fourth most populous country. That worry, along with Indonesia's "junk," or below investment grade, credit rating, has kept foreign investors away.

Mr. Neiss said a proposal for increasing aid would be put to the IMF executive board when it meets in March to consider a revised Indonesian letter of intent outlining economic targets and reforms.

He said that if the executive board approved an additional amount, part of it would be disbursed in mid-March. He declined to disclose the amount of the new aid but said it would be significant.

The money, he said, is needed to support the central bank's reserves before the election. . ?

He also said that during discussions with Indonesian officials to review the structural changes in the economy pledged by Jakarta in return for IMF aid, the officials agreed to work to keep inflation at about 10 per cent in the year to March 2000

"Again, a measure of social and political stability is an important ingredient," he added. (Bloomberg, AFX)

# China Freezes Aircraft Purchases as Growth Slows

Compiled by Our Stelf From Disposition

Out the country's ninth Five-Year Co., two from McDonnell Douglas of 1998 as they slashed ticket prices to raise market share.

freeze Monday on new aircraft pur-chases and a postponement of plane 2000. Still, the 43 planes scheduled chases and a postponement of plane deliveries scheduled for the next two years to counter overcanacity and slumping demand. China's air-Bank Burniputra Bhd. in a stock and cash deal valued at as traffic growth slowed to 6.3 percent

last year from 7.5 percent in 1997. "We had been overly optimistic about the industry's development," Li Yongqi, an official of the Civil Aviation Administration of China,

for delivery this year will arrive as planned, according to a report in the delivery." Mr. Wang said. China Daily. Wang Zhi, director of restructuring

for the aviation administration, said 43 planes from China's existing fleet would be retired from service this year, resulting in a zero net increase. over the difficulties." Of the 43 aircraft China is expected to said. In 1995 when officials mapped receive this year, 21 are from Boeing loss of \$361 million in the first half

'As to orders for the next two vears, commercial aircraft manufacturers have been asked to postpone

Jonathan Dong, a spokesman for Airbus Industrie in Beijing, said the company was currently in talks with Chinese airlines about delaying deliveries to help the airlines 'tide

Chinese airlines had a combined

Two of the country's biggest air-

lines, China Southern Airlines Co. and China Eastern Airlines Corp., both listed in Hong Kong, have warned in recent weeks that they will report losses for 1998.
China Southern's B shares, which

are traded in Hong Kong, fell 1 Hong Kong cent to close at 58 cents (7.49 U.S. cents), while those of China Eastern fell 1.5 cents to 39 cents. (Bloomberg, AFP)

# Taiwan Sees Further Cooling After 4.8% Growth in '98

Bloomberg News

TAIPEI — Taiwan's economy grew at an annualized rate of 3.71 Mycal Corp. of Japan forecast a group net loss of 35 billion percent in the fourth quarter and 4.83 percent in 1998 as slumping exports pared growth to the slowest rate since 1982, the government said Monday. • Thailand's government is seeking approval of legislation to

The government predicted that gross domestic product would grow an even slower 4.74 percent this

Taiwan's exports slid 9.4 percent the stock market mechanism," the client.

last year, reflecting reduced demand ministry said. The Taipei Stock from recession-wracked Asian na-Market Index has fallen 9.9 percent from recession-wracked Asian na-

Separately, the Finance Ministry said that in an effort to shore up the stock market, it would temporarily make it easier for brokerages to dispose of shares that clients purchased with borrowed money.

The measures aim to "increase investors' confidence and rights and

Under the new regulation. brokerages will no longer be forced to liquidate a client's position if the customer bought stocks with borrowed money and then failed to provide more as collateral after the stock dropped.

Instead, the brokerage will be alto maintain the normal operation of lowed to enter negotiations with the

The result may be that the brokerage will buy the shares rather than selling into the market and further depressing prices.

The regulation, which is to remain in effect for three months, applies to stocks for which trading has not exceeded 2 percent of their total outstanding shares during the past six trading days.

It also applies to stocks that quickly reach a daily 7 percent up or down limit.

For information please contact Katy Houri: Fax (33-1) 41 43 92 12 or e-ma

Bloumberg, AFP

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### INTERNATIONAL INVESTING

# Taiwan Software Firms Get Ready to Roll Out the IPOs Very briefly:

By Thomas Crampton Înternational Herald Tribune

TAIPEI - Long dominated by small manufacturing companies, Taiwan's stock market is set to enter a new era as regulators lift the barniers that prevent software companies from listing.

JAKARTA The lutera

signal Monetary Fund is on

tion and package for indones

to make up for a lack of prote

apital. Hubert Neiss, the Pund's Asia Pacific director

Indonesia needs once money we cannot exper during this election period

paid in Jakarta after meeting President B. J. Habibie.

election June 7, and there is

concern that it could rigge

most populous country. The

worry, along with Indonesia

prade, credit rating has kin

Mr. Neiss said a proposal in

rectasting aid would be but

the IMF executive board who

it meets in March to consider

revised Indonesian letter of a

tent outlining economic land

He said that if the executive

atnount, part of it would be de &

bersed in mid-March He de

clined to disclose the amount

the new aid but said it would

The money, he said, is needed

He also said that during &

cussions with Indonesian of

cials to review the structure

changes in the economy plainiby Jakarta in return for IMF at

the officials agreed to worky

keep inflation at about 10 per

cent in the year to March 1000

and political stability is an in

portant ingredient." he adde

"Again, a measure of seil-

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to support the central bank'su-

serves before the election.

board approved an addition

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foreign investors away.

Indonesia plans a general

inflow of private money.

J. Software developers hope that publicity from the first initial public offerings, expected within three months, will help attract venture capital into the industry by providing a clear exit strategy.

For investors, three companies now passing the final regulatory offices purdles offer a variety of different Japan. plays on technology, the Internet and Taiwan's economy.

 Ulead Systems Inc., one of Taiwan's few software developers with a majority of sales overseas, will be among the first to list. Specializing in Windows-based. consumer-oriented software for

touching up photographs, digital image manipulation for Internet sites and digital video editing, the company made its international debut with the Photostyler program in 1990.

The program, licensed to Aldns Corp. in the United States, grew to occupy a 20 percent market share and became the largest challenger to Adobe Photoshop in the Windowsbased digital imagery software market. The program was killed after Adobe's meager with Aldus, but not before Photostyler brought Ulead \$10 million in sales and \$6 million for the sale of the program to Adobe.

had About half of the company's sales, which grew 35 percent last year to \$18 million, came from retail and bundled sales of Photoimpact, the company's latest professional standard image editing pro-

Li. This growth came despite a scanner price war that has slashed equipment prices by 60 percent over the past year and reduced the manu-facturer's budgets for bundled soft-

Photo Express, a consumer-ouented photo touch-up program, ac- vanced Micro rushes to offer a com- that's where all the growth is." counts for 20 percent of sales, and patible product but runs into man-

:Advertisement

MediaStudio Pro, a digital videocent. While company sales are geographically diverse, the work force developing Chinese-language operis largely based in Taiwan.

Bundled software sales in Europe and Japan make up about 55 percent of sales revenue, off-the-shelf sales in the United States account for 40 percent, and the remaining 5 percent is in Taiwan.

Eighty percent of the company's where software development is done. The remaining workers are spread among sales and research nals. offices in California, Germany and Sir

year-old company that started by ating systems but now focuses on software for small consumer

Eighty percent of the company's 800 million Taiwan dollars (\$24.8 million) in sales last year came from Intermessenger, a handheld device introduced a year ago that 230 employees work in Taiwan, allows Taiwan's stock punters to receive real-time market data and news headlines via pager sig-

• Also set to list on the market is costs an initial 5,900 dollars plus a editing program, represents 15 per- Eten Information Systems Co., a 12- monthly fee of 800 dollars. The from consumer-oriented programs product is run in partnership with sold into the highly competitive Chunghwa Telecom Co.

The company, which has 240 cmployees, also sells Dr. Stock, Tai- translation software. wan's first real-time Internet stock

divided most of its \$10 million in sales last year among specialized software for Taiwan banks, a document-management product developed for the government under contract and consulting work to in-

About 10 percent of its sales came markets for Chinese character recognition as well as Internet site-

The president of Ares, Harry Yu, information program for Windows. said sales could grow nearly one- Another software company pre-third this year because of increased paring to list, Ares International Co., installation work for Oracle software and more sales of banking soft-

> Mr. Yn, whose company now employs 200, said the money raised from the stock sales would be invested in research and development

losing \$3.875 on Thursday, Mi-

cron's price had nearly quadrupled

said. "The fundamental story is still

Chip distributors his company

"Even if it's 30 percent, that's not

Mark Edelstone, an analyst with

Morgan Stanley, reiterated the neu-

tral rating he has long given Advanced Micro and cut his 1999 earn-

ings-per-share estimate to 10 cents

estimate for AMD was 85 cents," he

said. Mr. Edelstone forecasts a loss

for Advanced Micro in the first half

significantly more high-speed mi-croprocessors," he said, "the com-

pany's product mix will be vulner-

able to Intel's aggressive low-end

"In comparison, the consensus

"Until AMD is able to produce

intact for both Micron and Intel."

has surveyed, Mr. Joseph said, ex-

pect price cuts to average around 15

out of line," he said. "This is not a price war where everybody bleeds

very volatile stock."

from 50 cents.

pricing strategy.

• The Chicago Mercantile Exchange, Singapore International Monetary Exchange and Paris Bourse said they would create a common electronic trading system for derivatives to increase volume and cut costs. The Glober Alliance agreement will create a system for trading across Europe, Asia and the United States by the third quarter of this year, the partners said. It is to unite Simex, the CME and MATIF/MONEP, the French derivatives exchanges, and to compete with the London International Financial Futures and Options Exchange and Eurex, the German-Swiss futures exchange group.

· U.S. fund managers have raised their forecasts for the country's economic growth this year, with an average forecast of 2.8 percent growth in gross domestic product, according to the Merrill Lynch-Gallup survey for February, compared with a forecast of 2.2 percent a month ago. The managers in the poll say they expect the U.S. economy to be virtually immune to shocks from Brazil and elsewhere. A total of 30 percent of managers now expect inflation to rise this year, compared with 14 percent a month ago.

 Deutsche Bank Securities' chief economist. Edward Yardeni, and other market-watchers on a panel at the World Economic Forum in Davos, Switzerland, said that U.S. stocks — particularly computer-related stocks — were overvalued. "I think we're creating the worse speculative bubble in history," Mr. Yardeni said.

• Yahoo! Iuc., the No. 1 Internet search directory, said it was expanding its auction service to offer antiques and collectibles in a partnership with Butterfield & Butterfield, an auction house based in San Francisco. On-line auctions are expected to sell \$3.2 billion of merchandise by 2002.

in four months, he said, "so it's a Moody's Investors Service Inc. and Standard & Poor's "But we're not getting any in-dication demand is softening," he Corp. both said they expected an upgrade in their ratings of mutual funds in Japan to accompany the deregulation of the industry. Japanese analysts said information on individual funds had been fairly limited until the rules requiring more

disclosure were introduced in December. • The worst may be over for Canadian forestry stocks, with U.S. housing starts stronger than expected and shipments to Japan rising. Since August 1997, the forestry index of the Toronto Stock Exchange has fallen 36 percent amid oversupplies of many products.

### INDOSUEZ HIGH YIELD **BOND FUND**

Société d'Investimement à Capital Variable Registered Office: 39, Allée Scheffer, L-2520 Luxembourg

NOTICE TO THE SHAREHOLDERS

This is to inform the Shareholders of the INDOSUEZ HIGH YIELD BOND FUND Sicav that the Board of Directors' Meeting held on January 29, 1999 decided to pay a dividend of USD 3.37 per share to the holders of Distribution Shares.

The shares will go ex-dividend on February 16, 1999 and the payment of the dividend will be carried out on February 22, 1999.

### Similar in size to a personal di- stall the logistics programs of Or- and acquisitions of other software gital assistant, the Intermessenger acle Corp. in Taiwan. Analysts Find Tech Shares' Swoon Overdone

By Lawrence M. Fisher New York Times Service

NEW YORK - When Advanced Micro Devices Inc. said last week that pricing pressures on microprocessors might leave it with a loss for the current quarter, it helped set off a two-day rout among many technol-

ogy shares. That was perhaps an understandable response for a group of stocks that has been hitting new highs for weeks; less clear was whether it was the correct response.

For many technology analysts, the announcement was deja vu all over again. Advanced Micro said price cuts by Intel Corp. would prevent it from realizing the benefits of increased production of its fastest

Last month, Advanced Micro announced fourth-quarter earnings that fell short of analysts' estimates and the chips, which command higher lost to Advanced Micro. prices and have higher profit margins than many of its other products.

fore. Intel introduces a new gen-

low. When Advanced Micro catches up and is ready to ship greater quan- pile up, Mr. Peck said. tities, Intel cuts prices and gets ready

to release the next generation.

Advanced Micro should be able to do something about production, but it can do little about pricing. Advanced Micro's shares fell \$2,0625 on Friday to close at \$16.8125 on the New York Stock

previous day.
Intel dropped \$2.5625 Friday to \$127.5625 on the Nasdaq stock market; it plunged \$8.5625 the previous day after Merrill Lynch & Co. cut its estimate for the company's 1999

Exchange, after having fallen \$2 the

Drew Peck, an analyst with SG Cowen & Co., said the habitual AMD-Intel scenario had been played out in an exaggerated form this time because Intel had realized the significance of the low-end marcited manufacturing problems that ket and was cutting prices sharply prevented it from shipping more of there to regain market share it had there to regain market share it had

"Intel, to my recollection, has never been this aggressive about the This scenario has played out be- low end of the market," he said. "But now no one, including Intel, eration of microprocessor, Ad- can ignore the low end, because

ufacturing glitches that keep volume margins than cede sales to Ad- \$5.375 Friday to close at \$70.25 on vanced Micro and watch inventories the New York Stock Exchange after

But to extrapolate a softening of demand for personal computers and related components from the Intel-Advanced Micro price wars would be wrong, he said: "On a unit basis, all things being equal, lower prices should lead to higher sales."

He said the problem for PC-related chip companies was that although sales might increase, they wouldn't go high enough fast enough to offset declining prices. Mr. Peck is neutral on most chip stocks but recommends such specialized companies as Analog Devices, Texas Instruments Inc. and Vitesse Semiconductor Corp.

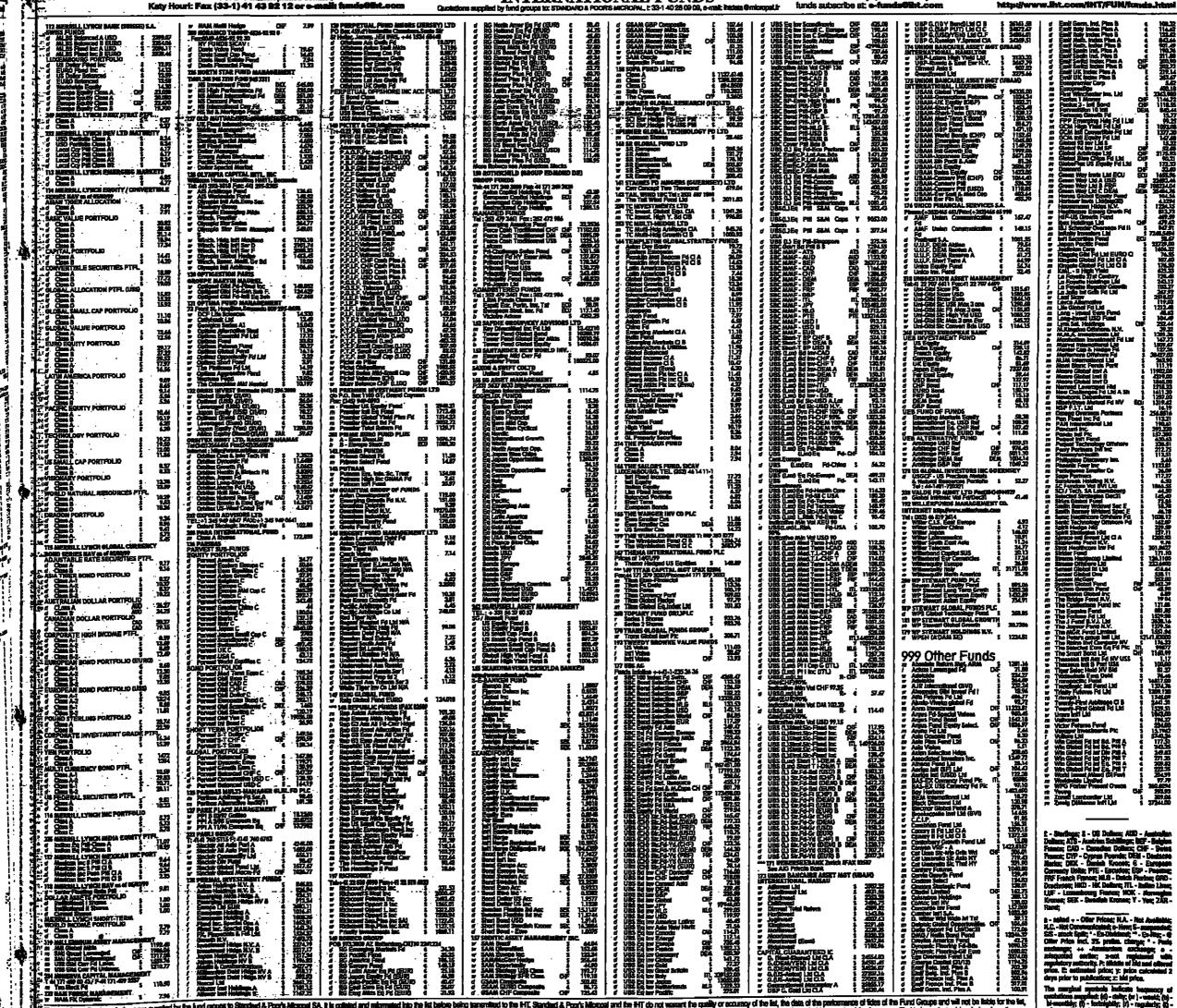
Jonathan Joseph, an analyst with Nationsbanc Montgomery Securities, said that while competing with a market leader such as Intel would never be easy, Advanced Micro's inconsistent execution was more of a hurdle for the company.

"I think AMD's No. I problem is AMD, not Intel," he said. "AMD of the year. just can't get their yields up.' Mr. Joseph said not to assume that

other chipmakers would suffer, even though the market brought down many. He noted particularly Micron Intel would rather reduce profit Technology Inc., which dropped

INTERNATIONAL FUNDS

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# Herald Tribune PORTS

### World Roundup

### Zimbabwe Dropped **As Soccer Cup Host**

**SOCCER** Africa's top soccer body on Monday withdrew Zimbabwe as host of the 2000 African Cup of Nations, saying the country was unprepared to stage the event.

The African Football Confederation will choose a new host country on March 10 after accepting new bids, the body's secretary-general, Mustapha Fahmy, said after a confederation meeting in Abidjan.

He declined to speculate on who the last-minute replacement might be, but said it was "unlikely" that Zimbabwe would be considered again. Zimbabwe had been selected as the host nation in 1996.

Fahmy said that Zimbabwe's stadiums and television broadcasting facilities were not up to par and that the government had failed to provide enough financing for the Cup as promised.

• German soccer authorities said Monday they had been taken by surprise by a rule on World Cup stadium capacity that eliminates several of its proposed venues for

FIFA, the governing body of world soccer, has raised the minimum capacity of World Cup grounds to 40,000. Germany, had followed the 30,000 minimum required in the World Cup in France (AP, AFP)

### Silver Lining for Stewart

GOLF Payne Stewart finally got another victory, but only after the last round was washed out Sunday in the National Pro-Am in Pebble Beach, California.

For the third time in four years, rain kept the tournament from going the distance. The final round was canceled because of standing water on the Pebble Beach Golf Links and no hope for better weather the next two days.

Stewart, in his first victory since the 1995 Houston Open, had a 10-under 206 total in rounds at Pebble Beach, Poppy Hills and Spyglass Hill. Frank Lickliter was second, one stroke back.

### **Buyer of McGwire's 70th**

BASEBALL Todd McFarlane, creator of the "Spawn" comic book and movie character, revealed himself Monday as the man who had anonymously paid more than \$3 million at auction last month for the baseball that Mark McGwire hit for his record 70th home run. 'I blew my life savings on this,"

McFarlane, 37, a self-described 'baseball psycho.'' said at a new*i* conference in New York (Reuters)

### The Color of Money

RUGBY UNION Roger Pickering, chief executive of the Five Nations Committee, has written to the tournament sponsors Lloyds TSB complaining about the logo in Dublin that caked Ireland and France players in dye. The Irish were most affected by the paint as on-pitch logos were used for the first time in the tournament. The dve was blue and red, so Ireland's green shirts were soon multicolored. On France's blue shirts only red stains were visible. (Reuters)

# **Elway Soars** In Pro Bowl, **Helping AFC** Win, 23-10

The Associated Press HONOLULU - John Elway did what he has done so many times before, moving his team briskly down the field

and into the end zone. And then he was done for the day.

If the Pro Bowl was the Denver quarterback's final game, he went out with a brief but shining performance. Welcomed with a roar by the Aloha

Stadium crowd, Elway played only the first series Sunday but threw a touchdown pass to start the American Football Conference toward a 23-10 victory over the National Football Conference.

"I had fun. We had a good drive and got the job done, and that's what it's all about," Elway said. "This is the time of the year for the National Football League. It's great for the league and for the players.

Elway was happy for his AFC teammates Ty Law and Keyshawn Johnson, the game's co-MVPs.

"They are very deserving," Elway said after the AFC's third straight victory in the All-Star game. "I'm glad they got it. Those young guys, they're fun to watch.

Elway, 38, was fun to watch, too. He said going in that he planned to play only a series or two, but that he wanted to do something good while he

Completing four of five, including a 33-yarder to New England tight end Ben Coates, Elway passed for 55 yards in the AFC's opening 61-yard drive. He sidestepped a pair of pass rushers

and lobbed a three-yard TD pass to Sam Gash to put the AFC ahead to stay. Gash, who may have caught the final touchdown pass of Elway's career, was awed. "It was definitely memorable. A

legend threw the ball and I was able to catch it," the Buffalo fullback said. The MVP of the Broncos' 34-19 Super Bowl victory over Atlanta a week earlier, Elway watched the rest of the game from the sidelines. He plans to announce within the next couple of months whether he'll return to the Broncos for another season - and a shot at

Broncos players accounted for 16 of the AFC's Pro Bowl points - Denver's Jason Elam was perfect on field goals of 23, 46 and 26 yards.

three consecutive NFL titles.

New England's Law returned an interception 67 yards for the other AFC

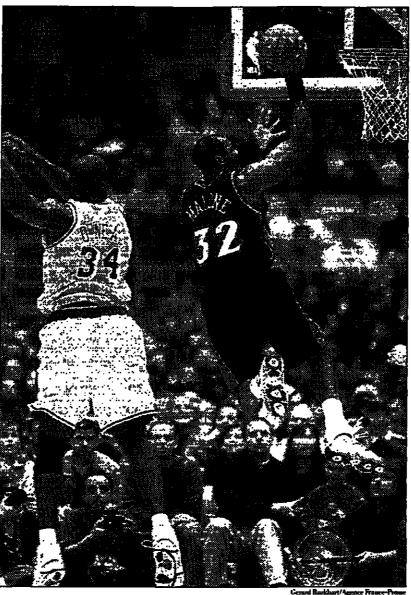
Law also made five tackles and broke up three passes, and the Jets' Johnson had seven receptions for 87 yards. sota rookie Randy Moss was

the leading receiver with 108 yards on seven catches. Moss is already being compared to NFL great Jerry Rice of San Francisco, who had five catches for 60 yards. While Elway was virtually flawless

during his short appearance, the other All-Star quarterbacks combined to throw six interceptions — including three by the Jets' Vinny Testaverde in

Another future addition to the NFL Hall of Fame who has announced he's retiring, the defensive end Reggie White of Green Bay, enjoyed what may or may not be his last Pro Bowl. "This was a great week, one of the

16 points for the Nets. best I've had since I've been in the Pro Suns 115, Nuggets 108 Tom Gugliotta had 29 points and 13 rebounds in his



Karl Malone of the Jazz outjumping the Lakers' Shaquille O'Neal.

NEW YORK - It was about as bad a

day as Latrell Sprewell has had, at least

He scored just five points and threw

up a brick from three-point range with 10

seconds left as the New York Knicks lost

their home opener Sunday, 83-79, to the

Sprewell missed his first seven shots,

finished 2-for-12 from the field and

NBA ROUNDUP

committed four turnovers while strug-

Jamal Mashburn led Miami with 23

oints. Alonzo Mourning added 16 and

Terry Porter 13. Larry Johnson had 13

points and 15 rebounds, helping the

i Jerome Wil

Knicks to a 61-41 edge on the boards.

liams scored 11 of his 13 points in the

fourth quarter as Detroit rallied to beat

Grant Hill scored 26 points and Jerry

Stackhouse had 20 for the Pistons, who

have won their first two games. Reggie Miller scored 26 for the Pacers.

scored 18 of his 24 points in the second

half as New Jersey gained a split in the home half of a back-to-back series

NBA team in more than a decade to play

three straight nights, shot only 29.5 per-cent from the field. Scott Burrell added

Nots 79, Hawks 69 Keith Van Horn

The Hawks, who became the first

visiting Indiana.

against Atlanta.

gling to fit into New York's offense.

# Plain and Persistent Does It for the Jazz

Veterans Show Lakers How Basics Work

By Joe Drape New York Times Service

INGLEWOOD, California - The Los Angeles Lakers remain prentier, with a springy Kobe Bryant drop-stepping for reverse lay-ups and Shaquille O'Neal bulling through the lane like a mountain on wheels. But the Utah Jazz once more showed that a plain team that plays tenacious defense with such highlight unfriendly tactics as the pick-and-roll, still has the best claim on the National Basketball Association's Western Conference title as they won the rematch of last season's conference final.

For three quarters Sunday, the Jazz let the Lakers have their way. Bryant had popped for 12 mostly spectacular points from all over the floor and O'Neal had rammed in 30 as he knocked Greg Ostertag, Todd Fuller or whichever Jazz

player got in his way.

The Jazz also were showing the age and the miles of a 13-year-veteran, Karl Malone, and a 14-year veteran, John Stockton, who had been forced back to work unprepared in this shortened sea-

Malone, 35, took a wicked belly flop trying to handle one pass and staggered down the floor trying to chase down another on a fast break.

The 36-year-old Stockton was ten-tative running the usually precise Utah offense, and the Lakers had ridden eight Jazz turnovers to a lead as big as 13

But when the horn sounded for the

final period, the duo showed emphat-

Sprewell Falters as Knicks Lose to Heat home debut for Phoenix, which over-came an 18-point fourth quarter by Ant-debut of Vancouver guard Mike Bibby.

> Gugliotta sank a 20-footer with 50 seconds left, then made two free throws points and nine assists. with 26 seconds to go. McDyess finished Bulls 89, Clippers 84 Toni Kukoc had 22 points, nine rebounds and 11 assists as the revamped Chicago Bulls blew Sonics 91, Blazers 88 In Scattle, Gary Payton scored 32 points and Dale Ellis hit two free throws with 2.4 seconds left

Vlade Divac also just missed a tripledouble for the Kings, with 16 rebounds, 10 assists and eight points. Bibby had 11

most of a 20-point lead in Los Angeles. The win was the first for Chicago as the SuperSonics beat the Portland coach Tim Floyd. Lamond Murray Trail Blazers.

Damon Stoudamire led the Blazers Mayoricks 102, Warriors 99 Cedric Ce ballos scored seven of his 26 points in

Kings 109, Grizzlies 87 In Sacramento, the second overtime, including a go-Chris Webber had 25 points, 15 re-ahead 3-pointer as Dallas won in Oak-bounds, nine blocked shots and eight land.

ically that veteran also means experienced, and plain may not be pretty but it is effective.

The two scored 26 of the Jazz's points to continue Utah's dominance over the Lakers. The Jazz did it the same way it swept

the Lakers in the playoffs last season, the same way that has kept the Jazz knocking at the door of the NBA title. Malone placed his ample body in front of Stock-ton's defender and Stockton passed to

the rolling Malone.

'We executed fairly well,' said Jessy
Sloan, the Utah Coach. 'We ran the pick
and roll and got fairly decent shots. John is the best in the business at doing that."

Then, further illustrating his team's lack, or outright avoidance, of flair, Sloan explained the Jazz's philosophy on the fast break.

"We want to get lay-ups when we can," he said. "When we run the floor-we want the ball to be shot as a lay-up." Malone and Stockton began that clieble ic with 7 minutes 39 seconds left in the game when the Jazz were down by Ja-

First Stockton went the length of the court for a basic, banked lay-up. Then he found Malone underneath, and again the forward used the glass.

For the rest of the period, no other Utah player would score as the pair picked and rolled, hitting jumpers and lay-ups as Stockton finished with 36 points and Malone 28.

"They just played smarter than we did," said O'Neal, who finished with 37 points and 14 rebounds but was just two for six in the final period.

They were more efficient with the ball than we were. They were better than

Bryant, who finished with 16 points and 12 rebounds, seemed befuddled by Utah's approach to the game, of basketball.

"They play us differently than any other team in the league," be said. "They won't double us immediately. They dig in and play old-style defease with their tough guys like Stockton and Malone. They just hang around and hang

After the game, Stockton sat as his locker with bags of ice on his knees. Nearby, Malone had both of his feet planted in a cooler full of ice.

"We've been hearing about how we're too old and too slow for years now," Malone said with a smile. "But you still got to suit them up and play."

# Shutout Rolls Avalanche's Winning Streak to 12

with 19 points and nine assists.

The Colorado Avalanche went winless in their first six games this season. Now they seem unbeatable.

came an 18-point fourth quarter by Antonio McDyess, who left the Suns to sign

with Denver.

with 28 points.

Trail Blazers.

Patrick Roy made 27 saves for his 46th career shutout as the Avalanche

NHL ROUNDUP

extended their franchise-best winning streak to 12 games with a 3-0 victory over the host Dallas Stars on Sunday. Roy won his 11th consecutive de-

cision and registered his fifth shutout of the season as he blanked the team with the most points in the Western

personal winning streak and has allowed only 18 goals in that stretch.

Dallas goalie Ed Belfour faced only 12 shots but gave up three goals.

Shots but gave up three goals.

Long Island. Penalties to Rich Pilot.

Long Island. Penalties to Rich Pilot.

shots but gave up three goals.

Bruins 3, Rangers 2 In Boston, Joe
Thornton scored the game-winner with 3:27 remaining as the Bruins snapped an eight-game winless streak.

10th goal of the season.

Capitals 3, Sabres 1 Olaf Kolzig

Penguins 2, Red Wings 1 In Pittsburgh, Tom Barrasso stopped 35 shots

Capitals 3, Sabres 1 Olaf Kolzig

stopped 19 shots as the Capitals won
their fourth straight, handing Buffalo its

Roy has three shutouts during his Barrasso, who shut out Florida on Fri-Islanders 3, Canucks 3 Markus F

and Dean Malkoc, New York defensemen, gave Vancouver a 57-second two-man advantage, and Naslund cap Thornton's backhander beat Mike italized when he swept in the rebound Richter, the New York goalie, for his of his own shot.

from the Red Wings as the Penguins fourth loss in a row and ending Domwon their sixth straight game. It was inik Hasek's shutout string of mode the second consecutive strong start for than 121 minutes in Washington.

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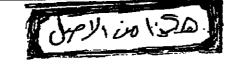
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**SPORTS** 

# معدا من الإصل

# Persistent: r the Jazz How Basics Work

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Bryant, who timeshed with he soints and 12 rebounds sends of backetball

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Mashand's power plat goal nights remaining gave the Canucks Inc. lateral Penalties to Rich Ple and Down Malkey New Yorkides men. gave Vancouver 3 Stone the man advantage, and Ashadd of the own shirt

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MINTERNAL ME

TUESDAY, FEBRUARY 9.18

# After Record, Cricket-Mad **India Hails** A New Hero

NEW DELHI - At shops and bus stations Monday, on radio and television and in newspapers, the topic was the same the stunning 10-wicket hand by the spin bowler And Kumble that proelled India to victory in the second of No cricket tests against Pakistan.

The 212-run victory helped India level the two-test series, the first played against Pakistan in India in 12 years. Pakistan won the first test in Madras earlier this month.

2- In this cricket-mad region, political Hivalries have kept the Indian and Pakistam teams apart.
"I suppose for good India-Pakistan relations, the one all draw in the series is

good result," Michael Holding, a former Jamaica and West Indies fast Bowler, wrote in The Indian Express

newspaper. . team Sunday, claiming all the wickets, a view matched by only one other man in the 122-year history of test cricket. Jim Eaker of England did it in a 1956 match against Australia in Manchester.

In India on Monday, television stations Applayed the entire match — which had listed four days — and others showed -Kumble's bowling again and again. Children in New Delhi rose early to

bilay cricket before going to school. "Kumble is my hero!" said Chanchal Misra, a 12-year-old boy trying to bowl like his idol on the street.

5. Kumble made his test debut in Manchester eight years ago on the ground where Laker took 10 wickets in an innings, and 19 wickets in the match, on a rain-soaked pitch. On Sunday, Kumble bowled on a pitch slightly softened by rain.



Switzerland's Bruno Kernen racing to the combined lead on Monday.

# Kernen Holds Slim Lead **After Combined Downhill**

·BEAVER CREEK, Colorado — Switzerland's Bruno Kernen took a slim lead over a pair of Norwegians on Mon-day in the downhill portion of the men's combined event in the World Alpine Ski Championships.

Two slalom runs, scheduled for Tuescombined champion.

world championships in 1997 in Sestrieres, Italy, had a smooth run that was timed in 1 minute, 13.44 seconds.

are the favorites here. Kjus was first and Asmodt second in a combined in Wengen, Switzerland, on Jan. 17. A week later. Asmodt was first and Kius second in a combined in Kitzbuehel, Austria. Kjus, who tied Hermann Maier of

Austria for the gold medal in the super-G on Tuesday and finished second to Maier day, will conclude the event, with the in the downhill on Saturday, was the times for all three runs determining the early leader in Monday's combined ombined champion. downhill. Racing sixth, Kjus bettered the time of Wezner Franz of Austria, silver medalist in combined at the last finishing in 1:13.58.

Two racers later, Aamodt, the defending world champion in combined, finished .06 seconds quicker than Kjus at He was a mere .08 seconds ahead of 1:13.52. Kernen, 26, was next, and he Kjetil Andre Aamodt and .14 seconds avoided the problems in a couple of ahead of Lasse Kjus, the Norwegians corners that hurt him in the downhill on who have made the combined event their this same Birds of Prey course, when he personal playground this season and who placed seventh.

# Lippi Quits as Juventus Coach

### Ex-Parma Chief Ancelotti Takes Over at Italy's Struggling Giant

Compiled by Our Staff Prior Disputches

TURIN — Carlo Ancelotti was appointed coach of the Italian champion Juvenius on Monday following the resignation of Marcello Lippi.

After Lippi made it clear before Christmas that he would not stay for another season, Ancelotti had agreed to take over the club in July. But Lippi resigned on Sunday night after Juventus lost, 4-2, in Turin to Parma. On Monday, Ancelotti agreed to bring forward his

"If the problem with this team is me, then here's my resignation," Lippi said Sunday night. "Let's see this team without the Lippi problem. I've tried to do everything possible to wake this team up, but I've failed."

Vittorio Chiasuno, the Juventus president, said that Lippi, who had been coach since 1994, had "handed in his resignation in irreversible fashion." He added that the club had "accepted it with great sadness.'

Lippi's five-year contract with the club expires in June, but the coach had already announced that he would not extend the deal. He has been linked to the coaching job at Inter Milan for next

Ancelotti, a 39-year-old former play-er, started his coaching career with Reggiana. He then coached Parma for three years, leading the team to its best-ever second place in the Italian league in 1997. He has been out of a job since being dismissed by Parma at the end of

Under Lippi, Juventus returned to prominence after a rare down period. Lippi guided Juventus to three Serie A titles in the past four years, plus the 1996 European Champions Cup.

If success is one hallmark of Lippi's

vears with the Turin club, another is constant roster renewal — selling off stars and replacing them with new ones. Roberto Baggio, Fabrizio Ravanelli, Christian Vieri and Gianluca Vialli have been among the castoffs.

with the team this year when Alessandro Del Piero, the star striker, was lost with a knee injury. The club has not recovered, winning just one of its last eight games and dropping to ninth place in the 18team league. It has been outscored 23-22 in Serie A, and has been eliminated from the Italian Cup competition.

The last time Juventus sat so low in the league table at this stage of the season was in 1962, when it was ninth at the

### ITALIAN SOCCER

halfway stage and finished 12th, its worst league finish ever.

Lippi suggested that his team's poor showing was linked to his announcement in December that he would leave in the summer.

 Fiorentina, the Italian League leader, lost both its strikers Sunday. Gabriel Batistuta, the top scorer in the

Italian League, twisted his left knee as Fiorentina drew, 0-0, with AC Milan. He will be out for up to six weeks.

On Sunday evening, Edmundo, a Brazilian nicknamed "The Animal" because of his wild play, flew to Rio for the



and failed to "wake up" Juventus. relegation zone.

That lack-of-depth habit caught up city's carnival celebrations, saying he would be happy never to return.

The Brazilian, who is not scheduled to return to Florence until the middle of next week, said he had no regrets about leaving the club and its coach, Giovanni Trapattoni, in the lurch.

"There's nothing strange about it; it was all arranged," he said. "Trapatton has a lot of ideas and a thousand resources. He'll have no problem finding another striker.

'If I feel like it, I'll come back - in 10 days' time," he added. "But if the club were to let me go, I'd certainly

never come back." Edmundo walked out on Fiorentina last season but was persuaded to return. In the summer, Vittorio Cecchi Gori, the club president, talked Edmundo into staying for another year, but there has been growing friction between him and

his teammates. He said he had talked with Cecchi Gorin "nearly every day and asked him to let me go."

'But he won't," he added. "And so here we are.

Edmundo seemed to have no regrets about leaving even after Batistuta's in-

"Nobody asked me to stay, but even if they had, I would have left anyway," he told journalists at an airport near Milan. "With league titles, some you win and some you lose. Anyway, there's a long way to go yet. Nothing's been decided." · Ilario Castagner resigned as coach of

the Serie A club Perugia on Monday, saying he was fed up with the interference of the club president, Luciano Gaucci. Castagner accused Gaucei of creating

"tensions and negative repercussions inside the Perugia camp.

Castagner guided Perugia to promotion from Serie B last season. The club made a solid start to the current campaign, but has slipped since the start of the year. It lost, 3-0, to Lazio on Sunday Marcello Lippi said he had tried and is 13th, three points clear of the

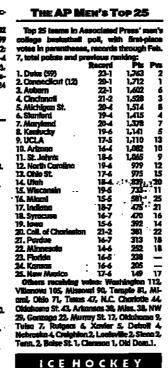
### SCOREBOARD

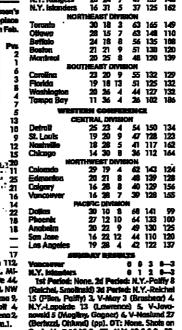


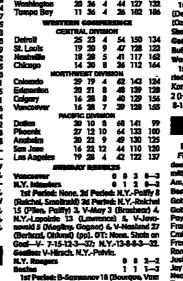
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No. 9 Duthe (28-4) ded, Georgia Tech 74-73.
No. 11 McC. (22-5) leaf to N.C. 55. 79-71.
No. 14 Vo. Tech (21-1) ded. La Salle 62-35.
No. 15 leaw St. (16-4) leaf to Nebrosko 68-67.
No. 19 Clemmon (17-5) ded. Fl. State 71-66.
No. 19 Peam State (18-6) ded. NW 92-63.

No. 19 Autoria (18-0) del. Antonicos 66-46. No. 21 Alabama (18-0) del. S. Carolina 87-73. No. 22 Komsas (18-6) del. Missouri 48-37. No. 23 UC Scale Berbers (17-3) def. University of the Pocific 84-76.







CALVIN AND HOBBES

THE SOLOOL BUS MILL BE HERE ANY MINUTE! GO! SCOOT!

WIZARD of ID



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 Tiger Woods, U.S., 11.39 points overage
 Dovid Duvot, U.S., 11.25
 Mark O'Meara, U.S., 9.70 3. Mark O'Meara, U.S., 9.70
4. Davis Love 3d., U.S., 9.68
5. Emile Els. South Africa. 8.85
6. Loe Westwood, Britain, 8.70
7. Colin Montgomerie, Britain, 8.70
7. Colin Montgomerie, Britain, 9.75
9. Vijay Singh, Fill, 8.49
10. Justin Leonard, U.S., 7.51
11. Jim Fanck, U.S., 7.37 7. vapy Singli, r.g., 0.49 10. Justin Leonard, U.S., 7.51 11. Jim Feryk, U.S., 7.27 12. Phil Mickelson, U.S., 7.24 13. Fred Couples, U.S., 6.88

### SKIING

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SOCCER

STANDINGS: Barcelona 40 points; Vigo 37; Real Madrid 37; Valencia 37, Mallorca 35; Coruma 34; Bilboo 33; Atletico Modrid 32; Oviedo 31; Sociedad 30; Betis 30; Zaragaza

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HATCHES A BOLD PLAN!

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28 Bologna 28; Juventus 27; Bart 25; Coglian 24; Venezio 25; Perugia 25; Placertos 19; Vicersa
19; Sampdoria 17; Salembana 16; "Empoli deducided two points for attensated match filters."

### TENNIS

ATP RANKING 1. Per Sumption, U.S.S. Aper Debits
2. Alex Correlja. Spoin, 3,530
3. Yesgeny Katelnikov, Russia, 3,350
4. Partick Raffer, Australia. 3,264
5. Carlos Moya. Spoin, 3,178
6. Marcela Rios, Chile, 2,969

## TRANSITIONS

THERE'S THE BUS... BUT WAY DON'T I SEE CALVING?









MRS. WOONDLICK







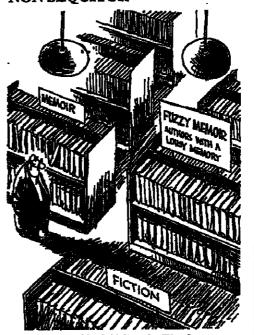




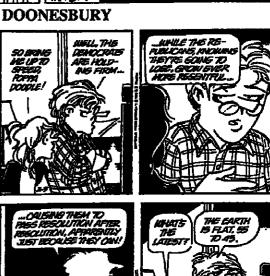














### ART BUCHWALD

## Going Downhill

write about something be-sides President Bill Clinton official event for the World and Monica Lewinsky?"

I reply, "I could, but I have to feed my family.'

question was posed I said, What else

could I write about? 'What about skiing? People much more interested in ski-ing than what is going on in Washington. Buchwald going on in Washington."

So I went to Vail, Colorado, for the World Skiing Championships and found out some interesting facts.

Skiing is not an impeachable offense unless you lie about how fast you went down the hill.

It is not a crime to crosscountry ski with another person unless you offer her a job at the end of the run.

NEW YORK — The most recent refrain from the reader is: "Why can't you does between bedtime and breakfast is not considered an Ski Championships.

It is all right to fall when you are downhill racing as The other day when the long as you don't lie about it. The ski fans will accept a roll in the snow, but they want the skier to admit it and promise never to do it again.

Some influential skiers will try to get members of their staff to take the fall for

If you meet a lovely lady on the ski lift and she is wearing a beautiful outfit, with Bogner goggles and Raiph Lauren ski boots, and she is mutually attracted to you, do not, under any conditions, buy her gifts from the souvenir shop at the bottom of the hill.

That is my skiing article. I hope it takes people's minds off the Clinton stories. Obviously, there are other things than sex to write about. You just have to work harder to

### Helping Jackson Pollock Quit

New York Times Service

NEW YORK — The U.S. government has banned cigarette smoking on airplanes and in office buildings. Now comes the next stop on the smoke-free frontier: postage stamps.

The Postal Service will unveil a stamp on Feb. 18 cel-

ebrating Jackson Pollock's contribution to Abstract Expressionism. The stamp, only the second to commemorate an American artist, is based on a 1949 Life magazine photograph by Martha Holmes showing the denim-clad artist, a chain smoker, in his studio pouring paint onto canvas, a cigarette hanging precariously from his mouth. But in an artist's rendering of the photo on the stamp, the cigarette has vanished.

"We're not honoring a smoker who happened to be an artist; we're honoring a very good artist who happened to be a smoker." said Don Smeraldi, a spokesman for the Postal Service. "Smoking is not the issue."

Experienced philatelists know that this is not the first time a cigarette has been excised for a postage stamp. A 1994 stamp commemorating the blues guitarist Robert Johnson shows him lacking his signature cigarette, which appeared in the original photograph.

# A Folk Star in China Blends Song and Protest

By Neil Strauss New York Times Service

KASHGAR, China — Kashgar is a town tangled up in two time zones.

Nestled in the northwest of China, less than 200 miles (320 kilometers) from the borders of Afghanistan. Tajikistan, Pakistan and Kyrgyz-stan, the legendary Silk Roasd oasis is run by the Han Chinese, who follow the clock of their capital, two

population, live according to the local clock, two hours earlier than Beijing's. This disparity makes Kashgar a confusing town to nav-igate — and it made the task of tracking down Abdurahim Heet, one of the most important contemporary Uighur composers and musicians, extremely difficult.

Like Kashgar, Heet leads a double life. On one hand, he is famous in the region for his performances of traditional Uighur poetry and music. These are sung in a deep, resonant, nasal voice and accompanied by the dutar, a two-stringed lute. The music is available as cassettes manufactured and distributed by the Chinese govern-

On the other hand, there are the privately manufactured cassettes. These contain Heet's original com-positions, pieces like "Stubborn Guest," an old man's plea to a lodger who has overstayed his welcome — and a thinly disguised analogy for China's presence in the surrounding Xinjiang region, which was made a province of China in 1884.

deals with love, morality and criknown as the "Rooster of Xinjiang" because of his voice — is the first Uighur musician to write about life under Chinese rule. As a result, he has to pay extra money to "But these days folk music has the the private manufacturers of his most important place in Uighur socassettes to compensate them for ciety. I think it's because during the neatly pressed white button-down

the risk they are taking. He dis-tributes these tapes for free.

A master of folk tradition with a fire for protest and poetry, he has become a local Bob Dylan, spurring many musicians to follow in his footsteps. Songs like "Stub-born Guest" and "Silk," a paean to Uighur culture, have become an-

The search for Heet began in time zones away in Beijing.

Kashgar's Sunday market, where
Meanwhile, the Uighurs, Turkicthe stalls selling local cassettes had speaking Muslims who make up his three-tape series of traditional more than 80 percent of Kashgar's times, "Regret," on prominent display. There Abdul Ghenee, a young Uighur, promised he could help track the composer down.

"We have a saying," he said, rubbing his bandaged eye, a result of a fight with a Chinese man who had insulted a Uighur woman. "When a Uighur child can walk, he can dance. When a Uighur child can speak, he or she can sing."

The next stop was an open storefront on a dirt road. The shop belonged to the Emin family, which has been making and selling instruments there for five genera-tions. The store was a reminder of Kashgar's duality.

On the outside was a goldcovered plaque designating the shop's proprietor, Muhammat Emin, as a model member of the local Communist league. But inside, traces of modern Kashgar disap-peared. The walls were lined with elaborately decorated hushtars, a violin-like instrument that had disit was discovered during an ex-cavation in the nearby Taklaman

desert about 50 years ago. Emin explained the Uighur oral Traditionally, Uighur music tradition: There is no notation in Uighur music, which is perhaps a ticisms of misconduct. But Heet — good thing, since what little was written about the music was burned



appeared from Uighur music until Abdurahim Heet sings about Uighur life under Chinese rule.

they listened to, and many famous musicians were killed."

Emin gave Ghenee the phone number of Heet's sister, explaining that Heet does not have a phone. At Heet's sister's house, her nephew. Marat, offered to lead us to the small house where the composer lives with his parents.

Heet was dressed in jeans, a American before

**PEOPLE** 

Cultural Revolution people didn't shirt and a dapper mustache. A have the freedom to choose what finely handled Uighur dagger hung from a leather sheath hooked to one of his belt loops. He sat on an el-

> family bring out flat bread, melon, tea and a bowl for hand-washing. He then leaned over and whispered something to Ghenee who explained, embarrassed, that Heet had never spent time with an

Ghenee serving as translator) explained the history of the music, the dozens of marathon four-hour concerts he performs annually and the book he was completing on classical Uighur music, the first of its kind.

Music is one of the most im-

portant parts of Uighur culture," he said. "People here can wear American T-shirts, but their hearts stay the same. The music, because it's such a symbol of the heart, changes

slowly. Nonetheless, Heet has been changing the music. Influenced by-Persian, Arabic and Turkish music, Uighur songs are as jubilant as they are complex, soaring and dipping along the Arabic scale known as the manam and helping to give the Xinjiang region the nickname "the land of song and dance."

Generally thought to have been brought to the area in the ninth century, Uighur music wound up influencing Chinese court music when it became a favorite among Tang emperors.

One of the highlights of Heet's

latest recording and first CD, "Inheritance," is a song called "Rooster," a story about a rooster awaking his people from darkness to welcome a new dawn.

'The government hasn't said anything to me about the political songs yet." he said, "so I don't know if I have a problem."

That night, Heet brought us to a local teahouse, where he sat in the back room, door shut to prevent the sound of the restaurant's one-man synthesizer band from leaking in.

After dinner, Heet found a dutar in the restaurant. It was warped and out of time. But when his fingers started sliding and twiddling with heavy-metal speed up and down the long neck, the instrument's defects seemed to disappear.

evated, bright red carpet and had his Wailed rooster-voiced lyrics reverberated, the strings crackled brightly beneath his tingers, up-tempo melodies flowed out of the door. Heet went on for minutes, or hours; it was hard to tell. For a moment, Kashgar was one, keeping For the next hour, Heet (with time to a single clock, the dutar.



WINNERS — Derek Jacobi and Julie Christie at the Evening Standard Film Awards in London, where they were named best actor and actress. She won for her role in "Afterglow," and he for "Love Is the Devil."

THE actress Whoopi Goldberg does not want to hear trash talk from people who think her doing "Hollywood Squares'' is a major comedown. ''I don't need to have three films coming out and watch my hair fall out worrying about the opening weekend gross," the Academy Award-winning actress says in the new issue of TV Guide. "I like this schedule and the money is good." Through her clout, the "Hollywood Squares" center square and executive producer has been able to get such guests as Robin Williams, Billy Crystal, Danny Glover, Melanie Griffith, Rosie O'Donnell, Trisha Yearwood and Garth Brooks on to the show. "Some of them are doing this as a favor to me. Some figure it can't hurt their careers," she said. "I cherish they don't care what the perception is."

Olivia Newton-John will receive the Humanitarian Award from the American Red Cross for her "dedication to community education and to helping people in need." The singer, a breast cancer yawns in New York. "I was a great

survivor who underwent a mastectomy in 1992, was chosen by 10 local chapters of the American Red Cross.

The memorial fund set up in the name of the late Diana, Princess of Wales, suffered yet another setback Sunday when Diana's former secretary resigned from her post, officials said. The fund, created to finance charitable causes associated with Diana and controlled by her family, has been accused of drifting away from protecting her "legacy" in

favor of commercialism. Jackie Allen, who served as Diana's secretary for nine months and who worked particularly closely with her on the anti-personnel mines campaign, gave no official reason

Promoting his Miss USA Pageant, the real-estate developer Donald Trump enjoyed being a big fish in a small pond, dazzling the locals in Branson, Missouri, with the kind of banter that draws

genius in the '80s." he said, "then I was a great moron in the early '90s. That's probably why I bought this pageant so I could get a date. Now they call me a genius again. It's great."

campus about 800 miles south."

There is "Lear," an Asian reconstruction of Shakespeare's tragedy, but starring a Japanese Noh actor as Lear. Festival of Perth in Australia.

The English Shakespeare Company with present a "Richard IT" featuring a bald, fat, babyish Richard with an army of teddy bears. There is the Company Chandigarh's "Yerma," a Lorca drama relocated from Spain to a Punjabi village in India. These are a few of the attractions in theater, music, dance and film to be seen beginning Friday at the

### Professor Cleese: Enter Laughing

THACA, New York — John Cleese, the British actor-comedian known for his roles in Monty Python's Flying Circus and Fawlty Towers, has been

given an honorary professorship at Cornell University.

During a discussion on the mechanics of humor, Cleese gave his new title a n. "I would be delighted to answer anything, provided that you call me, 'Professor Cleese,' " he said to a crowd of about 1,200 students.

Cleese was made an honorary A.D. White professor-at-large --- a program named after Cornell's first president. He is expected to lecture in Ithaca once a year for the next six years. "I think I would rather be a professor than an earl or a duke," he joked. "I

have only one criticism, other than the coffee. I think that we should move this



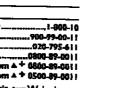
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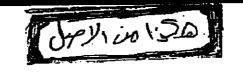
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